

**+7 924 643 8184**

To: **Who It May Concern**  
Attn: **Principal Buyer / Mandate**  
**Buyer's official ICPO should be issued & addressed as follows;**  
To: **Supplier / Refinery, Russia-Federation**  
Attn: **Export Director**  
Via: **PEGAS LIMITED LIABILITY COMPANY**  
(Sales Representative)

## SOFT CORPORATE OFFER

The undersigned company, (**PEGAS LIMITED LIABILITY COMPANY**) is a direct mandate to Refinery in Russia and hereby with full Corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing and able to supply the following petroleum Products / commodities with the terms and conditions as stated hereunder:

## CORPORATE OFFER:

**Country of Origin: RUSSIAN FEDERATION.**  
**Trading Mode: - FOB (FREE ON BOARD), TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE AND FREIGHT) Price: Negotiable (send your sensitive/target price during ordering).**  
**Payment: Operative IRDLC MT700 / SBLC MT760 / LC, MT103 after CIQ Inspection at discharge Port. Loading port: Russia/Rotterdam/HOUSTON Texa.**  
**Destination: CHINA**  
**Specification: Annexed within Contract (TBA).**  
**PB: 2% Operative Performance Bond, by the Seller.**

## COMMODITY LIST, PRICES AND WORKING PROCEDURES:

COMMODITY: COPPER CATHODES. LME-20

QUANTITY: 100,000 MT MONTHLY

PRICE ON CIF BASIS: \$6,372 GROSS PRICE PER MT / \$6,272 NET PRICE PER MT

CONTRACT: ONE (1) MONTH COMMISSION : \$100 SELLER SIDE PER

MT / \$100 BUYER SIDE PER MT.

  
**NIKITINSERGEYNIKOLAEVICH2@GMAIL.COM,  
NIKITINSERGEYNIKOLAEVICH1@GMAIL.COM,  
NIKITINSERGEYNIKOLAEVICH3@GMAIL.COM**

## CIF ASWP APPROVED STANDARD BANKING WORKING PROCEDURES

1. BUYER ISSUES ICPO
2. SELLER REVIEWS, UPON ACCEPTANCE SELLER ISSUES DRAFT SPA OPEN FOR AMENDMENT, BUYER REVIEWS, AMENDS AND SIGN THE SPA AND RETURN TO SELLER IN WORD FORMAT
  
3. SELLER COUNTERSIGNS AND SEALS THE DRAFT CONTRACT AND SENDS THE FINAL COPY TO BUYER ALONGSIDE THE FOLLOWING DOCUMENTS:
  - A. SELLER'S IRREVOCABLE COMMITMENT TO SUPPLY THE PRODUCT
  - B. STATEMENT OF PRODUCT AVAILABILITY
  - C. CERTIFICATE OF ORIGIN
  - D. ICC WARNING LETTER
4. SELLER ISSUES PAYMENT INVOICE FOR ALLOCATION AND LEGALIZATION OF THE CONTRACT, BUYER PAYS FOR ALLOCATION AND LEGALIZATION OF THE CONTRACT, UPON RECEIPT AND CONFIRMATION OF BUYER'S PAYMENT, SELLER LEGALIZE THE CONTRACT AND SEND THE LEGALIZED COPY TO BUYER ALONGSIDE BELOW DOCUMENTS:
  - A. PRODUCT PASSPORT
  - B. ATSC IN FAVOR OF THE BUYER COMPANY
  - C. CPA
  - D. COMMERCIAL INVOICE FOR THE FIRST VALUE SHIPMENT
  - E. VERBIAGE OF THE LC
5. WITHIN 5 BANKING DAYS AFTER RECEIVING THE ABOVE PPOP DOCUMENTS, BUYER SENDS MT199 TO SELLER'S BANK NOTIFYING READINESS TO ISSUE THE LC, SELLER'S BANK RESPONDS WITH 2% INOPERATIVE PERFORMANCE BOND WITHIN 3 BANKING DAYS.
6. UPON RECEIPT AND OF THE 2% PERFORMANCE BOND, BUYER'S BANK SHALL WITHIN 5 BANKING DAYS ISSUE DLC VIA MT700 OR SBLC VIA MT760 TO SELLER'S FIDUCIARY BANK FOR THE VALUE OF THE FIRST SHIPMENT.

WHEREAS BUYER'S BANK FAILS TO ISSUE THE BANKING INSTRUMENT WITHIN 5 BANKING DAYS, BUYER SHALL PAY A GUARANTEE DEPOSIT OF 2% BY TT TO ENABLE SELLER COMMENCE SHIPMENT 7, SELLER ISSUE THE BELOW DOCUMENTS TO BUYER:

  - A. COPY OF EXPORT LICENSE ISSUED BY MINISTRY OF ENERGY RUSSIAN FEDERATION
  
  - B. PRODUCT PASSPORT Q & Q (RUSSIAN GOST)
  - C. AUTHORIZATION TO VERIFY
  - D. DTA
  - E. NOR/ETA

- F. IDENTITY CARD (ATPCC) ISSUED BY DEPARTMENT OF ENERGY
8. SHIPMENT COMMENCES AND SHOULD ARRIVE THE DESTINATION PORT ACCORDING TO THE SHIPMENT SCHEDULE.
9. SELLER ISSUE NCNDA/IMPFA FOR ALL INTERMEDIARIES TO SIGN
10. CARGO ARRIVES AT THE DISCHARGE PORT, BUYER INSPECTS AND MAKES PAYMENT VIA MT103/TT WIRE TRANSFER
11. SELLER CONFIRMS PAYMENT AND PAY ALL INTERMEDIARIES WITHIN  
48 HOURS UPON CONFIRMATION.

**Nikitin Sergey Nikolaevich**  
**Managing Director**



Signed and seal

### **WARNING & INSTRUCTIONS!**

We have listed above the acceptable PROCEDURES from seller for all FOB Rotterdam, Houston and Vladivostok including CIF AWSP.. We have only 1 procedure and the buyer can select just this one to perform. The following rules apply to any of the procedures. Buyer can select only one of them for any FOB transaction. Buyer cannot mix and match nor negotiate anything in the seller's procedure, if procedures are not acceptable by buyer, please don't issue an ICPO. Buyer cannot change a word in any of the chosen procedures outlined in the received offer. Seller does not sign buyer's ICPO. Seller does not endorse buyers ICPO. If buyer's ICPO is up to standard & acceptable, we shall forward to the selling refinery and the buyer shall receive commercial invoice (C.I.) from seller and we proceed. We have NCNDA policy strictly in place for execution as at when due. We expect the buyer to copy and paste exactly their chosen procedures to their ICPO without alterations. All ICPO's must contain the contact details of the buyers CEO/Director/ who endorsed the ICPO for proper check before forward to refinery for instant transaction. Before we accept your ICPO, we are sure and must be sure seller has the available product and quantity stated on ICPO, therefore we expect buyers to cooperate and issue ICPO's in accordance to avoid rejection!