



# ООО КАСПИЙМОРНЕФТЕГАЗ

**LLC Caspiymorneftegaz**

Адрес: Дагестан респ., г. Каспийск, ул. Двигательстрой, д. 2 корп. В  
ИНН: 0545024810, ОГРН: 1110545000939  
Email: Caspiymorneftegaz-llc@bk.ru, Tel: +7(926) 003-85-61

To: Buyers or Buyer's Representatives

## SOFT CORPORATE OFFER

We the undersigned "LLC Caspiymorneftegaz" representative to leading vertically integrated Oil & Gas Companies, hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products herein and issue a draft Contract, then a Sales Purchase Agreement (SPA) upon acceptance of the Seller Procedures, term and conditions stipulated herein. The procedures, term and conditions stipulated herein are in accordance with the procedures, terms and conditions of procuring Oil & Gas Products from the Russian Federation terms and conditions.

### COMMODITIES:

**RUSSIA D2 - DIESEL GAS LO.2/26 GOST 305-82 CIF/FOB**

**QUANTITY: MINIMUM: 50,000 MT**

**: MAXIMUM : 500,000 MT**

**C.I.F PRICE: \$280 USD NET / \$290 USD GROSS**

**F.O.B PRICE: \$270 USD NET / \$280 USD GROSS**

**RUSSIA MAZUT M100 GOST 10585/75 CIF/FOB**

**QUANTITY: MINIMUM: 50,000 MT**

**: MAXIMUM : 500,000 MT**

**C.I.F PRICE: \$200 USD NET / \$210 USD GROSS**

**F.O.B PRICE: \$190 USD NET / \$200 USD GROSS**

**RUSSIA AVIATION KEROSENE COLONIAL GRADE JP54 CIF/FOB**

**QUANTITY: MINIMUM: 1,000,000 BARRELS**

**: MAXIMUM : 5,000,000 BARRELS**

**C.I.F PRICE: \$24USD NET / \$26USD GROSS**

**F.O.B PRICE: \$22USD NET / \$24 USD GROSS**



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## CI DIP AND PAY PROCEDURE [NON NEGOTIABLE]

1. Buyer accepts seller working procedure and issue ICPO addressed to the seller refinery.
2. Seller issues commercial invoice (CI), Buyer signs and returns back commercial invoice and Tank storage agreement (TSA).
3. Seller provide buyer with the below listed PPOP.
  - a) Product Passport (product analysis report)
  - b) Certificate of origin of the product.
  - c) Irrevocable Commitment Letter to Supplier.
  - d) Tank Storage Receipt (TSR).
  - e) Tank to Tank Injection Agreement (TTTIA) to be signed by buyer their logistics.
4. Seller provides buyer with SGS report, Injection Report, unconditional DTA.
5. (NCNDA/IMFPA) will be signed, buyer within 24 hours after successful dip test in seller tanks provide tank storage receipt (TSR) seller proceed for Tank to Tank injection and provide buyer with the injection report of the product into buyer tanks.
6. Buyer make payment for total cost of product injected into buyer tanks via MT103, Seller transfer title ownership to buyer with all exportation documents required of buyer for the transaction.
7. Upon conclusion of first lift transaction seller pays all intermediaries involved in the Transaction and proceeds with the signing of contract with Buyer.



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EXECUTIVE DIRECTOR: Magomedov Magomedshapi Abakarovich

