

АКЦИОНЕРНОЕ ОБЩЕСТВО "СИБИРСКАЯ
НЕФТЕГАЗОВАЯ КОМПАНИЯ" ОГРН:
1097232034074 / ИНН: 7202202348 / КПП:
770601001 Юридический адрес 115035,
город Москва, 3-й Кадашевский пер., Д. 6
стр. 2, эт / ком полуподвальный / 4
Эл. АДРЕС: admin-oil@sibngk-ao.ru,
marketing-oil@sibngk-ao.ru
ТЕЛ: +7 (920) 724 80 12



JOINT STOCK COMPANY "SIBERIAN OIL
AND GAS COMPANY" OGRN:
1097232034074 / INN: 7202202348 /
KPP: 770601001 Legal address 115035,
Moscow, 3rd Kadashevsky per., 6,
building 2, floor / com semi-basement / 4
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TO: BUYER/MANDATE

SOFT CORPORATE OFFER

We AO "SIBNGK" hereby issue this Soft Corporate Offer as the Representative to a trusted Refinery in Russia Federation with full corporate power and authority with given terms and conditions and confirm our readiness to supply the following products according to the terms and conditions stipulated in this soft corporate offer.

LIST AND PRICE OF PRODUCT.

PRODUCT: AVIATION TURBINE JET A-1

ORIGIN: RUSSIAN FEDERATION

QUANTITY: ONE MILLION (1,000,000) BARRELS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 40.00 GROSS / US\$37.00 NET PER BARREL

FOB PRICE: US\$ 37.00 GROSS/ US\$ 34.00 NET PER BARREL

PRODUCT: AVIATION KEROSENE COLONIAL GRADE "54" (GOST 10227-86)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: TWO MILLION (2,000,000) BARRELS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 40.00 GROSS / US\$37.00 NET PER BARREL

FOB PRICE: US\$ 35.00 GROSS/ US\$ 32.00 NET PER BARREL

PRODUCT: PETROLEUM COKE

ORIGIN: RUSSIAN FEDERATION

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$70.00 GROSS / US\$65.00 NET PER MT

FOB PRICE: US\$60.00 GROSS / US\$55.00 NET PER MT

PRODUCT: HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: FIFTY THOUSAND (50,000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 230.00 GROSS / US\$220.00 NET PER MT

FOB PRICE: US\$ 210.00 GROSS / US\$180.00 NET PER MT

PRODUCT: ULTRA LOW SULPHUR DIESEL FUEL (EN590)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: ONE HUNDRED THOUSAND (100,000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 210.00 GROSS / US\$200.00 NET PER METRIC TON

FOB PRICE: US\$ 190.00 GROSS/ US\$ 180.00 NET PER METRIC TON

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TRANSACTION PROCEDURES CIF ESCROW

- 1: Buyer sends LOI and Seller sends FCO.
- 2: Buyer returns back with an ICPO.
- 3: Seller sends SPA and ICC to all the parties involved.
- 4: Buyer returns the signed SPA and ICC to all the parties involved.
- 5: Buyer and seller signs an escrow agreement provided by the escrow company.
- 6: Buyer makes 10% payment of the product as a performance guarantee bond deposit to the Escrow company account and seller makes a 10% performance guarantee bond payment also to the Escrow company account to guarantee both parties of 100% performance.
- 7: Seller issues the following documents
 - A) Copy of license to export
 - B) Copy of Approval to Export
 - C) Copy of statement of availability of the product.
 - D) Copy of the refinery commitment to produce the product.
 - E) Copy of Transnet contract to transport the product to the loading port.
 - F) Copy of the port storage agreement.
 - G) Copy of the charter party agreement to transport the product to discharge port.
 - H) Copy of Vessel Questionnaire 88
 - I) Copy of Bill of Lading.
 - J) SGS Report at loading port.
 - K) Dip test Authorization (DTA) & ATB
 - M) Certificate of Ownership Transfer
 - N) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

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8: Seller proceed with the delivery of the product to the buyer destination port.

9: Buyer proceed with the confirmation of the product documents, quantity and quality as per the signed agreement at the port.

10: After successful confirmation of the above mentioned, the buyer instructs the Escrow company to release the 10% payment held in the escrow account to the seller.



Signed: **TALIPOV FARGATOVICH**
GENERAL DIRECTOR

АО "СибНГК"