



АО "РЕСУРСОЙЛ"

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Адрес: 127055, город москва, новослободская улица, дом 67/69, помещение viii, офис 5

SOFT CORPORATE OFFER

The management of JSC "RESURSOIL" (АО "РЕСУРСОЙЛ") represent various suppliers with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under listed products. The Supply is guaranteed to meet the specifications and pass through the requirements of SGS. "Only direct negotiations from buyers, representative shall be considered".

PRODUCTS	FIXED PRICES	PLATTS PRICES	IMMEDIATE LIFTABLE SUPPLY	MONTHLY SUPPLY QUANTITY
Russian Export Blend Crude Oil (REBCO)	\$47 Gross \$45 Net	-\$11 Gross -\$9 Net	500,000 Barrels	1,000,000 Barrels
Aviation Kerosene Colonial Grade JP54	\$46 Gross \$44 Net	-\$9 Gross -\$7 Net	500,000 Barrels	1,000,000 Barrels
Aviation Kerosene Jet A-1, TS-1	\$45 Gross \$43 Net	-\$7 Gross -\$5 Net	500,000 Barrels	1,000,000 Barrels
Mazut Fuel Oil M100 GOST 10585-75 /10585-99	\$230 Gross \$220 Net	-\$25 Gross -\$15 Net	25,000 MT	100,000 MT
Diesel Gas Oil L-0.2-62 D2 GOST 305-82	\$300 Gross \$290 Net	-\$25 Gross -\$15 Net	25,000 MT	100,000 MT
Virgin Fuel OIL D6	\$0.88 Gross \$0.86 Net	No Platt Discount	10,000,000 Gallons	100,000,000 Gallons
EN590 (ULSD)	\$310 Gross \$300 Net	-\$25 Gross -\$15 Net	25,000 MT	100,000 MT
Liquefied Petroleum Gas LPG GOST 20448-90	\$360 Gross \$350 Net	-\$20 Gross -\$10 Net	25,000 MT	100,000 MT
Liquefied Natural Gas LNG GOST 5542 87	\$380 Gross \$370 Net	-\$20 Gross -\$10 Net	25,000 MT	100,000 MT
<ul style="list-style-type: none"> • Origin: Russia Federation • Incoterms: CIF • Loading Port: Novorossiysk, Primorsk, Vladivostok, Nakhodka Port, Port of Rotterdam, Ust-Luga Port • Destination Delivery: Any of The Safe World Port to Buyer's Requested Destination Port • Payment Terms: By MT103 TT Wire Transfer • Inspection: By Société Générale De Surveillance 			<p style="text-align: center;">COMMISSIONS</p> <ul style="list-style-type: none"> • Seller Side \$5 USD, Buyer Side \$5 USD Per Metric Ton • Seller Side \$1 USD, Buyer Side \$1 USD Per Barrel • Seller Side \$0.02 USD, Buyer Side 0.02 USD Per Gallon • 2%Performance Bond 	
ATTENTION:				
<ul style="list-style-type: none"> • Our Unit Prices Are in Per Barrel, Per Gallon and Per Metric Ton Supply. • Our Prices Are Negotiable. 				



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TRANSACTION DELIVERY TERM FOB PORT OF ROTTERDAM /CI DIP&PAY **(OPTIONAL)**

1. Seller issue SCO, Buyer accepts seller working procedure and issue ICPO and addressed to the seller.
2. Seller issues commercial invoice (CI), Buyer signs and returns commercial invoice and tank storage agreement (TSA).
3. Seller provide buyer with the below listed PPOP.
 - (a) Availability of Product
 - (b) Product Passport (product analysis report)
 - (c) Irrevocable Commitment Letter to Supplies
 - (d) Tank Storage Receipt (TSR)
 - (e) Tank to Tank or Vessel Injection Agreement to be signed by buyer tank farm
4. Seller provides buyer with SGS report, Injection Report, unconditional DTA.
5. (NCNDA/IMFPA) will be signed, buyer within 24 hours after successful dip test in seller tanks provide tank storage receipt (TSR) seller proceed for Tank to Tank injection and provide buyer with the injection report of the product into buyer tanks.
6. Buyer make payment for total cost of product injected into buyer tanks via MT103, Seller transfer title ownership to buyer with all exportation documents required of buyer for the transaction.
7. Upon conclusion of first lift transaction Seller pays commissions via PAYMASTER according to NCND/IMFPA to mandates and intermediaries within 48hrs after confirmation of the buyers' payment.

TRANSACTION DELIVERY TERM FOB PORT OF ROTTERDAM /CI DIP&PAY **(OPTIONAL)**

1. Buyer and Seller execute Commercial Invoice (CI).
2. Seller provides Dip Test Authorization Letter (DTA) and Tank Storage Receipt (TSR) to Buyer.
3. Buyer secures permit to have access to the facility, Buyer or Buyer representatives may also like to take pictures of the product samples, verification that the tank valves are locked out and photocopy all documents that display the gauges and their calculation including the strapping charts prior to SGS conducting Dip Test in Seller tank, Buyer will be responsible for charges required.
4. Within 48 hours of tank storage access approval and verification of the product in Seller tank, Buyer instructs SGS to perform Q&Q.
5. After a successful DIP test, within a maximum period of 48 hours, the Buyer orders his bank to issue a swift message to the vendor's bank to confirm the availability of MT103 / TT funds to perform the transaction, and pays through MT103 / TT for the cash transaction and the seller injects the product into the



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buyer's container or injects it into the buyer's tanks and issues all the export documents.

6. Seller pays commissions via paymaster according to NCND/IMFPA to mandates and intermediaries within 48hrs after confirmation of the buyers' payment.



Erunov D. Anatolyevich
General Director
JSC RESURSOIL

