



JOINT STOCK COMPANY "TERGAZ"

Address: 629380, Yamalo-Nenets Autonomous Okrug, Krasnoselkupsky district,
Krasnoselkup village, Polyarnaya street, building 28, room 26, floor 2
OGRN 1077203058448 TIN 7203205447 KPP 891101001

To: whom it may concern,
Attn: Exits Buyers / Buyers Mandate.

We **JOINT STOCK COMPANY "TERGAZ"**, as Seller Mandate with MANDATE CERTIFICATE REF. Number: OYLIN - 98034523, confirms our readiness and willingness to issue a Soft Corporate Offer and then straight to Sales Purchase agreement upon acceptance of our terms and conditions stipulated herein for the below products: **JPA1, JP54, D2, AGO, D6, EN590, 500PPM, D-50ppm, MAZUT, REBCO, GASOLINES, LNG, LPG, PETCOKE, UREA.**

LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 20,000 MT
Maximum Quantity 500,000 MT
FOB Price: Gross 160 USD Net 150 USD
CIF Price: Gross 180 USD Net 170 USD
Commission 5 USD Seller side, 5 USD Buyer side.

LIQUEFIED PETROLEUM GAS. 50% PROPANE & 50% BUTANE MIX/ OTHER MIX (LPG)

Minimum Quantity: 30,000 MT
Maximum Quantity 500,000 MT
FOB Price: Gross 200 USD Net 190 USD
CIF Price: Gross 220 USD Net 210 USD
Commission 5 USD Seller side, 5 USD Buyer side.

AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity: 500,000 BBLs
Maximum Quantity 10,000,000 BBLs
FOB Price: Gross 44 USD Net 42 USD
CIF Price: Gross 48 USD Net 46 USD
Commission 1 USD Seller side, 1 USD Buyer side.

ESPO BLEND CRUDE OIL

Minimum Quantity: 500,000 BBLs
Maximum Quantity 10,000,000 BBLs
FOB Price: Gross 52 USD Net 50 USD
CIF Price: Gross 56 USD Net 54 USD
Commission 1 USD Seller side, 1 USD Buyer side.

DIESEL GAS D2 GOST 305-82

Minimum Quantity: 50,000 MT
Maximum Quantity 1,000,000 MT

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TRANSACTION PROCEDURES FOB PORTS: / ROTTERDAM - HOUSTON

1. Buyer Issues Letter Of Intent (LOI).
2. Seller issue FCO for Buyer to countersign and return to Seller signed FCO along ICPO.
3. Seller issue Commercial Invoice (CI) along with TSA for Buyer to countersign and return to Seller signed CI.
Note: Buyer Open communication to finalization the lease of Storage in Rotterdam.
4. Seller issue POP documents to Buyer:
 1. Commitment to supply,
 2. Certificate of Origin,
 3. Authorization To Sell,
 4. License/Export Certificate,
 5. Statement of availability of product,
 6. Letter Of Declaration of product ownership
5. Buyer provide to Seller
 1. Empty tank to receive fuel (TSR),
 2. Authorization to Verify,
 3. Readiness to Receive and all documents address to Seller by tank farm and send by buyer to Seller.
6. Seller provide buyer
 1. Dip Test Authorization,
 2. Pre Injection Report,
 3. Authorization to Verify
 4. Fresh SGS to Buyer and all documents address to buyer and send by Seller to buyer.
7. Buyer Send SGS to conduct Dip test and SGS issue SGS report to buyer, Seller Expenses.
8. Buyer Pays by MT103 upon received of SGS report form SGS COMPANY.

Seller pays commission to Seller Side and Buyer Side

TRANSACTION PROCEDURES TANK/VESSEL TAKES OVER:

1. Seller sends SCO.
2. Buyer accepts SCO and countersigns, issues an official ICPO
3. Seller TAKE OVER CONTRACT
4. Both parties' signs TAKE OVER CONTRACT and seal it.
5. Seller issues partial POP including:

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- a. Statement of Product Availability
- b. Commitment to Supply the Product
- c. Product Passport
- d. Pro Forma Invoice
- e. Company Registration Certificate

5 Within Seven (7) banking days of receipt of the Partial POP documents (PPOP), Buyer issue Standby Letter of Credit (SBLC) MT760 to Seller's fiduciary company's bank account.

NOTE: if Buyer could not issue SBLC MT760 within Seven (7) banking days, alternatively, Buyer pay the Freight Charges to the shipping company to assure the transaction and the payment shall be deducted from the total cost of product.

6 Upon Seller's receipt of SBLC MT760 or Shipping Company confirmation of Freight Charges, loading commence as schedule and Seller issues to Buyer the full set of POP documents and 2% PB (Performance Bond) and full set of POP documents including SGS report by Bank to Bank Swift.

7 Within 3 banking days of Vessel arrival at buyer destination port, Buyer makes payment of product after SGS inspection of the product Q & Q and Seller and Buyer release commissions to the intermediaries.

AUTHORIZATION SIGNATURE :

On behalf of JOINT STOCK COMPANY "TERGAZ",



President: Mrs. Umarova Aminat

Date of issue: January 18th, 2022

Country of Origin: Russian Origin

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