



**ООО « КОМИ-ПЕРМЬ НЕФТЬ »**

169300, КОМИ РЕСПУБЛИКА, УХТА ГОРОДА

КОМИ-ПЕРМЬ НЕФТЬ ОКТЯБРЬСКАЯ УЛИЦА 25, РОССИЙСКАЯ ФЕДЕРАЦИЯ

ИНН: 8107009699

ОГРН: 1038102239053

INFO@KOMI-PERMNEFT.RU



**LLC « KOMI-PERM' NEFT »**

169300, KOMI REPUBLIC, UKHTA CITY

OKTYABR'SKAYA ULITSА 25, RUSSIAN FEDERATION

ИНН: 8107009699

ОГРН: 1038102239053

SALES@KOMI-PERMNEFT.RU



**To: Whom It May Concern**

**Attn: Principal Buyer/Buyer  
Mandate**

**SOFT CORPORATE OFFER**

**We, ООО "KOMI-PERM OIL" a refinery of petroleum products in the Russian Federation with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated below.**

**We hereby confirm our readiness, willingness and ability to execute a Sales and Purchase Agreement with the below terms and procedures with your company.**

**PRODUCT**

<b>PRODUCT</b>	<b>RUSSIAN DIESEL EN590, (10PPM)</b>
<b>GRADE</b>	<b>GOST R 52368-2005</b>
<b>QUANTITY</b>	<b>30,000 MT First Trial with 500,000 MT Monthly shipment</b>
<b>CIF PRICE</b>	<b>\$320 Gross/ \$310 Net</b>
<b>FOB PRICE</b>	<b>\$300 GROSS/ \$290 NET</b>



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## **FOB CI, DIP AND PAY PROCEDURE**

- 1. Buyer issues ICPO together with Tank Storage Agreement (TSA) and ATV Authorization to verify on Buyer's company letter heading.**
- 2. Seller issues Commercial Invoice (CI) ICC Warning Letter for the available quantity in the Storage Tank in Rotterdam.**
- 3. Buyer signs and then return the Commercial Invoice with NCNDA/IMFPA signed by all Buyer groups with commission structures.**
- 4. Seller program the injection and then issues Buyer the following documents.**
  - (Three)3 days Unconditional Dip Test Authorization (DTA);**
    - Fresh SGS Report inspected in Rotterdam;**
    - Tank Storage Receipt (TSR) with GPS coordinates;**
    - Authorization to verify (ATV);**
    - Injection Report Shore Tank Rotterdam;**
    - Certificate of origin;**
    - Authorization to Sell and Collect (ATSC).**
- 5. Buyer upon verification and confirmation of the product and the PPOP documents, order SGS to conduct the Dip Test in the Seller Tank on Buyer expense.**
- 6. Upon successful Dip Test, Seller commences injection immediately into Buyer Tank and issues Buyer Title of Ownership Certificate to be followed by all Export Documentation.**



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**10. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.**



Signed By

**Lushkov Nikolai Vasilyevich**  
GENERAL DIRECTOR

ООО "KOMI-PERM OIL"



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