

# ОАО ИНГУШНЕФТЕГАЗПРОМ

ЮРИДИЧЕСКИЙ АДРЕС ИНГУШЕТИЯ РЕСП Г МАЛГОБЕК УЛ НУРАДИЛОВА Д. 75

ТЕЛЕФОН: +7 999 203 52 01

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ИНН: 0601017810 ОГРН: 1020600507509 КПП: 060101001

ОКАТС: 26405000000 ОКПС: 48906313



## SOFT CORPORATE OFFER

We INGUSH NEFTEGAZPROM, hereby issue this Soft Corporate Offer with given terms and conditions and confirm our readiness and willingness to move straight to Sales Purchase Agreement upon acceptance of our term and conditions stipulated herein for the below products:

Grade: Russian Export Grade

Origin: Russian Federation

Commission structure: (50% Buyer side/50% seller side)

Contract Term: 12 months minimum (with rolls and extensions)

Payments Term: MT103/23, BG or SBLC.

POP: Provided as per documents list in contract

Inspection by: SGS/CIQ.

RUSSIA D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 180 GROSS / \$170 NET

COMMISSION: \$5 / \$5

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 180 GROSS / \$170 NET

COMMISSION: \$5 / \$5

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 110 GROSS / \$100 NET

COMMISSION: \$5 / \$5

LPG (LIQUEFIED PETROLEUM GAS) GOST 20448-90

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 110 GROSS / \$100 NET

COMMISSION: \$5 / \$5

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COMMISSION: \$2 / \$2

EN590 / 10PPM RUSSIA ORIGIN

Quantity: Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 320 GROSS /\$220 NET

COMMISSION: \$5 / \$5

## FOB ROTTERDAM, HOUSTON AND RUSSIAN PORTS TERMS AND PROCEDURE.

1. Buyer sends ICPO / CP to Seller on receipt of Seller's Soft Offer.
2. Seller issues draft contract along with commercial invoice Buyer Signs and returns to Seller for final endorsement.
3. Seller issue: Partial Pop Document:
  - I. Product Passport( analysis)
  - II. Statement of Product Availability
  - III. Commitment letter to supply
  - IV. Authority to sell (ATS)
  - V. REFINERY REGISTRATION CERTIFICATE
  - VI. TAX CERTIFICATE
4. Buyer provides for seller, buyer's Tank Storage Agreement (TSA) for seller approval, upon the approval of buyer TSA, buyer provide to the seller their Tank Storage Receipt (TSR)
5. Seller issues the following FULL POP to buyer upon successful verification of the TSR by the seller.  
-DIP TEST AUTHORIZATION (DTA)

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-Notice of Readiness (NOR)

-Delivery Schedule

-Pre-Injection Report

6. Upon Confirmation of act of transfer in buyers' name, seller issues to the buyer, Title of ownership certificate to be followed by all export documentation, Buyer Conduct DIP TEST.

7. Upon receipt of the DTA Buyer conducts dip test, after successful dip test, buyer Lift the product and pay at sight via MT103.

8. Lifting commence and buyers release payment instruments as agreed by both parties.

9. Seller pays commission to all involved mandates and intermediaries within 48 hours of receipt of payment for any lift by T/T wire transfer as mutually agreed in the NCNDA/IMFPA.

GENERAL DIRECTOR

YANDIEV MAGOMED BESLANOVICH

JSC INGUSHNEFTEGAZPROM

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