000 "GOFRA-PAK"

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"OOO GOFRA-PAK" hereby issues this official SOFT CORPORATE OFFER with full power and authority under Penalty of Perjury with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement directly with end Buyers and Mandates, for supply of the following commodities in accordance with the terms and procedures of the Refinery as stipulated in this SOFT CORPORATE OFFER.

CORPORATE OFFER:

PRODUCTS ORIGIN: Russia Federation.

FOB QUANTITY: (BBL: 1,000,000 -5,000,000 Barrels). **CIF QUANTITY**: (MT: 10,000 - 500,000 Metric Tons). **SPECIFICATION**: As per enclosed in ICPO/CI/Contract.

DELIVERY TERMS: FOB Rotterdam, Houston, Vladivostok, Singapore.

DELIVERY TERMS: CIF ASWP (Any Safe World Port)

PAYMENT TERMS: Operative IRDLC MT700 / SBLC MT760 / MT103 after CIQ Inspection at discharge Port.

COMMODITY LIST, PRICES AND WORKING PROCEDURES:

JET FUEL A1 91/91

Quantity: Minimum of 1,000,000 Barrel/per Maximum of 3,000,000 Barrels/ per month

Delivery: FOB ROTTERDAM/HOUSTON/ VLADIVOSTOK/ CIF ASWP

FOB Price: \$70.00 Gross / \$68.00 Net per Barrel CIF Price: \$72.00 Gross / \$70.00 Net per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

AUTOMOTIVE DIESEL FUEL EN-590

Quantity: 10 000 MT/per month Maximum of 100,000 MT per month

FOB ROTTERDAM/HOUSTON, VLADIVOSTOK / CIF ASWP FOB price: \$260 Gross / \$250 Net per Metric Ton CIF Price:\$270.00 Gross / \$260.00 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side

AVIATION KEROSENE (JP54).

Quantity: Minimum of 1,000,000 Barrel/per Maximum of 3,000,000 Barrels/ per month

Delivery: FOB ROTTERDAM/HOUSTON/ VLADIVOSTOK/ CIF ASWP

FOB Price: \$70.00 Gross / \$68.00 Net per Barrel CIF Price: \$72.00 Gross / \$70.00 Net per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

CIF AWSP PROCEDURES 2.

- 1. Buyer issue ICPO addressed to the Refinery official mandate.
- 2. Seller issues the Contract for amendment and countersigning as per mutual agreement.
- 3. Refinery/Seller registers and legalizes the endorsed contract with the necessary legal authority and borne for all the required Government associated fees for their services.
- 4. The seller forward to the buyer's secured email address the following Partial POP:

Company registration certificate.

Company export license.

Company International certification.

Product Certificate of origin.

- 5. Buyer's bank in accordance with seller's verbiage issues and Irrevocable & Transferable SBLC MT760 within 7 working days for first shipment's value to seller's financial bank to enable the seller to commence loading of product with the shipping company and release the full set of POP documents after loading via bank to bank swift within 7 working day's.
- 6. Note: If the buyer fails to issue Irrevocable & Transferable SBLC MT760 within 7 working days, alternatively, buyer pay's via TT \$350,000 as guarantee performance within 72 hours which will be deducted from the product face value when the final payment is made.
- 7. The seller swift to buyer's bank the following Full POP documents:
- a) Copy of license to export issued by the department of the ministry of energy.
- b) Copy of approval to export, issued by the Department of the ministry of justice.
- c) Copy of statement of availability of the product.
- d) Copy of the refinery commitment to produce the product.
- e) Copy to contract to transport the product to the port.
- f) Copy of the port storage agreement)
- g) Copy of the charter party agreement(s) to transport the product to discharge port.
- h) Tank Storage Receipt (TSR)
- i) SGS report.
- 8. Seller issues 2% PB to activate the buyer's letter of credit or other acceptable means of payment as agreed on the contract.
- 9. Delivery commences as per the contract schedule and seller pays intermediaries via NCNDA/IMFPA.

LOADED VESSELS TAKE OVER WORKING PROCEDURES:

(Product and Price on Demand)

- 1. Buyer issues official ICPO
- 2. Seller issues MOU
- 3. Both parties sign MOU, Commercial invoice and market rights protection agreement.
- 4. Upon the receipt of the countersigned MOU from the buyer, seller emails to the buyer the listed documents:
- a) Certificate of Origin
- b) Product Passport (Quantity and Quality Dip Test Analysis Report)
- c) Bill of Lading
- d) Vessel Questionnaire 88
- e) Cargo Manifest
- f) ETA (Estimated Time of Arrival) of Vessel
- g) Vessel (NOR) Notice of Readiness
- h) Invoice for 5% Payment
- 5. Buyer conducts due diligence on the availability of the product inside the vessel and makes payment of 5% of the master invoice value to the seller fiduciary account via MT103 T / T wire Transfer within 72 hours for the

change of the consignment rights and transfer of title of ownership to buyer's name.

- 6. Upon Seller receipt of the payment of 7%, Seller shall Transfer product Title to Buyer's Company name, reissues all other outstanding documents to the buyer's name and send via swift from seller's bank to buyers bank full proof of product.
- 7. Buyer contact the shipping company to re-direct the route of the vessel Tanker to buyer's destination port. Upon arrival of the vessel at buyer's discharge port, Seller issues an Authorization for the buyer's representatives and inspection team to board the vessel and conduct Q&Q Inspection.
- 8. Upon the successful Inspection, buyer makes payment for the product via TT Wire or MT103 to the seller and takes over the vessel tanker.
- 9. Seller and Buyer signs Contract for 12 months shipment.
- 10. Buyer issues their Bank Guarantee SBLC MT760/DLC MT700 to seller's Bank to guarantee the monthly shipments, Seller issues 2% Performance Bond within 3 days for the monthly contract shipments.
- 11. Monthly shipment commences to the buyer's discharge port as stipulated in the contract.

Note: The title takeover payment will be deducted when buyer is paying for the full product.

