ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ РН-ИНДУСТРИЗ



LLC RN-INDUSTRIES

119071, г. Москва, ул. Малая Калужская, д. 19 119071, Moscow, Malaya Kaluzhskaya Street, 19

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TO END BUYER/BUYER MANDATE

SOFT CORPORATE OFFER

We, LLC RN-INDUSTRIES Company, confirmed with full corporate responsibility under penalty and perjury that we are ready and capable to enter into a contract to sell the commodity .All the supply is guaranteed to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

LIGHT CYCLE OIL

MIN QUANTITY: 50,000 MT PRICE: \$360 GROSS/ \$350NET COMMISSION: \$5/ \$5

RUSSIA ORIGIN D2

QUANTITY: 50,000 MT FOR THE FIRST MONTH AND 100,000 MT FOR 11 MONTHS

PRICE: \$490 GROSS/ \$480 NET

COMMISSION: \$5/\$5

RUSSIAN ESPO CRUDE OIL

QUANTITY: 1,000,000 BBL AS TRIAL SHIPMENT

PRICE: \$52 GROSS/ 50 NET COMMISSION: \$1/ \$1

RUSSIA EN590

Quantity: 50,000 MT FOR THE FIRST MONTH AND 100,000 MT FOR 11 MONTHS

PRICE: \$350 GROSS/ \$340 NET

COMMISSION: \$5/\$5

PET COKE

QUANTITY: 50,000 MT FOR THE FIRST MONTH AND 100,000 MT FOR 11 MONTHS

PRICE: \$330 GROSS/ \$320 NET

COMMISSION: \$5/\$5

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TRANSACTION PROCEDURE C.I.F

- 1. Buyer issues ICPO must be with buyer company letterhead.
- 2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement.
- 3. Seller gives Partial proof of products.
- (A) Seller Irrevocable Commitment to Supply
- (B) Statement of availability of product
- (C) Certificate of origin
- (D) Commercial invoice for the first value shipment.
- 4. Seller endorses contract with Ministry of Energy for total validation of contract between both seller and Buyer. Within 10 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. Should buyer fail to issue payment instrument within 10 banking days, buyer will make cash deposit of \$320,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.
- 5. Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%) and activate the SBLC MT760.
- a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
- b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
- c) Copy of statement of availability of the product.
- d) Copy of the refinery commitment to produce the product.
- e) Copy of Transnet contract to transport the product to the loading port.
- f) Copy of the port storage agreement.
- g) Copy of the charter party agreement to transport the product to discharge port.
- h) Copy of Vessel Questionnaire 88.

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ РН-ИНДУСТРИЗ



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- 5. Upon Buyer receipt of the documents, Buyer verifies the availability of the product on high sea and makes Payment within 48 hours for the title Take-Over which amount to the sum of \$550,000 USD
- 6. Upon Seller receipt of the Title Take-Over payment, Seller transfers the Title to the potential Buyer Company's Name and also reissue all other outstanding documents to the potential Buyer Company's Name and re-route the vessel to Buyer's destination discharge port.
- 7. Vessel arrives the discharge port and Buyer carries out the CIQ/SGS inspection and upon a successful inspection, Buyer makes payment for product by MT103'. Monthly shipment commences to the buyer's discharge port and stipulated in the contract.
- 8. Seller pays all intermediaries according to the signed NCNDA/IMFPA in 48 hours after buyer settle the payment.



Ivkina Natalia Alexandrovna