



**O. O. O. "ГОССЕ"**  
33/3 Крылатские Холмы Улица,  
121614 Москва Г. Россия  
ИНН / КПП: 7731599488 / 773101001  
ОГРН: 1087746954184

**"GOSSE" L. L. C.**  
33/3 KrylatskiyeKholmy Street,  
121614 Moscow Russia  
INN / KPP: 7731599488/ 773101001  
OGRN: 1087746954184

## SOFT CORPORATE OFFER

### LIST OF PRODUCTS

#### **RUSSIAN EXPORT BLENDED CRUDE OIL GOST 51 858-2002 (R.E.B.C.O)**

Minimum Quantity : 10,000 Barrels per Month  
Maximum Quantity : 1,000,000 Barrels per Month  
Price : C.I.F / 12 % Discount off the Market Price of buyer's Port on the Contract date.

#### **RUSSIA EXPORT BLEND CRUDE GOST 9965-76 (R.E.B.C.O) Minimum**

Quantity : 10,000 Barrels per Month Maximum  
Quantity : 1,000,000 Barrels per Month  
Price : C.I.F / 11 % Discount off the Market Price of buyer's Port on the Contract date.

#### **FUEL OIL CST-180**

Minimum Quantity : 10,000 Metric Tons per Month  
Maximum Quantity : 100,000 Metric Tons per Month  
Price : C.I.F / 9 % Discount off the Market Price of buyer's Port on the Contract date.

#### **ULTRA – LOW SULPHUR DIESEL – 50 PPM**

Minimum Quantity : 10,000 Metric Tons per Month  
Maximum Quantity : 60,000 Metric Tons per Month  
Price : C.I.F / 7 % Discount off the Market Price of buyer's Port on the Contract date.

#### **AUTOMOTIVE DIESEL FUEL OIL EN 590**

Minimum Quantity : 10,000 Metric Tons per Month  
Maximum Quantity : 85,000 Metric Tons per Month  
Price : C.I.F / 8 % Discount off the Market Price of buyer's Port on the Contract date.

#### **GASOLINE - 87 OCTANE**

Minimum Quantity : 10,000 Metric Tons per Month  
Maximum Quantity : 85,000 Metric Tons per Month  
Price : C.I.F / 11 % Discount off the Market Price of buyer's Port on the Contract date.

#### **BITUMEN GRADE 60/70**

Minimum Quantity : 10,000 Metric Tons per Month  
Maximum Quantity : 85,000 Metric Tons per Month  
Price : C.I.F / 9 % Discount off the Market Price of buyer's Port on the Contract date.

#### **BITUMEN GRADE 85/100**

Minimum Quantity : 10,000 Metric Tons per Month  
Maximum Quantity : 85,000 Metric Tons per Month  
Price : C.I.F / 6 % Discount off the Market Price of buyer's Port on the Contract date.

#### **AVIATION KEROSENE JP54**

Minimum Quantity : 10,000 Barrels per Month  
Maximum Quantity : 1,000,000 Barrels per Month  
Price : C.I.F / 8 % Discount off the Market Price of buyer's Port on the Contract date.



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## APPENDIX NO. 5: PROOF OF PRODUCT

### Documents that Make up The Proof of Product

- 1 – Bill of Lading from Shipping Company stating “FREIGHT PAID”
- 2 – Charter Party Agreement from Shipping Company.
- 3 – Ullage Report from Shipping Company done by Saybolt or Gost Standard Russia confirm the quality and quantity on board the vessel.
- 4 – Export License for Seller.
- 5 – Insurance Policy in buyers names catering for the all transaction.
- 6 – License to Trade in Crude Oil Materials for Seller.
- 7 – Certificate of Origin / Allocation Certificate issued by the Russian Authorities.
- 8 – Q88 details of the vessel hired.

We wait for you your reply pertaining which procedure is acceptable to you before move forward.

**NO UPFRONT PAYMENTS IN ANY WAY!**



**Pitkevich, Mikhail Mihailovich**  
Sales and Marketing Director  
OOO Gosse LLC