



LIMITED LIABILITY COMPANY "FUEL AND OIL COMPANY" MEZHREGIONNEFT"

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Russian Federation

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FULL CORPORATE OFFER



To: Buyers / Mandate

Tel: +7 (9650) 62 54 72

We "TNK" MEZHREGIONNEFT with Registration in Russia Federation, represented by Artem Vaganov, L, hereby issue this Soft Corporate Offer with presented term and conditions to Buyers and Mandate with confirmation of our irrevocable corporate responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products herein, then after sales purchase agreement upon acceptance of our terms and conditions herein. The herein stipulated is in Accordance with the term and operational procedures of Oil & Gas Products from Russia Federation.

Grade: Russian Export Grade

Origin: Russian Federation

Commission structure: (50% Buyer side/50% seller side)

Contract Term: 12 months minimum (with rolls and extensions)

Payments Term: MT103, BG or SBLC via MT760

POP: Provided as per documents list in contract

Inspection by: SGS/CIQ.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

*Quantity: Minimum 500,000 BBLs/ Maximum 5,000,000 BBLs

*Price: \$45 GROSS/ \$43 NET

*Commission: Per BBL (\$2). Seller side \$1, Buyer side \$1

Commodity: Jet Fuel JA1 (AVIATION KEROSENE COLONIAL GRADE A1):

*Quantity: Minimum 500,000 BBLs/ Maximum 5,000,000 BBLs

*Price: \$45 GROSS/ \$43 NET

*Commission: Per BBL (\$2). Seller side \$1, Buyer side \$1

D6 VIRGIN FUEL OIL LOW SULFUR

*Quantity: Minimum 100,000,000 GALLONS first lift/ Maximum up to 600,000,000 *GALLONS per week for 52 weeks.

STANDARD PROCEDURE FOR SUCCESSFUL DELIVERY

1. Buyer accepts seller working procedure, and issue ICPO addressed to the End seller via Seller's representative
2. Seller issues commercial invoice (CI) and Buyer signs and returns back commercial invoice along with Buyer's Tank storage Agreement. (TSA).
3. Seller provides the buyer with the below-listed PPOP:
 - A. Certificate of origin of the product
 - B. Commitment Letter to Supplier
 - C. Tank Storage Receipt (TSR)
 - D. Tank to Tank Injection Agreement (TTIA) to be signed by Buyer's and Buyer's tank farm.
4. Seller provides to the buyer with SGS report, Injection Report, unconditional DTA
5. (NCNDA/IMFPA) will be signed, the Fee, shall to paid by the Seller.
6. Buyer within 24 hours, after successful dip test in seller tanks, provide tank storage receipt (TSR) seller proceed for Tank to Tank injection and provide the buyer with the injection report of the product into buyer tanks.
7. Buyer makes the payment for a total cost of product injected into buyer tanks, via MT103 against Final commercial invoice, Seller transfer title ownership to the buyer, with all exportation documents required of buyer for the transaction.
8. Upon conclusion of first lift transaction, Seller pays all intermediaries on the seller side and Buyer pays all intermediaries on the buyer side involved in the transaction, assigned (NCNDA/IMFPA) to the Beneficiaries designated Bank Account.
9. Seller issues Final Agreement to Buyer Company to review Contract for 12 – Months (R/E) Monthly Deliveries.
10. Buyer pays after successful Dip - Test, by MT103 Wire Transfer on each Monthly Delivery.
11. The Subsequent delivery shall commence according to the terms, and conditions of the contract, and the Seller pays commissions to Seller's Side Intermediaries, and Buyer pays commission to Buyer Side, Intermediaries, via MT103 according to Monthly Delivery.



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Important Special Clause:

Buyer's Target prices are allowed for negotiation, all ICPO must be issued according to our terms and procedures for better understanding and swift transaction.

In case the injected product does not meet the Specifications of the Pre-Injection Report of the Seller as given to the Buyer after verification and acceptance of Buyer's TSR, the Seller is obligated to refund the Buyer's Tank Farm exit fees and SGS-costs. (This clause will be part of the CI and SPA).

"TNK" MEZHREGIONPROMNEFT is a refining and marketing company that focuses on fuels for cleaner traffic. In everything we do we strive for quality, safety and responsibility. Within our company we have built up a unique body of expertise covering every aspect of the oil refining value chain, including products manufactured from renewable raw materials. We are pioneers in high technology that enables revolutionary product innovations. We operate openly throughout our entire organization.



SELLER SIGNS AND SEALS

Artem Vaganov, L.
Operations & Export Manager
LLC "TNK" MEZHREGIONNEFT

