



NP-GPO NEFT"

Kazakhstan Address: Almaty, Medeu district, Dostyk ave., 192/2

Russia Federation: 460058 , Orenburg region ,Chkalova street, ½

TELEPHONE : +79857736898, EMAIL:

NEFT.RUSS@YANDEX.RU /INN: 5610097497, OGRN: 1075600002587

ISSUED DATE: 9TH JANUARY. 2023.

EXPIRED DATE: 10TH DECEMBER 2024

RECIPIENT: BUYER/BUYER'S MANDATE

SOFT CORPORATE OFFER

We LIMITED LIABILITY COMPANY "NP GPO NEFT, on behalf of our end Seller/**Kazakhstan** & Russia Refinery with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

AVAILABLE PRODUCTS AND PRICES

DIESEL D2 GASOIL L-0.2-62 GOST 305-82

Price: Gross \$300.00 USD / \$290.00 USD Net per Metric Ton - CIF

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Price: Gross \$1.05 USD / \$1.00 USD Net per GLN – CIF

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

Price: Gross \$57.00 USD / \$56.00 USD Net per Barrel – CIF

JET FUEL A1

Price: Gross \$54.00 USD/ \$53.00 USD Net per Barrel – CIF

MAZUT M100 GOST-10585/75

Technical Standard: GOST 10585-75

Price: Gross \$270.00 USD / \$260.00 USD Net per Metric Ton – CIF

MAZUT M100 GOST-10585/99

Technical Standard: GOST 10585-99

Price: Gross \$250.00 USD / \$240.00 USD Net per Metric Ton – CIF

LNG (LIQUEFEID NATURAL GAS) mixed grade Technical Standard: GOST 5542-87

Price: \$200 Gross / \$195 Net per Metric Ton – CIF

BASE OIL Group SN 100 - 500

Price: Gross \$400 USD / \$390 USD Net per Metric Ton – CIF

DIESEL ULTRA-LOW SULPHUR (ULSD)

Price: \$330 Gross / \$320 Net per Metric Ton – CIF

DIESEL FUEL EN 590 (ULSD 10 PPM)

Price: \$300 Gross / \$290 Net per Metric Ton – CIF

DIESEL D2 AUTOMOTIVE GAS OIL {AGO}

Price: \$290 Gross / \$280 Net per Metric Ton – CIF

LIQUEFIED PETROLEUM GAS (LPG)

Price: \$210 Gross / \$200 Net per Metric Ton – CIF

LIGHT CYCLE OIL

Price: \$380 Gross / \$370 Net per Metric Ton –CIF



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UREA

Price: \$310 Gross / \$300 Net per Metric Ton – CIF

PETROLEUM COKE

Price: \$100.00 Gross / \$90.00 Net per Metric Ton – CIF

KAZAKHSTAN OCEAN (ESPO) CRUDE OIL

Price: \$70 Gross / \$68 Net per BBL – CIF

KAZAKHSTAN EXPORT BLENDS CRUDE GOST 9965-76 (REBCO)

Price: \$73.00 Gross / \$71.00 Net per BBL – CIF

GASOLINE OCTANES

87 OCTANES - \$290 Gross/ \$280 Net per MT

89 OCTANES - \$270 Gross/ \$260 Net per MT

95 OCTANES - \$330 Gross/ \$320 Net per MT

BITUMEN / PETROLEUM ASPHALT

Min. Quantity: 15.000 MT Max. Quantity: 750.000 MT per Month 30/40 -

\$220 Gross/ \$210 Net per MT

40/50 - \$250 Gross/ \$240 Net per MT 50/70 -

\$280 Gross/ \$270 Net per MT 60/70 - \$310

Gross/ \$300 Net per MT

COMMISSION: \$10 per MT/ \$2 per Bbl. End seller shall be responsible for paying commission to both parties after buyer receives commodity and buyer's bank release fund to seller bank.

TRANSACTION PROCEDURE CIF ASWP

1. Buyer accepts seller's procedure and issues ICPO with the following details:
banking details Passport copy
2. Seller issues Sales and Purchase Agreement (SPA) open for amendment. Buyer reviews, amends (if necessary), signs and stamps the SPA, then return the SPA in WORD FORMAT to seller within 3 working days. Seller sends the final notarized SPA to the Buyer in PDF format. Buyer confirms the final SPA and issues letter of acceptance of the final SPA.
3. Seller issues to the Buyer via email the following PPOP documents:
 - Statement of product availability.
 - Pro forma invoice,Irrevocable commitment to supply by refinery,
 - Export License.
 - Certificate of Origin.
4. Buyer's bank within 10 working days' issues DLC MT700 or SBLC from ANY TOP BANKS in the world for first shipment's value to seller's financial bank to enable seller commence loading of product with the shipping company. Seller is to finalize loading within Six to ten working days. If buyer fails to issue DLC MT700 within the

given 7 working days, as an alternative, buyer pays 10% value of the product to the seller via MT103. Seller proceeds with the shipment of the product without any delay, the alternate payment will be deducted from the total value of the product when final payment is made by the buyer after discharge at the port of destination.

5. Upon receiving the buyer's bank financial instrument, seller lodges and activates 2% Performance Bond/Guarantee (PB) in favor of the Buyer WITHIN 48. If Seller fails to supply the cargo/shipment of the product to the Buyer, this 2% Performance Bond will be paid to the Buyer.

6. Upon seller's bank successful exchange of instrument method with buyer's bank, seller loads product within six to ten international working days and seller's bank sends full pop documents to buyer's bank via bank to bank swift and a copy via email to buyer and representative:

- Copy of Charter Party Agreement(s) to transport the product to Discharge port. Company Tax Payer's Certificate.
- Fresh SGS Report.
- Tank Receipt.
- Copy of Vessel q88
- Product allocation certificate.
- Copy of Bill of lading.
- Certificate of Non-Wooden Product.
- Copy of Commercial Invoice.
- Notice of Readiness.
- Copy of the port Storage Agreement.
- Product quantity and quality Certificate.

7. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carries out CIQ, SGS or equivalent inspection to ascertain quality and quantity.

8. Seller send hard copy of all registered documents through courier service and signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Buyer's bank.

9. Upon Vessel's arrival and finalization of SGS at destination port, Buyer releases payment via swift fund transfer within 3 to 5 banking days to seller for total shipment value after discharge of product at destination port and receipt of the entire relevant shipping documents. Seller within 48hours pays the intermediaries involved according to the signed and notarized NCNDA/IMFPA

NOTE: ALL PRODUCT ARE KAZAKHSTAN ORIGIN, WITH END SELLER REFINERY FROM KAZAKHSTAN

Yours Faithfully,

**MR GARDENKO YURY, MANDATE &
DIRECTOR:LLC NP-GPO NEFT
SKYPE:GARDENKO.YURY**

