



TO: END BUYER

VIA: Buyers Mandate/ Intermediaries / Re-Seller

**"LLC "NK SELECTION OIL", PRODUCTS PRICES, PROCEDURES & QUANTITY CORPORATE OFFER**

We, "LLC "NK SELECTION OIL" hereby issue her petroleum products prices and procedures with full corporate responsibility, willing, ready and able to deliver; our product prices are negotiable, we confirm and certify that we have the intention and capacity to supply this commodities according to the terms and conditions of contracts terms as follows C&F, CIF AND FOB SPOT etc, when prices changes all Seller representatives receive a notification of changes to her petroleum price's:

**RUSSIA ORIGIN:**

**COMMODITIES:**

**HS-DIESEL GASOIL L-0.2-62 GOST 305-82**

Quantity order: 50,000mt - 100,000mt per each delivery contract period: 12 months

Loading: Batumui, Kazakhstan, Rotterdam, Houston, Vladivostok, Novorossiysk, or any Russian port

FOB price: Gross \$ \$ net per mt 300.00 / \$ 290.00 net per mt

CIF price: Gross \$ 320.00 / \$ 310.00 net per mt Commission: \$10 (seller side \$5 /buyer side \$5/mt)

**LPG LIQUIDIFIED PETROLEUM GAS ORIGIN: RUSSIA FEDERATION**

Quantity order: 80,000mt - 350,000mt per each delivery contract period: 12 months

Loading: Batumui, Kazakhstan, Rotterdam, Houston, Vladivostok, Novorossiysk, or any Russian Port

FOB price: Gross \$ 300.00 / \$ 290.00 net per mt

CIF price: Gross \$ 320.00 / \$ 310.00 net per mt net commission: \$10 (seller side \$5 /buyer side \$5/mt)

**EN590-DIESEL FUEL OIL (50 PPM /10 PPM) ORIGIN: RUSSIA FEDERATION**

Quantity order: 150,000mt - 500,000mt per each delivery contract period: 12 months

Loading: Batumui, Kazakhstan, Rotterdam, Houston, Vladivostok, Novorossiysk, or any Russian Port

FOB price: Gross \$ 300.00 / \$ 290.00 net per mt

CIF price: Gross \$320.00 / \$310.00 net per mt Commission: \$10 (seller side \$5 /buyer side \$5/mt)

**AVIATION KEROSENE JET FUEL (JP54/ A1) ORIGIN: RUSSIA**

Quantity order: 1,000,000bbls – 5,000,000bbls per each delivery contract period: 12 months

Loading: Batumui, Kazakhstan, Rotterdam, Houston, Vladivostok, Novorossiysk, or any Russian Port

FOB price: Gross \$ 42.00 / \$ 40.00 net per barrel

CIF price: Gross \$ 47.00 / \$ 45.00 net per mt Commission: \$5 (seller side \$2.5 /buyer side \$2.5)

**MAZUT HEAVY FUEL OIL GOST 10585-75 – M100/75 ORIGIN: RUSSIA FEDERATION**

Quantity order: 50,000mt - 100,000mt per each delivery contract period: 12 months

Loading: Batumui, Kazakhstan, Rotterdam, Houston, Vladivostok, Novorossiysk, or any Russian Port

FOB price: gross \$ 190.00 / \$180.00 net per mt

CIF price: usd 200.00 \$ gross / \$ 190 net per mt Commission: \$10 (seller side \$5 /buyer side \$5/mt)

**LNG (LIQUEFIED NATURAL GAS) GOST 20448-90**

Quantity order: 100,000mt - 500,000mt per each delivery contract period: 12 months



### **FOB PROCEDURE: (SELLER 2)**

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issues Commercial Invoice (CI) & Warning Letter to buyer, buyer signs and returns back to seller with his tank farm TSA. Seller provide the below documents to buyer.
  - Company Registration Certificate.
  - Product Quality Passport.
  - Statement of Product Availability
  - Certificate of Origin of the Product.
3. Seller logistics team verify buyer's provided tank farm and pay 2 days first on buyer's tank farm and after confirmation of the funds by buyer's tank farm, Buyer pays the remaining 3 days to his Tank Farm Company to obtain 5 Days TSR, for a 5days operation to show both parties proof of readiness. GPS Coordinate-Tank storage receipt (TSR)
4. Seller issues following POP documents to Buyer:
  - a) Injection report
  - b) Dip test authorization letter (DTA) – Unconditional
  - c) Authorization to sell
  - d) Fresh SGS Report or equivalent.
  - e) Authorization to verify the product in seller's tank (ATV)
5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.
6. Product Injection to buyer's tank proceed.
7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the Commercial Invoice and extension of transaction by issuing 12 months' contract to buyer for proceeding

### **CIF TRIAL/FIRST SHIPMENT - TRANSACTION PROCEDURE: ( SELLER 2).**

1. Buyer issues ICPO and Buyer signs and returns.
2. Seller issues MOU and CI open for Amendments.
3. Buyer returns the MOU and CI duly signed via E-mail to Seller.
4. Buyer bank issues advanced cash payment of (€) Agreeable % to contribute to the shipment expenses to be considered as the first part of payment to be completed after the arrival of the vessel and the positive check of the



D: Registration Certificate / Similar.

4. Buyer's bank within Seven (7) banking days, after signed contract and confirmed seller's partial POP, buyer's bank sends RWA/pre-advise [i.e.: MT799 + MT760 of 365 days at amount of trial order value in (US dollar) ] with R/E to seller's financial bank to enable seller commence loading of the product and release full set of full POP documents to

buyer/buyer's bank. If Buyer fails to issue said banking instruments within agreed timeline, in alternative buyer shall make Security Guarantee Deposit of **3.5%** of USD via T.T instead of bank instrument to seller's bank via seller's profoma invoice. Which shall be deducted from the Total Product Payment Value of the Take-Over Product?

5. Seller's bank issues 2% PB to buyer's bank within five (5) banking days with reference from the trial order value or monthly shipment value accordingly, which is submitted and detailed in the mutually agreed signed contract.

6. Upon confirmation of buyer's banking instrument or Security Guarantee Deposit of **3.5%** via T.T Wire to Seller's bank, seller will issue **2%** Performance Bond, Full POP and Shipping Documents (bank to-bank) as shown below:

- A: Product Allocation Export Permit,
- B: Allocation Title Ownership Certificate,
- C: Contract to transport the product to loading port,
- D: Port storage agreement,
- E: Certificate of Origin,
- F: Tank Storage Receipt,
- G: SGS Quality and Quantity Certificate,
- H: Bill of Landing,
- I: Vessel Questionnaire Q88,
- J: Charter party Agreement to transport product to discharge port.

7. Shipment commences and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection and makes full payment for the full shipment via TT Wire or MT103.

8. Seller pays all intermediaries involved in the transaction as per NCNDA/IMFPA within 48 hours.



Signed by Revizov Valeriy Ivanovich  
Director of LLC "NK SELECTION OIL"