

I am a representative to real-licensed refineries and secondary market holders and provide legal services/ consultancy to buyers of petroleum products in the Russian Federation authorized for the for negotiating the sale of petroleum products.

*For interested customers, invitations are allowed for FOB, Russia, Rotterdam and purchase orders.*

## SOFT CORPORATE OFFER

ICPO SHOULD BE ADDRESSED TO:

SHAROV DMITRY  
SERGEEVICH  
(ИИИ) 500120873360

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### OFFER DATE

30 August 2021

### VALIDITY

30 September 2021

### EMAIL/ SKYPE

info@dmitriysergeevich.ru

### Official Notification

**For FOB Russia: Russian tank farms only**  
**For FOB Rotterdam: Rotterdam tank farms only**  
**For FOB Houston: US tank farms only.**  
**CIF (Cost, Insurance and Freight)**



## 1. PRODUCT CATALOGUE

Product	Quantity	Price (USD)	
Diesel Gas Oil Gost 305-82 (D2)	50,000-100,000 Metric Tons	\$240/ \$230 FOB	\$250/ \$240 CIF
Aviation Kerosene Colonial Grade 54 (JP54)	500,000-5,000 000 Barrels	\$54/ \$52 FOB	\$58/ \$56 CIF
Aviation Turbine Fuel (Jet A1)	500,000-5,000 000 Barrels	\$54/ \$52 FOB	\$58/ \$56 CIF
RUSSIAN (DIESEL) – GAS EN590 10PPM	50 000 100,000 Metric Tons	\$220/ \$200 FOB	\$240/ \$220 CIF
D6 Virgin Fuel Oil	100,000,000-300,000,000 Gal.	\$ 0.64/\$ 0.60	\$ 0.68/\$ 0.64
LIGHT CYCLE OIL (LCO)	50,000 – 100,000 Metric Tons	--	\$220 / \$210 CIF
Liquefied Petroleum Gas (LPG)	On request	--	--

### 3. FOB ALTERNATIVE PROCEDURE: ROTTERDAM/RUSSIA & HOUSTON PORT.

- 1) The Buyer Issue ICPO with his International Passport Copy (Data Page) to the Seller
- 2) The Seller issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Reservoir to the Buyer, Buyer signs and returns the CI to the Seller with their signed Tank Storage Agreement (TSA) for the Seller's Verification and Approval and then injection programming.
- 3) The Seller issues the Partial POP documents as below and sends to the Buyer, upon completion of injection programming.
  - (i). Commitment to Supply
  - (ii). Certificate of Origin
  - (iii). Authorization to Verify (ATV)
  - (iv). Unconditional DTA
  - (v). Fresh SGS (not older than 48 hours)
  - (vi). Tank Storage Receipt (TSR)
  - (vii). ATS – Authorization to Sell
  - (ix). Injection Report.
- 4) The Buyer conducts inspection by SGS on buyer's expense.
- 5) Seller issue the NCNDA/IMPFA to all intermediaries involved in the transaction and for endorsement.
- 6) Upon successful dip test of the product, Seller commence injection to Buyer's tank or vessel, Buyer makes payment of the product via MT 103 and Seller transfer Title Ownership to buyer.



\* SGS report.

\* Certificate of product

6. Upon Vessel arrival at Port of Destination, Seller issue ATB/ DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents.

7. After successful CIQ, Buyer make payment by MT103 transfer and Buyer discharges the product and Seller pays commissions within 48hours.

8. Seller Transfers Ownership Title / Full POP to buyer's name.

All ICPO's should be addressed to:

SHAROV DMITRY SERGEEVICH

(ИНН) 500120873360

