



SOFT CORPORATE OFFER

We " LLC ORGGAZNEFT", on behalf of our end Seller REFINERY, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

AVAILABLE PRODUCTS AND PRICELIST

AVIATION KEROSENE COLONIAL GRADE 54

Quantity: 500,000BBLs - 10,000,000BBLs

FOB Price: \$32 GROSS/\$30 NET.

Commission: \$1/\$1.

JET FUEL A1 91/91

Quantity: 500,000BBLs– 10,000,000BBLs

FOB Price: \$32 GROSS/\$30 NET.

Commission: \$1/\$1.

Pet Coke

Minimum Quantity: 15,000 MT - 1.000.000 MT

CIF Price: Gross \$ 85.00 USD/\$ 80 .00 USD NET

COMMISSION STRUCTURE: \$ 2.5 / \$ 2.5

RUSSIA D2 GAS OIL GOST305-82

Quantity: 50,000MT– 1,000,000MT

FOB Price: \$190 GROSS/\$180 NET.

CIF Price: \$200 GROSS/\$190 NET.

Commission: \$5/\$5.

MAZUT M100 GOST– 10585-99 RUSSIAN ORIGIN

Quantity: 50,000MT- 1,000,000MT

FOB Price: \$200 GROSS/\$190 NET.



CIF STANDARD PROCEDURE

1. Buyer issue ICPO, company registration and I.D
2. Seller issue sales and purchase agreement SPA
3. Buyer sign and return SPA
4. Seller Lodge contract with the ministry of energy, upon successful endorsement of contract,
5. Seller issue full POP to buyer to include the following:
 - A. Copy of license to export issued by the Department of the Ministry of Energy
 - B. Copy of approval to export issued by the Department of Ministry of Justice
 - C. Copy of statement of availability of the product.
 - D. Copy of the refinery commitment to produce the product.
 - E. Copy of contract to transport the product to port.
 - F. Copy of the port storage agreement
 - G. Copy of the charter party agreements to transport the product to the discharge port.
 - H. Tank Storage Receipt (TSR).
 - I. Q&Q by Current SGS report.
6. Buyer's bank issues operative Letter of Credit OR Acceptable instrument of payment.
7. Seller issues 2% Performance Bond.
8. Upon completion and verification of all documents shipment Commences
9. On getting to buyer's port of discharge, THE BUYER'S NOMINATED CIQ INSPECTION AGENT TO PERFORM THE QUALITY AND QUANTITY TESTS GOES ON BOARD THE LOADED CARGO. 10. WITHIN 7 BANKING DAYS AFTER CIQ Q&Q REPORT HAVE BEEN RELEASED TO BOTH PARTIES, BUYER PAYS THE TOTAL COST OF PRODUCT UPON SELLER HAVING SUBMITTED FULL SHIPPING DOCUMENTS ALONG WITH COMMERCIAL INVOICE AND CIQ Q/Q REPORTS VIA DLC (MT700) TO SELLER.

ALTERNATIVE CIF STANDARD PROCEDURE



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