



# NEFTEGAZKAPITAL-LLC

Адрес: 117419, Г Москва, Пр 4-Й Верхне-Михайловский, Д 5. Российская Федерация.  
Телефон +7 (495) 958-59-11 /Address; 117419, Moscow, Pr 4-Th Top Michael, D 5. Russian Federation. Email: [neftegazkapital90@mail.ru](mailto:neftegazkapital90@mail.ru)

To: End-Buyer's/Buyer's Mandate.

## **SOFT CORPORATE OFFER**

We, **NEFTEGAZKAPITAL MANDATE COMPANY**, Confirmed With Full Corporate Responsibility Under Penalty And Perjury That We Are Ready And Capable To Enter Into A Contract To Sell The Commodity. All The Supply Is Guaranteed To Meet The Specification And To Pass The Stringent Requirements Of S G S Or Equivalent. The Sales And Purchase Contract Would Be In Accordance With International Standards And Procedures.

### **PRODUCT ORIGIN: RUSSIA**

TRANSACTION TYPE : CIF/FOB/TTO/DIP & PAY  
INCOTERMS: COST INSURANCE AND FREIGHT  
LOADING PORT: NOVOROSSIYSK / PRIMORSK / VLADIVOSTOK / KOZMINO/  
ROTTERDAM & HOUSTON PORTS  
PAYMENT TERMS: SBLC/DLC/BGT/T WIRE TRANSFER AND MT103  
INSPECTION: SGS OR IT'S EQUIVALENT  
INSURANCE: 110% OF THE SHIPMENT VALUE PAID BY THE SELLER.

### **PRODUCT LIST**

#### **EASTERN SIBERIA PACIFIC OCEAN OIL (ESPO)**

Minimum Quantity: 500,000 Barrels per Month  
Maximum Quantity: 5,000,000 Barrels per Month  
CIF Price: Gross USD \$ 54.00BBL NET/ USD \$50.00 NET on CIF  
FOB Price: Gross USD \$ 50.00BBL NET / USD \$46.00 NET on FOB

#### **RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82**

Minimum Quantity: 10,000 Metric Tons per Month  
Maximum Quantity: 500,000 Metric Tons per Month  
CIF Price: Gross USD \$ 330.00MT NET / USD \$ 320.00MT on CIF  
FOB Price: Gross USD \$ 320.00MT NET / USD \$ 310.00MT on FOB



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## **BITUMEN 60/70**

Minimum Quantity: 20,000 MT

Maximum Quantity 200,000 MT

FOB Price: Gross 280 USD Net 270 USD

CIF Price: Gross 300 USD Net 290 USD

Commission 5 USD Seller side, 5 USD Buyer side.

## **TRANSACTION FOB PROCEDURE (TANK TO TANK)**

1. Buyer issues ICPO with full Banking Coordinates & Company Registration and a Verifiable Tank Storage Agreement from a Reputable Tank Storage Company.
2. Buyer & Seller Representative both engage in video conference in English Language in order fulfill the new contract policy of the 2022 Russian Oil & Gas Code of Conduct according to our new KYC regulations (via Skype or Whatsapp).
3. Seller issues Commercial Invoice (CI) to be signed by Buyer and Buyer's Tank Storage Provider
4. Buyer & Buyer logistics endorses CI within 48 hours
5. Seller issues to buyer the following POP documents
  - a. Tank Storage Receipt (TSR valid for 48 hours)
  - b. Authorization to inspect (DTA valid for 48 hours)
  - c. Authority to verify (ATV)
  - d. Authority to sell and collect (ATSC)
  - e. 48 hours Fresh SGS Report & Injection Report
6. Buyer upon receipt of above POP documents proceeds to inspection and transfer of product to their tanks.
7. Upon Successful inspection and product transfer, SGS or equivalent, Buyer releases the payment for total product via MT 103 and simultaneously releases commission to intermediaries as agreed per NCNDA / IMFPA.
8. Seller transfers title to Buyer and Trans Loading / Tank Takeover commences.
9. Subject to a successful first lift, Seller and Buyer process SPA / Contract for 12 months with R&E.



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5. upon receipt of the POP document, Buyer's appointed forwarding agent for maritime report submission contacts seller's vessel master and buyer makes cash deposit of %5 of the product (RMB EQUIVALENT) invoice payment for title takeover and transaction guarantee to seller's nominated bank by TT wire transfer within 2 banking days to enable seller to approve buyer/inspector agent ATB, to confirm availability of the product and conduct inspection of the product on the vessel before issuing to buyer certificate of Ownership Title of the product against confirmation full product payment. The %5 payment will be deducted from the total payment value of the product takeover.
6. upon seller receipt of the title takeover payment, seller transfers the title to potential buyer's company name and also re-issues all other outstanding document to potential buyer's company name, and seller contact the shipping company to re-route the vessel to buyer's destination port/terminal and issues ATB to enable buyer's representatives and inspection team board the vessel with a Dip Test Authorization (DTA) to conduct Q8Q inspection effective from the vessel ETA.
7. Vessel arrives at the discharge port and buyer's inspection team carries out the CIQ/SGS inspection and upon a successful inspection, Buyer makes the balance payment of the product by MT103.
8. Seller pays the intermediaries involved within 72 hours after receipt of payment of the product from buyer.



General Director:  
Logachev Alexey Igorevich.

ООО "НЕФТЕГАЗКАПИТАЛ"

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "НЕФТЕГАЗКАПИТАЛ"