



### **CORPORATE SALES OFFER**

We, **TRADEINVESTOIL LLC**, hereby issue this corporate sales offer with full corporate responsibility, under the penalty of perjury, that our End-Seller are willing, ready and confirm that they have the intention and capacity to supply the below products under the following terms and condition.

#### **RUSSIAN AVIATION TURBINE KEROSENE(JP54/A1)**

MONTHLY Quantity: 4,000,000 BBLs

CONTRACT QUANTITY: 4,000,000 BBLs X 12MONTHS

PRICE PER BARREL: **20% LESS OF OFFICIAL PLATT PRICE**

#### **ULTRA LOW SULPHUR EN590 (10PPM)**

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: **20% LESS OF OFFICIAL PLATT PRICE**

#### **RUSSIAN VIRGIN FUEL OIL (D6)**

Monthly Quantity: 400,000,000 Gals

Contract Quantity: 400,000,000 Gals x 12 Months

Price per Gallon: **20% LESS OF OFFICIAL PLATT PRICE**

#### **RUSSIAN AUTOMOTIVE GAS OIL**

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metro Ton: **20% LESS OF OFFICIAL PLATT PRICE**

#### **RUSSIAN DIESEL GAS OIL GOST 305-82 (D2)**

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: **20% LESS OF OFFICIAL PLATT PRICE**





### **RUSSIAN LIGHT CYCLE OIL (LCO)**

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: **20% LESS OF OFFICIAL PLATT PRICE**

### **RUSSIA EASTERN SIBERIAN PIPELINE OIL (ESPO)**

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: **20% LESS OF OFFICIAL PLATT PRICE**

### **RUSSIA BITUMEN (ALL SPECIFICATIONS)**

Monthly Quantity: 100,000 MT

Contract Quantity: 100,000 MT x 12 Months

Price per Metric Ton: **20% LESS OF OFFICIAL PLATT PRICE**

**Certification:** SGS in quality, quantity, weight at discharge port inspection with buyer confirmation

Insurance: 110%

Technical Specification: ISO Standard By CIQ/SGS Report

## **FOB PROCEDURE**

### **Russia/Rotterdam /Houston/ Ports**

1. BUYER ISSUES ICPO ADDRESSED TO SELLER/REFINERY MANDATE ALONG WITH TSA. POF BANK TO BANK MT199.
2. SELLER ISSUES COMMERCIAL INVOICE, BUYER SIGNS AND RETURNS BACK TO SELLER WITHIN THE VALIDITY PERIOD STIPULATED ON THE COMMERCIAL INVOICE.
3. SELLER VERIFY BUYER TANK FARM AND IF APPROVED, SELLER PROCEED TO REQUEST FOR INVOICE OF 5 DAYS PAYMENT REMITTANCE, SELLER LEASES THE BUYER TANK FARM FOR 5 DAYS ONLY, AND BUYER PAYS FOR 2 DAYS FOR DIP TEST AND LIFTING. SELLER ALSO ISSUES INJECTION SCHEDULE UPON BUYER TANK FARM RECEIVING PAYMENT AND ISSUANCE OF THE TSR AND SELLER PROCEED TO INJECT THE PRODUCT INTO THE LEASED TANK STORAGE. ALSO, THE TANK TO VESSEL OPTION IS AVAILABLE.





4. UPON SUCCESSFUL INJECTION, SELLER RELEASES THE FOLLOWING PPOP DOCUMENTS TO BUYER;
  - A. PRODUCT CERTIFICATE OF ORIGIN
  - B. AUTHORIZATION TO SALE AND COLLECT (ATSC)
  - C. PRODUCT PASSPORT
  - D. DIP TEST AUTHORIZATION, INJECTION REPORT AND NCNDA/IMFPA WILL BE SIGNED BY ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION.
5. UPON BUYER RECEIPT OF THE PPOP, BUYER INSPECTS PRODUCT WITH SGS AGENT OR EQUIVALENT.
6. AFTER BUYER'S SUCCESSFUL DIP TEST ON THE PRODUCT, BUYER MAKES THE PAYMENT FOR THE TOTAL VALUE OF THE PRODUCT VIA MT103- TT.
7. UPON SELLER RECEIVING THE PAYMENT FOR THE PRODUCT FROM THE BUYER, SELLER ISSUES TO BUYER THE TITLE OWNERSHIP OF THE PRODUCT AND ALL EXPORTATION DOCUMENTS OF THE PRODUCT.
8. BUYER LIFTS THE PRODUCT WITH ITS VESSEL TANKER. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND SEND SPA TO BUYER FOR ONE YEAR SUBSEQUENTLY MONTHLY SHIPMENTS CONTINUE AS PER TERMS AND CONDITIONS OF THE CONTRACT.

**IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURE IS ACCEPTABLE BY YOUR COMPANY KINDLY ISSUE AN ICPO INSERTING THE ABOVE WORKING PROCEDURE IN THE ICPO FOR REVIEW AND ACCEPTANCE.**

AUTHORIZED SIGNATURE:



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ  
«ТРЕЙДИНВЕСТОЙЛ»  
ТРЕЙДИНВЕСТОЙЛ  
ИНН: 525 006 5923  
ОГРН: 1165275044648

**SIGNATORY:** Sokolov Kirill Nikolaevich/  
(Gen-Director | Commercial sales Department)

**CONTACT INFORMATION:** info@tradeinvestoil.ru | TELEPHONE: +7 (495) 208-3469