



ООО "НОРД ИМПЕРИА

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ <<Нордериал>>

LIMITED LIABILITY COMPANY <NORD IMPERIAL>

ЮРИДИЧЕСКИЙ АДРЕС: Проспект Кирова д. 51 а, ул. 15, Томск, Российская Федерация

ИНН/ КПП: 7017103818, 701701001

Тел: + 79652504625. Skype: LLC Nord Imperial

Электронная почта: llcnord28@mail.ru

TRANSACTION TERMS:

Country of Origin: RUSSIAN FEDERATION.

Price: Negotiable (send your sensitive/target price during ordering).

Payment: SBLC/MT760, DLC/MT700 or Blocked Fund MT799.

Loading port: Ust-Luga/ Tuapse/

Novorossiysk/Nakhodka/Kozmino, Prigorodnoye - Russia.

Specification: Annexed within project.

PB: 2% Operative Performance Bond, by the seller.

To: Capable End Buyer/Buyers mandate

SOFT CORPORATE OFFER

We, " LLC "NORD IMPERIAL", under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

AVAILABLE PRODUCTS:

CRUDE OIL (ESPO):

Max. 4, 8 Million Bbl. /Months US\$ 24 Gross / 22 Net per Bbl. (CFR).

Price FOB: Gross \$28 USD/NET \$26 USD per Barrel

Price CIF: Gross \$30 USD/ NET \$28 USD per Barrel

Commission: \$1.00 Seller Side / \$1.00 Buyer Side per Barrel.

GAS OIL D2 GOST 305-82:

Max. 322,100 MT/Months US\$ 247 Gross / 237 Net per MT (CFR).

Gross \$210 USD/NET \$200 USD per MT (FOB)

Gross \$220 USD/ NET \$210 USD per MT (CIF)

Commission: \$5.00 Seller Side / \$5.00 Buyer Side per MT.

JET FUELS (JP54 & JET A-1):

Max. 3,1 Million Bbl./Months US\$ 31 Gross / 28 Net per Bbl. (CFR).

Price FOB: Gross \$29 USD/NET \$27 USD per Barrel

Price CIF: Gross \$30 USD/ NET \$28 USD per MT

Commission: \$1.00 Seller Side / \$1.00 Buyer Side per Barrel

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CFR, TRANSACTION WORKING PROCEDURE (COST & FREIGHT):

1. Buyer issues ICPO to Seller along with company profile, registration and passport copy of a director (in charge).
2. Buyer issues LOI/ICPO to seller with targeting price; seller issued Draft Contract to buyer. Buyer initially signed and returns it to seller.
3. Seller confirms final contract to buyer, declares booked logistics and submits set of following Partial POP material to buyer (via email):-
 - a) Copy of License & General Export Certificates,
 - b) Commercial Invoice,
 - c) Copy of BL (Bill of Lading),
 - d) Copy of Ordered Allocation Transfer Certificate,
 - e) Letter of Commitment to Supply the Product.
4. Buyer's bank within three (3) working days deposits 10% of shipment value to seller's bank.
5. Seller chartered deliveries and shipment commences. Seller submits Full POP documents below to buyer / buyer's bank:
 - a) Copy of License to Export, Issued by the Ministry of Energy,
 - b) Copy of Approval to Export, Issued by Ministry of Justice,
 - c) Copy of the Port Storage Agreement,
 - d) Copy of the CPA, to Transport the Product to Discharge Port,
 - e) Vessel Q88 + NOR / ETA
 - f) Copy of Allocation Transaction Passport Code Certificate [ATPCC],
 - g) Copy of SGS Report (Done at loading port).
6. Upon successful confirmation of quality and quantity at destination port, buyer makes payment by MT103 or TT-wire within three (3) working days for the rest 90% of shipment value. Seller, within Three days (72) hours since received payment, pays commissions to all intermediaries involved in the transaction.

CIF NON NEGOTIABLE WORKING PROCEDURE

1. Buyer issue ICPO addressed to the Refinery official Mandate.
2. Seller issues the Contract for amendment and countersigning as per mutual Agreement.
3. Refinery/Seller registers and legalizes the endorsed contract with the necessary legal authority, and pay for all the required Government associated fees for their services. [THE ASSOCIATED FEE TO BE SHARED BY BUYER AND SELLER]

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4. Buyer confirms the receipt of the legalized MOU and reverts back immediately with an official letter of Readiness to take over the cargo with the supplier's commercial terms and condition and making the 3% down payment, which stands as the Allocation Security & Guarantee Deposit, on receipt and confirmation of the product documents as listed on 4.1.

4.1. Seller sends to Buyer the following documents for Buyer's Confirmation.

- a) Copy of License & General Export Certificates,
- b) Commercial Invoice,
- c) Copy of BL (Bill of Lading),(in the name of Buyer as Consignee.)
- d) Copy of Ordered Allocation Transfer Certificate,
- e) Letter of Commitment to Supply the Product.
- f) 3% Payment deposit Invoice
- g) Certificate of Origin
- h) Product Passport
- i) Vessel Tanker Details-VTD
- j) Cargo's Q88

5. Buyer within 3 days of confirms the goods documents, makes 3% down deposit of the total on-board cargo, which stands as an Allocation Security & Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days, which shall be deducted from the total payment value of the takeover product.

6. Seller releases the conducted SGS Test Report of the product with Dip-Test Authorization-DTA to Buyer to enable buyer company order SGS inspection team for Q & Q conformity analysis inspection upon goods/cargo arrival at the discharge port.

7. Upon the successful completion of the Dip-test inspection, Buyer makes the balance 97% payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence trans-loading.

8. Trans-loading commences immediately.

9. Seller will release payments to the intermediaries involved within 48 hours of receiving the payment for the product from the Buyer's bank



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ООО "НОРД ИМПЕРИА

On Behalf of LLC NORD IMPERIAL

Mr. Ivanov Alexander Konstantinovich

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "НОРД ИМПЕРИАЛ"