



ООО "ИМПУЛЬС ОЙЛ"

АДРЕС: 197022, ST. САНКТ-ПЕТЕРБУРГ, ПЕТРОГРАДСКИЙ Р-Н, УЛИЦА ЛЕВА ТОЛСТОГО, 4 ЛИТРА Г ПОМ 1-Н.

ТЕЛЕФОН: + 7(926)503-5109 E-MAIL: INFO.IMPULSE_OIL@INBOX.RU SKYPE: CID.CCC422F42697BA4B

SOFT CORPORATE OFFER

We Limited Liability Company "Impulse Oil" with legal responsibility under penalty of perjury hereby issue this SOFT CORPORATE OFFER with confirmation that seller's refinery has the availability and capability to supply the under listed Products for Immediate Spot and Contract sales according to terms and conditions.

PRODUCT ORIGIN: RUSSIA

INCOTERMS: FOB

LOADING PORT: / ROTTERDAM/ HOUSTON/NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK/ NAKHODKA.

PAYMENT TERMS: IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC, MT103.

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

RUSSIAN EXPORT BLEND CRUDE OIL GOST 51 858-2002 / 9965-76 [R.E.B.C.O]

Minimum Quantity: 100,000 Barrels per Month

Maximum Quantity: 5000,000 Barrels per Month

Price: Gross \$38.00 USD / \$ 34.00 USD NET on FOB

RUSSIAN D2 DIESEL GAS OIL L-02-62 GOST 305-82

Minimum Quantity: 50,000 Metric Tons per month

Maximum Quantity: 500,000 Metric Tons per month

Price: Gross \$ 180.00 USD/\$160 .00 USD NET on FOB

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$ 180.00 USD/\$ 160.00 USD NET on FOB

RUSSIA VIRGIN FUEL OIL D6

Minimum Quantity: 100,000,000 Gallons per week

Maximum Quantity: 200,000,000 Gallons per month

Platt Price: USD 0.30 GLN GROSS / USD 0.28 GLN NET on FOB

AVIATION KEROSENE COLONIAL GRADE A1 JET FUEL A1

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 4,000,000 Barrels per Month

Price: Gross \$20 USD / \$18 USD NET on FOB

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

Price: Gross \$20 USD / \$18 USD NET on FOB



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LIQUIDIFIED PETROLEUM GAS (LPG) .GOST 20448-90

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$ 180.00 USD/\$ 160.00 USD NET on FOB

LIQUIDIFIED NATURAL GAS

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$ 180.00 USD/\$ 160.00 USD NET on FOB

ULTRA LOW SULFUR DIESEL FUEL (EN590) 10PPM/50PPM

Minimum Quantity: 50,000 Metric Tons per month

Maximum Quantity: 500,000 Metric Tons per month

Price: Gross \$ 180.00 USD/\$160 .00 USD NET on FOB

FOB TRANSACTION PROCEDURE (DIRECT INJECTION INTO BUYER'S TANK)

1. Buyer issues ICPO, Company Registration Certificate and Data page of buyer's Passport copy.
2. Seller receives buyer's ICPO. Seller issues Commercial Invoice (CI) for the total product in seller's leased tank in port terminal. Buyer sign and return to seller signed and sealed Commercial Invoice along with buyer's own or leased Tank Storage Agreement (TSA) as a proof of buyer's availability of storage facility.
3. Seller accept the signed and sealed Commercial Invoice (CI) and verify buyer's Tank Storage Agreement (TSA) and make 3days tank lease payment to the buyer tank farm for the Injection Process.
4. Buyer pays his Tank Farm Company for 2 days tank storage costs, (bringing it to a total of 5day TSR) after his Tank Farm Company has received the payment from Seller Company 3 days cost.
5. Seller inject into buyer tank and issues ATV and Unconditional DTA.
6. Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means of MT103-TT.
7. Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller

TRANSACTION PROCEDURE: FOB CI DIP & PAY

1. Buyer issues ICPO, Company Registration Certificate and Data page of buyer's Passport copy.
2. Seller receives buyer's ICPO. Seller issues Commercial Invoice (CI) for the total product in seller's leased tank in port terminal for buyer's endorsement.
3. Buyer endorsed seller's Commercial Invoice (CI) and return CI, along with buyer's own/leased Tank Storage Agreement (TSA) from buyer's Logistic Company as a proof of buyer's availability of storage facility.
4. Seller acknowledged the endorsed CI as well verifies buyer's TSA. if well satisfied, Seller issues to buyer the following PPOP documents;
 - ❖ DIP-TEST AUTHORIZATION - D.T.A. to buyer, to be endorsed by Buyer Tank farm.
 - ❖ Legalized Commercial Invoice.
 - ❖ Export License
 - ❖ Guarantee Letter to Supply
 - ❖ Statement of Availability of Product
5. Buyer sends copy of endorsed DTA to Seller within 48hrs. Upon receipt of endorsed DTA, seller issues the following PPOP documents to the buyer and NCNDA & IMFPA will be signed and endorsed for the protection of all intermediaries involved in the transaction:
 - ❖ Certificate of Origin;



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- ❖ Authorization to Verify (ATV)
 - ❖ Letter of Guarantee of product.
 - ❖ Commitments to Supply
 - ❖ Statement of product Availability.
 - ❖ Tank Storage Receipt (TSR)
5. Buyer verify and obtain clearance / access permit to enable buyer's inspection team gain access into tank yard for Q&Q test report at buyer's expense.
 6. Seller issues to buyer Unconditional Dip Test Authorization (DTA) for buyer to conduct Dip Test on the product in seller's leased tank.
 7. Buyer SGS team immediately conducts dip test on the product at buyer's expense in seller's tank and upon successful dip test, seller releases the following POP documents directly on buyer's secured email. Intermediaries excluded.
 - ❖ SGS Report
 - ❖ Pipeline Injection Report
 - ❖ Accreditation certificate
 - ❖ Export License.
 - ❖ Authorization to sell & collect (ATSC).
 - ❖ Product Allocation Certificate
 - ❖ Certificate of Origin
 - ❖ Product Passport
 - ❖ Company Registration Certificate.
 8. Buyer pays for the product via MT103 to Seller bank account and within 48hours Seller pays commission to mandates / intermediaries that involve on the deal.
 9. Seller issues title change/transfer of product to Buyer and buyer fully take over the tank and the product.

BEST REGARDS



MR. VOLCHEK KONSTANTIN VASILIEVICH (DG)