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OGRN:1152312010608 INN:2312233734

## OOO "NEFTESTROYGRUPP"

**To: End Buyer/Mandate.**

### SOFT CORPORATE OFFER

We OOO "NEFTESTROYGRUPP" hereinafter refers as Oil & gas Refinery company with full legal and corporate responsibility under penalty of perjury, confirmed that we are ready, willing and able to enter into a contract sale and transfer the commodity with the following terms, conditions as specified below.

#### **RUSSIAN AVIATION KERROSENE COLONIAL GRADE, 54 JET FUEL, A-1,**

Quantity: Minimum: 500,000 BBLs Trial Shipment / Maximum: 2,000,000 BBLs Monthly  
TTO Price: \$38 GROSS / \$34 NET  
FOB Price: \$34 GROSS / \$30 NET  
Commission: \$2 / \$2

#### **RUSSIAN VIRGIN D6 FUEL OIL**

Quantity: Minimum: 100,000,000 Gallon Trial Shipment / Maximum: 500,000,000 Gallon Monthly.  
TTO Price: \$0.58 GROSS / \$0.54 NET  
FOB: \$0.54 / \$0.50 NET  
Commission: \$0.02 / \$0.02

#### **LIGHT CYCLE OIL (LCO)**

Quantity: Minimum: 100,000 Metric Tons Trial Shipment / Maximum: 300,000 Metric Tons Monthly.  
TTO Price: \$200 GROSS / \$190 NET  
Commission: \$5/ \$5

#### **DIESEL GASOIL D2 (EUROPEAN EN 590 / 10 PPM) GOST R 52368-2005**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly  
TTO Price: \$210 GROSS / \$200 NET  
Commission: Buyer \$5 / Seller \$5

**Address: 350001 , Krasnodar Territory , the city of Krasnodar , street Im. Kovtyukha, house 98, office 307 Russia Federation.**



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## ООО "НЕФТЕСТРОЙГРУПП"

### CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO with Letter of Acceptance upon receipt of Soft Corporate Offer.
2. Seller issues Sales Purchase Agreement (SPA), and open for amendment for buyer review.
3. Buyer reviews the draft SPA, and then returns to Seller the sign in WORD format and PDF format, Seller acknowledged and submit the Contract to the Ministry of Energy for legalization on expense.
4. Upon the legalization of contract, Seller send the legalized contract to Buyer alongside the following document Via E-mail;
  - a. Copy of Refinery Registration Certificate
  - b. Copy of Statement of Availability of the Product
  - c. Copy of the Refinery Commitment to Supply the product legalized Contract from the Ministry
5. Seller conduct a fresh SGS and TITLE TRANSFER on buyer's name, and then send the following hard copies Via government secured courier services.  
(COURIER FEE IS ON SELLER EXPENSE IF NEED BE).
  - a) Fresh SGS Report not Less Than 48 Hours
  - b) Copy of the Certificate Origin
  - c) Charter Party Agreement (Note seller pay for full shipping cost)
  - d) ATSC/Authorization to Sell and Collect (Notarized)
  - e) Title Transfer Certificate
  - f) DLC VERBIAGE

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## ООО "NEFTESTROYGRUPP"

6. Upon the confirmation of the listed partial PPDP, Buyer bank issues non-operative letter of credit (DLC/MT700) covering the first shipment value. (Buyer's bank option).
7. Seller issues all shipping documents including BILL OF LADING to buyers in accordance to Instrument presented by buyer's bank, Seller's bank replied with 2% PB to activate the letter of credit Issued by the buyer bank.
8. Buyer confirm shipping documents with vessels captain and the delivery commence to buyer destination port after the SGS inspection at the loading seaport as per contract.
9. Buyer's bank upon arrival of the cargo at the discharge port made payment for the total Product by the buyer via MT103 %100 after (Q& Q} or CIQ report inspection at Discharge port.
10. Seller release payments to all the Intermediaries involved within 48 hours of receiving the Payment for the Total product from the Buyer's bank.

ООО "NEFTESTROYGRUPP"

Director: Anna Mikheeva



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