



# JOINT STOCK COMPANY "CHECHENNEFTECHIMPROM"

ADDRESS: 364001, CHECHEN REPUBLIC, CITY OF GROZNY, THE BOULEVARD  
NAMED AFTER. M.A. ESAMBAEVA, 7/84, TEL: +79055032422, INN: 2013002224,  
OGRN 1112031000806, EMAIL: SALES.KHAIDAROVICH@MAIL.RU

## SOFT CORPORATE OFFER

We JSC "CHECHENNEFTECHIMPROM" the end seller mandate hereby confirm under penalty of perjury, under international law that we are ready, willing and able to sell the following commodity as per the specification and quantity/ price as specified in the terms and conditions stated below.

### D6 VIRGIN FUEL OIL

Minimum lifetable quantity: 100,000,000 gallons  
Maximum 300,000,000 gallons monthly  
Price cif: gross usd \$0.69.00/usd \$0.65.00 net  
Price fob: gross usd \$ 0.65.00 net: usd \$ 0.61.00 gallons  
Origin: Russia  
Loading port: primorsk, / ventspils/ Rotterdam

### UREA 46% PRILLED & GRANULAR (RUSSIAN ORIGIN)

Minimum quantity: 10,000 metric tons per month  
Maximum quantity: 50,000 metric tons month  
price cif: gross usd \$ 120.00 / net usd \$ 110.00  
price fob: gross usd \$ 110.00 / net usd \$ 100.00  
Origin: Russia  
Loading port: primorsk / ust-luga/ Rotterdam

### AVIATION KEROSENE JET FUEL JP54

Minimum liftable quantity: 1,000,000 bbl.  
Maximum 3,000,000 bbl. monthly  
Price cif: gross usd \$44.00/usd \$42.00 per bbl  
Price fob: gross usd \$42.00 bbl net: usd \$40.00 bbl  
Origin: Russia  
Loading port: primorsk / ust-luga/ Rotterdam

### FUEL OIL CST-180

Minimum quantity: 10,000 metric tons per month  
Maximum quantity: 500,000 metric tons per month  
price cif: gross usd\$220.00/ usd\$210.00 net cif  
fob price: gross usd \$210.00/ usd \$200.00 net on fob  
Origin: russia  
Loading port: primorsk / ust-luga/ Rotterdam

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**Loading port: Primorsk / Vladivostok/ Shakalin/Rotterdam**

## **LIQUEFIED PETROLEUM GAS (LPG)**

**liftable quantity: 100,000 mt, maximum 400,000 mt monthly**

**cif price: gross usd \$ 220.00/usd \$210.00 net per mt**

**price fob: gross usd \$ 210.00mt net: usd \$ 200.00 mt**

**Origin: Russia**

**Loading port: primorsk / vladivostok/ shakalin/Rotterdam**

## **REBCO GOST 9965-76**

**cif price: gross usd \$ 44.00/usd \$34.00 net per barrel**

**price fob aswp: gross \$34/net \$32 per barrel**

## **BASE OIL/SN 500**

**Minimum liftable quantity: 50,000 mt,**

**Maximum 400,000 mt monthly**

**cif price: gross usd \$190.00/usd \$180.00 net cif**

**Price fob: gross usd \$ 180.00mt net: usd \$170.00mt**

**Origin: Russia**

**Loading port: primorsk / vladivostok/ Rotterdam**

## **PROCEDURE DIP & PAY PROCEDURE: FOB ROTTERDAM**

1. Buyer issues ICPO addressed to Seller's representative with Seller's procedure incorporated on it, buyer's company details, banking details, passport copy with letter confirming readiness, wiliness and capability to carry out the transaction.
2. Seller receives and verifies buyer's ICPO with other buyer's details. When satisfy with the verification, seller issues Commercial Invoice (CI) for the product in seller's tank in port terminal for buyer's review and endorsement.
3. Buyer review, endorse and return the endorsed Commercial Invoice (CI) to seller, along with buyer's Tank Storage Agreement (TSA) from buyer's Logistic Company.
4. Buyer SGS team verify the products in seller tank, upon verification of product by SGS, buyer pays for extension of seller tank for minimum of 7days for injection to commerce.
5. The Seller's verify the Tank Storage Agreement (TSA) provided by the buyer. Upon successful verification and approval of the authenticity and availability of the Storage Facility in favor of the buyer. Seller release the below POP documents directly to end buyer's secure email.

\* Legalized Commercial Invoice.

\* Commitment to Supply.

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- \* Copy of approval to export, issued by the ministry of justice.
- \* Copy of statement of availability of the product.
- \* Copy of the refinery commitment.
- \* Copy of Transnet contract to transport the Product to the Port.
- \* Copy of the Port Storage agreement/ Insurance.
- \* Copy of charter party agreement.
- \* Copy of Customs clearance certificate.
- \* Copy of the tank receipt issued by the storage facilitator.
- \* Copy of SGS Report.

7. Shipment commences as per contract and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection.

8. Buyer makes operative payment for the full shipment via T/T Wire or MT103.

9. Seller will release payments to the intermediaries involved within 48 hours of receiving the full Payment for the product from the Buyer's bank.

10. After successful delivery of the first monthly shipment of the Product, Buyer transfers the full amount of the following month delivery to maintain the Standby Letter of Credit 100% SBLC MT760 and contract continues for subsequent Eleven (11) months subject to this Contract.



DIRECTOR GENERAL:  
KHIZRIEV KHAMAGOMED KHAIDAROVICH  
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