

## 000"Сахалинская Энергия"

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "САХАЛИНСКАЯ

#### **LLC "Sakhalin Energy"**

#### LIMITED LIABILITY COMPANY "SAKHALIN ENERGY"

OGRN:1226500003641

INN:6500004766

KPP:650001001

Legal address: 693020, Sakhalin region, Yuzhno-Sakhalin's, street named after F.E. Dzerzhinsky, 35 Tell: +799-984-41704

EMAIL: sakhalinenergy@internet.ru



LLC "Sakhalin Energy"

**MANDATE FACILITATOR TO REFINERY** 

## **OFFICIAL SOFT COPRATE OFFER**

We the management of LIMITED LIABILITY COMPANY "SAKHALIN ENERGY" are mandate facilitator to Several Petrochemical Refineries /Edible oil Factories with full corporate and legal authority and Responsibility and under penalty of perjury, confirm the availability of below listed Russian Petrochemicals & Edible oil products for immediate sales on FOB, CIF basis, on capable buyers under the specified terms and conditions below. All supply is guaranteed to meet the standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations

#### **AVIATION KEROSENE COLONIAL GRADE 54**

FIRST TRIAL QUANTITY: 2,000,000 BBL TRIAL SHIPMENT SPECIFCATIONS: Standard Russian Export Specifications

CONTRACT QUANTITY: 2,000,000 BARRELS X 12 MONTHS

TERM: FOB/SPOT ROTTERDAM PRICE: \$78USD Gross / \$70USD Net

### **JET FUEL A1**

LIFTABLE QUANTITY: 2000,000 BBL.R&E 3.000.000 BBL MONTHLY

PRICE: GROSS USD \$163.00BBL NET: USD \$159.00BBL FOB

Commission \$2 Seller side, commission \$2 Buyer side.

ORIGIN: RUSSIA

LOADING PORT: ROTTERDAM

#### **VIRGIN OIL D6**

ORIGIN: RUSSIAN

MIN QTY: 200,000,000-GAL PER WEEK

MAX QTY: 600,000,000-GAL PER WEEK X 52 WEEKS FOB PRICE: USD GROSS \$0.85 GAL | USD NET \$0.75 GAL CIF PRICE: USD GROSS \$0.95 GAL | USD NET \$ 0.85 GAL

INSPECTION: SGS, CIQ or Similar Loading Port Target Price: seller price is bring open for Negotiation

Payment Terms: MT 103

DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / RUSSIA SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...

COMMISSION: 50/50 - SELLER SIDE (CLOSED)

#### **DIESEL EN590**

BUYER'S LIFT ABLE QUANTITY: EN590 Trial Shipment 200,000 MT, follow by 300,000 MT per month x 12

F.O.B PRICE: GROSS USD \$ 340.00 MT NET: USD \$ 230.00 MT COMMISSION SELLER SIDE \$5 / COMMISSION BUYER SIDE \$5

**ORIGIN: RUSSIA** 

LOADING PORT: VLADIVOSTOK

BUYERS DESTINATION PORT: China Qingdao



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#### FOB STANDARD PROCEDURE

- 1. BUYER ISSUES ICPO ADDRESSED TO SELLER/REFINERY MANDATE ALONG WITH TSA.
- 2. SELLER ISSUES COMMERCIAL INVOICE, BUYER SIGNS AND RETURNS BACK TO SELLER WITHIN THE VALIDITY PERIOD STIPULATED ON THE COMMERCIAL INVOICE.
- 3. SELLER VERIFIES BUYER TANK FARM AND IF APPROVED, SELLER PROCEED TO REQUEST FOR INVOICE OF 5 DAYS PAYMENT REMITTANCE, SELLER LEASES THE BUYER TANK FARM FOR 5 DAYS ONLY. SELLER ALSO ISSUES INJECTION SCHEDULE UPON BUYER TANK FARM RECEIVING PAYMENT AND ISSUANCE OF THE TSR AND SELLER PROCEED TO INJECT THE PRODUCT INTO THE LEASED TANK STORAGE.

4UPON SUCCESSFUL INJECTION, SELLER RELEASES THE FOLLOWING PPOP DOCUMENTS TO BUYER;

- A. PRODUCT CERTIFICATE OF ORIGIN.
- B. AUTHORIZATION TO SALE AND COLLECT (ATSC)
- C. PRODUCT PASSPORT.
- D. DIP TEST AUTHORIZATION
- E. INJECTION REPORT
- 5. NCNDA/IMFPA WILL BE SIGNED BY ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION.ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION.
- 6. UPON BUYER RECEIPT OF THE PPOP, BUYER INSPECTS PRODUCT WITH SGS AGENT OR EQUIVALENT.
- 7. AFTER BUYER'S SUCCESSFUL DIP TEST ON THE PRODUCT, BUYER MAKES THE PAYMENT FOR THE TOTAL VALUE OF THE PRODUCT VIA MT103-

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GENERAL DIRECTOR: Oleinikov Andrey Alexandrovich

