



LIMITED LIABILITY COMPANY YAMALSHELF

ООО "ЯМАЛШЕЛЬФ"

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ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ «ЯМАЛШЕЛЬФ» ИНН: 9705069512 КПП: 773001001 ОГРН: 1167746588250

## SOFT CORPORATE OFFER

On behalf of our seller company we "YAMALSHELF LLC" hereby issue this soft offer with full corporate responsibility, we confirm and certify that our seller has the intention and capability to supply the commodity according to the terms and conditions stated on the below products which is available at Russian and Rotterdam Port.

### PRODUCTS ORIGIN: RUSSIAN FEDERATION.

Delivery: CIF, FOB, TFO, CI Dip & Pay.

Inspection: SGS Test Report Will Be Conducted at the Loading Port by SGS

Payment Method: RMB,DLC MT 700/ 760 /SBLC MT700/760 /BG 700 / 760 /TT, MT103-23

Conditional Loading

Port: Any Russia Safe Port, Rotterdam.

Performance Bond (PB): 2% PB to Be Issued by Seller's Bank in favor of the Buyer.

Shipment Method: Via Pipeline, Tanker Vessel, Bulk, Truck, and Rail Way

Delivery Port: Any Safe World Port of Buyer Choice.

## COST, INSURANCE AND FREIGHT (CIF) PROCEDURE.

1. Buyer issues ICPO with Letter of Acceptance upon receipt of Soft Corporate Offer.
2. Seller issues Sales Purchase Agreement (SPA), and open for amendment for buyer review.
3. Buyer reviews the draft SPA, and then returns to Seller the sign in WORD format and PDF format, Seller acknowledged and submit the Contract to the Ministry of Energy for legalization on Seller's expense.
4. Upon the legalization & registration of contract (SPA), Seller send the legalized & registered (SPA) to Buyer alongside the following below documents Via E-mail.  
**Copy of Refinery Registration Certificate**  
**Copy of Statement of Availability of the Product**  
**Copy of the Refinery Commitment to Supply the Product**  
**Legalized & Registered Contract from the Ministry of Energy**
5. Seller conduct a fresh SGS REPORT and TITLE TRANSFER on buyer's company name, and then send the (SPA) hard copies Via government secured courier services on the Seller's expense.
  - ❖ Fresh SGS Report Not Less Than 48 Hours
  - ❖ Copy of the Certificate Origin
  - ❖ Charter Party Agreement (Note seller pay for full shipping cost)
  - ❖ ATSC/Authorization to Sell & Collect.
  - ❖ Title Transfer Certificate



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6. Upon the confirmation of the listed partial PPOP, Buyer bank issues Non-operative letter of credit (DLC/MT700) covering the first shipment value. (Buyer's bank option).
7. Seller issues all the shipping documents including **BILL OF LADING** to buyers in accordance to instrument presented by buyer's bank, Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank.
8. Buyer confirm shipping documents with vessels captain and the delivery commence to buyer destination port after the SGS inspection at the loading seaport as per contract
9. Buyer's bank upon arrival of the cargo at the discharge port made payment for the total Product by the buyer via MT103 100% after (Q& Q) or CIQ report Inspection at Discharge port.
10. Seller release payments to all the intermediaries involved within 48 hours of receiving the Payment for the total product from the Buyer's bank.

**LIGHT CYCLE OIL (LCO) /SPECIFICATION RUSSIAN ORIGIN**

Maximum Quantity: 300,000MT  
 Minimum Quantity: 50,000MT – 10,000MT  
 Delivery Terms: CIF / SPOT (Before Contract)  
 Loading Port: Kozmino /Vladivostock  
 C.I.F Price: \$160 USD Gross \$150 USD Net  
 Commission: \$10, 50% Seller Side / 50% Buyer Side  
 Discharged Port - ASWP

	<b><u>COMPONENT</u></b>	<b><u>UNIT</u></b>	<b><u>LIMITS</u></b>	<b><u>METHOD</u></b>
1	Density at 20 °C	Kg/l	0.86±0.02	ASTM D4052
2	Ash content	wt. %	Max0.01	ASTM D482
3	Chroma	ASTM Color	L1.0	ASTM D1500
4	Temperature of the flash	°C	Min65°C	ASTM D93
5	Sulphur	wt.%(Mass fraction)	<0.05	ASTM D4294
6	Total Aromatics	wt.%(Mass fraction)	Min51	IP391
7	CFPP	°C	Report	ASTM D6371
8	Pouring point	°C	Min-12°C	ASTM D97
9	Kinematics viscosity 50°C	cSt	2.5 ~ 4.5	ASTM D445
10	Distillation			
	Initial Boiling Point	°C	Max180	ASTM D86
	50% recovered	°C	Max280	ASTM D86
	90% recovered	°C	Max360	ASTM D86



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	Final Boiling Point	°C	Report	ASTM D86
11	Cetane number		Min41	ASTM D976
12	Water Content	%	0.0%	ASTM D95
13	Carbon Residue	%(Mass fraction)	<0.0%	ASTM D4530
14	Benzene	%(Volume fraction)	<0.1	ASTM D5580
15	Toluene	%(Volume fraction)	<1.0	ASTM D5580
16	Xylene	%(Volume fraction)	<1.0	ASTM D5580
17	Naphthalene	%(Mass fraction)	1.3±0.1	ASTM D2425
18	Aromatic content	%(Volume fraction)	51±1	ASTM D1319
19	Olefin content	%(Volume fraction)	29	ASTM D1319
20	Saturated hydrocarbon content	%(Volume fraction)	41	ASTM D1319



Konstantin Valeryevich Mosin  
Head of Organization,  
Director General, Yamalshelf LLC.



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