



Адрес: № 5 Бабаевская Улица Чеховский Район, 1423260, Московская Область, Российская Федерация.

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Soft Corporate Offer

The management of Moneftegas llc with full Corporate right, under the penalties of perjury confirms that we are ready, willing and able to provide and distribute the following commodities with the best price rate and accommodating procedural terms in the following basis, and also guaranteed to meet the specifications and pass through the stringent of SGS or Equivalent.

Diesel Gas Oil (D6)

Origin: Russian Origin
Quantities: Trial Lift / 200.000.000 Gll
Cif Prices: Gross \$ 0.58 Usd / Net \$ 0.53 Usd
Commission: \$01.5 Seller Side / \$01.5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Diesel Gas D2 Oil Gost 305-82

Origin: Russian Origin
Quantities: Trial Lift / 100,000 Mt
Cif Prices: Gross \$ 350 Usd / Net \$ 340 Usd
Commission: \$5 Seller Side / \$5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Aviation Kerosene Colonial Grade 54 Jet Fuel (JP54)

Origin: Russian Origin
Quantities: Trial Lift / 2,000,000 Bbl
Cif Prices: Gross \$ 54 Usd / Net \$ 52 Usd
Commission: \$2 Seller Side / \$2 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Liquified Natural Gas (Lng)

Origin: Russian Origin
Quantities: Trial Lift / 200,000 Mt
Cif Prices: Gross \$ 340 Usd / Net \$ 330 Usd
Commission: \$5 Seller Side / \$5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Diesel Oil En590

Origin: Russian Origin
Quantities: Trial Lift / 100,000 Mt
Cif Prices: Gross \$ 350 Usd / Net \$ 340 Usd
Commission: \$5 Seller Side / \$5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Aviation Jet Fuel (Jet A1)

Origin: Russian Origin
Quantities: Trial Lift / 2,000,000 Bbl
Cif Prices: Gross \$ 54 Usd / Net \$ 52 Usd
Commission: \$2 Seller Side / \$2 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Mazut M100 Gost 10585-75

Origin: Russian Origin
Quantities: Trial Lift / 100,000 Mt
Cif Prices: Gross \$ 310 Usd / Net \$ 300 Usd
Commission: \$5 Seller Side / \$5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Liquified Petroleum Gas (Lpg)

Origin: Russian Origin
Quantities: Trial Lift / 200,000 Mt
Cif Prices: Gross \$ 340 Usd / Net \$ 330 Usd
Commission: \$5 Seller Side / \$5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Base Oil: (All Types)

Origin: Russian Origin
Quantities: Trial Lift / 100,000 Mt
Cif Prices: Gross \$ 670 Usd / Net \$ 630 Usd
Commission: \$2 Seller Side / \$2 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Gasoline Octane (All Types)

Origin: Russian Origin
Quantities: Trial Lift / 100,000 Mt
Cif Prices: Gross \$ 340 Usd / Net \$ 330 Usd
Commission: \$5 Seller Side / \$5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
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Automotive Gas Oil (Ago)

Origin: Russian Origin
Quantities: Trial Lift / 100,000 Mt
Cif Prices: Gross \$ 360 Usd / Net \$ 350 Usd
Commission: \$5 Seller Side / \$5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Light Cycle Oil (LCO)

Origin: Russian Origin
Quantities: Trial Lift / 100,000 Mt
Cif Prices: Gross \$ 350 Usd / Net \$ 340 Usd
Commission: \$5 Seller Side / \$5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Russian Export Blended Crude Oil (Rebco)

Origin: Russian Origin
Quantities: Trial Lift / 100,000 Mt
Cif Prices: Gross \$ 340 Usd / Net \$ 330 Usd
Commission: \$5 Seller Side / \$5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Crude Oil ESPO

Origin: Russian Origin
Quantities: Trial Lift / 100,000 Mt
Cif Prices: Gross \$ 540 Usd / Net \$ 530 Usd
Commission: \$5 Seller Side / \$5 Buyer Side
Loading Port: Cif / Any Russian Commercial Sea Ports.
Payment Terms: TT/Sblc

Cif Basis Transacting Procedure

1. Buyer company sends Letter of Intent (loi) on its official company letterhead to the seller.
2. Seller company issue fco to buyer. Buyer company sign seal and return fco.
3. Seller company issue draft contract, both parties sign & seal the present contract and exchange the copies electronically.
4. Seller company present its Export permit/certificate, buyer company also provides company registration information and documentary details of its storage booking at unloading port upon confirmation of the Seller's document.
5. Seller company registers and legalizes the Contract officially with the appropriate authorities to facilitate booking of allocation, obtaining transaction code and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's company name.
6. Seller company sends electronic copy of the notarized and insured pop documents along with the legalized contract to buyer company. The Partial pop documents to be send along with the legalized Contract includes:
 - *Certificate of Origin*
 - *Statement of Products Availability*
 - *Product quality passport (dip test analysis)*
7. Seller company appoints a reliable shipping and the world- renowned logistics company, both end Seller and end Buyer will sign the Charter Party Agreement (cpa) together with the shipping and logistics company (A three parties 'cpa), along with Marine Insurance Policy (mip). Seller and Buyer makes payment for the chartered freight cost with the appointed shipping company for the transportation of the product to buyers designated discharge port.
8. Buyer company visits Seller's company and refinery in Moscow to have a ttm and to confirm all the details and documents also to do the inspection at the loading port if necessary.
9. Seller company releases copies of pop and shipping documents to buyer company
 - *Refinery Legalized draft contract.*



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- Copy of the charter party agreement to transport the product to discharge port
- Copy of shipping schedule document
- Product Analysis Report
- Bill of lading
- Tank Receipt
- Vessel's Q88
- SGS report.
- Certificate of product.

10. Buyer's bank sends the Pre-advice Irrevocable Documentary Letter of Credit (irdlc) issued by the buyer's bank to Seller's bank for the face value of the first whole month shipment and frozen this capital.

11. Seller's bank sends through swift the original and full Proof of Product (pop) documents along with the 2% performance bond to the Buyer's bank. Upon receiving, Buyer's bank issue the irrevocable documentary letter of credit issued to the Seller's Bank immediately.

12. Seller's Bank will confirm to Seller and to Buyer that the Irrevocable Documentary Letter of Credit has been accepted and the shipping commences as scheduled in the contract for the cif delivery.

13. Payment will be made for the product by the Buyer's Bank via t/t Mt 103 wire transfer to the Seller's Bank after the ciq/sgs inspection at port of discharge and the delivery to the Buyer's Bank of all documents required by the contract.

14. Seller releases the commission of the intermediaries immediately.



By: *Sir Vorabiov Vladimir Ivanovich*
Director General Moneftegas LLC