



## LIMITED LIABILITY COMPANY "ECO RESOURCE"

АДРЕС: 160028, ВОЛОГОДСКАЯ ОБЛАСТЬ, ВОЛОГДА Г, СТРАНА, МАГИСТРАЛЬ, Д13.  
ОГРН: 1063525109450, КПП: 352501001ОКРО: 97489574, ОКТМО: 19701000001  
ТЕЛЕФОН: +7(926)740 -7321.Fax: +7(926)503-6787.  
ЭЛ.АДРЕС: ecoresourcellc@inbox.ru.

### SOFT CORPORATE OFFER

We **LIMITED LIABILITY COMPANY "ECO RESOURCE"** on behalf of Seller Refineries Company with full corporate and legal responsibility, under Penalty of perjury here by issue this full cooperate Offer with confirmation that sellers refineries is ready, willing and able to supply the following product according to terms and conditions:

**ORIGIN:** RUSSIA FEDERATION

**INCOTERMS:** FOB/CIF

**LOADING PORT:** ROTTERDAM / NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK.

**PAYMENT TERMS:** IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC, MT103.

**INSPECTION:** SGS, CIQ OR SIMILAR.

**COMMISSOIN:** BUYER SIDE 50% / SELLER SIDE 50%

#### **RUSSIAN EXPORT BLEND CRUDE OIL GOST 51 858-2002/9965-76 [R.E.B.C.O]**

**Minimum Quantity:** 100,000 Barrels per Month

**Maximum Quantity:** 5000,000 Barrels per Month

**Price:** Gross \$42.00 USD/ \$ 38.00 USD NET on CIF

**Price:** Gross \$38.00 USD / \$ 34.00 USD NET on FOB

#### **AVIATION KEROSENE COLONIAL GRADE A1 JET FUEL A1**

**Minimum Quantity:** 2,000,000 Barrels per Month

**Maximum Quantity:** 5,000,000 Barrels per Month

**Price:** Gross \$48 USD / \$46 USD NET on FOB

**Price:** Gross \$50 USD / \$48 USD NET on CIF

#### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

**Minimum Quantity:** 2,000,000 Barrels per Month

**Maximum Quantity:** 5,000,000 Barrels per Month

**Price:** Gross \$38 USD / \$34 USD NET on FOB

**Price:** Gross \$40 USD / \$38 USD NET on CIF

#### **PETROLEUM COKE**

**Minimum Quantity:** 50,000 Metric Tons per month

**Maximum Quantity:** 500,000 Metric Tons per month

**PRICE:** Gross \$50/Net \$40

**PRICE:** Gross \$60 / Net \$50

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### END SELLER PROCEDURE ON CIF BASIC

1. Buyer issue ICPO to seller.
2. Seller issued SPA for buyer for review and countersign
3. Seller issue bellows PPOP documents to buyer.
  - A. Commitment to supply
  - B. Availability of product
  - C. Analysis Report issued by GOST R
  - D. Certificate of Origin
  - E. Export License.
4. Seller sends buyer the shipping company details and buyer contact the shipping company and finalizes the CPA Fees.
5. Upon Vessel arrival at Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents.
6. Buyer pays for product amount via MT103 and Seller Transfer ownership Title / Full POP to buyer's name.
7. Buyer discharges the product and Seller pays commissions within 48 hours.

### TRANSACTION TERM FOR CIF DELIVERY

- 1).Buyer issues ICPO addressed to the seller (mandate) with letter of acceptance of readiness.
- 2). Seller issues draft SPA for all parties to review and endorse along with the ICC warning letter to the buyer and buyer sign and return with a letter requesting for invoice for payment.
- 3). Seller and buyer legalizes and registers the contract via Russia Ministry of Energy .

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#### 4). Seller issues to buyer partial POP as follows

- a. Product Passport (Quality and Quantity Analysis).
- b. Statement of Product Availability.
- c. Refinery Commitment to supply endorsed and approved by Ministry of Energy.
- d. Certificate of Product Origin.
- e. Company License to Export.
- f. Storage Reservoir Receipt.

5). Buyer within 5 banking days, buyer bank send swift operative FULL FUNDED credit (SBLC) via swift MT to the seller fiduciary bank account.

6). Seller sends to buyer title transfer affidavit, DTA and ATS via email.

7). the shipping company issues Q88/bill of lading/vessel tanker details and terminal.

8). Seller swift to buyer's bank the full proof of product (FULL POP) and 2% PB.

9). Shipment commences as scheduled in the contract and upon arrival of the first cargo at the discharge port.

10). Buyer makes remain payment for the product after CIQ /SGS inspection at discharging port.

SIGNED/SEALED For and of behalf of  
LIMITED LIABILITY COMPANY "ECO RESOURCE"

MR. Alexander Andrei  
GENERAL DIRECTOR  
DATED: 3<sup>rd</sup> October 2019



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