

OOO “KAMA PETROLEUM”

Address: 127051, Moscow, Pereulok, Malyy Sukharevskiy 9, Bldg 1, Office. 36

Email: ooo.kamapetroleum@mail.ru

Tel: + 7 (968)-883-8340, +7 (909)-977-9604

To: Buyer's (Buyer's Mandate)

SOFT CORPORATE OFFER

We OOO “KAMA PETROLEUM”, hereafter refer to as the End Seller, hereby confirm the Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's ability to purchase the product.

TERMS OF NEGOTIATION

Delivery: CIF/FOB any Safe world port.

Payment Term: TT/WIRE TRANSFER

Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller.

Products Origin: Russia Federation.

PRODUCTS AND PRICE LIST

DIESEL GAS D2 OIL GOST 305-82 (50 ppm / 500 ppm)

Minimum Quantity: 50,000MT – 500,000MT – Per Month

FOB Price: Gross \$220 – Net \$210 / CIF Price: Gross \$250 – Net \$240

Quality: SGS or similar inspection

Commissions: \$5 Buyer side and \$5 Seller side

Payment Term: MT103

Loading Port: Vladivostok/Novorossiysk/Primorsk

BASRA LIGHT CRUDE OIL

Minimum Quantity: 1,000,000MT – 5,000,000MT – Per Month

FOB Price: Gross \$67 – Net \$65 / CIF Price: Gross \$71 – Net \$69

Quality: SGS or similar inspection

Commissions: \$1 Buyer side and \$1 Seller side

Payment Term: MT103

Loading Port: Vladivostok/Novorossiysk/Primorsk

EASTERN SIBERIA PACIFIC CRUDE OIL (ESPO)

Minimum Quantity: 1,000,000BBL – 5,000,000MT – Per Month

FOB Price: Gross \$46 – Net \$42 / CIF Price: Gross \$50 – Net \$46

Quality: SGS or similar inspection

Commissions: \$2 Buyer side and \$2 Seller side

Payment Term: MT103

Loading Port: Vladivostok/Novorossiysk/Primorsk

EURO-4 DIESEL

Minimum Quantity: 50,000MT – 500,000MT – Per Month

FOB Price: Gross \$280 – Net \$270 / CIF Price: Gross \$320 – Net \$310

Quality: SGS or similar inspection

Commissions: \$5 Buyer side and \$5 Seller side

ОГРН 1097746715461 ИНН 7702719550 ОКПО 63730975

SKYPE ID: OOO.KAMAPETROLEUM47

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OFFICIAL FOB (ROTTERDAM/HOUSTON PORT) TRANSACTION PROCEDURE:

1. Buyer issue ICPO with banking details.
2. Seller issues Commercial Invoice.
3. Buyer returns to Seller signed CI with Letter of Acceptance.
4. Buyer provides Seller with his TSA from reliable tank farm, for Seller verification and approval
5. Seller pays Buyer tank for Two (2) days. After confirmation of the payment from Buyer tank farm, Buyer pays Three (3) days to complete the (5) days TSR, and send to seller.
6. Seller issues to Buyer the NOR (Notice of Readiness) and injection schedule to commence the injection of the product.
7. Seller commences with the injection of the first month shipment Quantity from the Refinery Storage Reservoir through the Pipeline into the lease storage tank in port of loading or tank to tank. NB: If the injection process exceeds 2 days buyer shall complete the outstanding days to enable the conclusion of the injection, this usually depends on the tank location.
8. Upon the completion of the injection seller issues DTA to Buyer, Buyer inspects product with SGS Agent. Seller issues Authority to Sell and Collect/ATSC to Buyer.
9. After Buyer's Successful Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product Injected into the Tanks Through the means of MT103- TT.
10. Upon Seller Receiving the Payment for the Product from the Buyer, Seller issues to Buyer the Title Ownership of the product and all Exportation Document of the product.
11. Buyer lifts the product with its vessel tanker. ‘
12. Seller pays all Intermediaries involved in the transaction and send SPA to buyer for one year subsequently monthly Shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

NON-NEGOTIABLE TTO PROCEDURES:

1. The Buyer issues an official ICPO containing Banking details, Seller's procedure along with buyer Passport Copy and Company Certificate of Incorporation.
2. Seller issues original MOU.
3. Buyer countersign MOU and forward back to Seller with NCNDA/IMFPA signed by all Intermediaries involved in the transaction with commission structures for seller endorsement and notarization
4. Upon the receipt of countersign original MOU from the buyer, seller send to buyer's secured email the listed document issued in the name of the initial buyer as stated below:
 - A. Product Passport (Quantity & Quality Dip Test Analysis Report)
 - B. Certificate of Origin
 - C. Bill of Lading
 - D. Tanker Vessel Q88 Document
 - E. Vessel (N.O.R) Notice of Readiness
 - F. Ullage Report

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Yours Sincerely
Assistant Director:
Popov Alexandr Ivanovich
ООО “KAMA PETROLEUM”



A handwritten signature in blue ink, appearing to be 'A. Popov', written over a light blue horizontal line.