

ООО  
"ОКО-  
НЕФТЬ"

ADDRESS: 191119, city of St. Petersburg, emb. Obvodny Kanal, d. 61 letter A, room. 1n office 1.  
OGRN: 1177847387332  
INN: 7842144831  
Email: stryukovatyandrey.olegovich@inbox.ru  
Tell: +79031835143

### SOFT CORPORATE OFFER

We **Limited Liability Company "OKO-NEFT"** with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we **Limited Liability Company "OKO-NEFT"** represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$6 PER MT and \$4 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries

### TERMS OF TRANSACTION

LOADING PORTS	(RUSSIAN PORTS) NOVOROSSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT – (NETHERLAND).
DELIVERY TERM	CIF AND FOB
PAYMENT TERMS	DLC, SBLC, IRDLC, T/T
DESTINATION PORTS	AWSP
CONTRACTUAL PERIOD	SPOT/ 12 MONTHS CONTRACT+ ROLLS/EXTENTION

Юридический адрес: 191119, САНКТ-ПЕТЕРБУРГ ГОРОД, НАБЕРЕЖНАЯ ОБВОДНОГО КАНАЛА, ДОМ 61, ЛИТЕР А, ПОМЕЩЕНИЕ 1Н ОФИС 1

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## REFINERY WORKING PROCEDURE

### FOB DIP/PAY TRANSACTION PROCEDURE 1

#### REFINERY SELLING PROCEDURES FOB ROTTERDAM/HOUSTON

1. Buyer issue ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.
2. Seller issue commercial invoice of the product in tanks at port, buyer sign and return back commercial invoice to seller.
3. SELLER ISSUES TO BUYER THE BELOW DOCUMENT FOR VERIFICATION OF THE PRODUCT: a. TANK STORAGE RECEIPT.  
b. STATEMENT OF PRODUCT AVAILABILITY.  
c. AUTHORIZATION TO VERIFY.  
d. DIP TEST AUTHORIZATION LETTER.
4. UPON SUCCESSFUL VERIFICATION OF THE PPOP BUYER CONTACT SELLER TANK STORAGE COMPANY AND REQUEST FOR PAYMENT INVOICE. BUYER EXTEND THE SELLER TANK AND MAKE ARRANGEMENT FOR DIP TEST SCHEDULE.
5. Upon successful Dip Test in Seller tanks, Buyer make payment for the total cost of product based on the SGS Report via MT103 and Seller transfer title ownership to Buyer and send all exportation document to Buyer. Buyer lift product into vessel or completely take over seller tanks for further product storage.
6. NCNDA/IMFPA will be signed by all intermediaries involve in the Transaction and forward to seller for endorsement, seller provide the below documents. I. Endorsed NCNDA/IMFPA. II. Authorization to sell and collect.
7. Buyer get back to Seller with NCNDA/IMFPA signed by all Groups with Commission Structures so all parties can receive their commissions immediately.
8. Seller issues Final Agreement to Buyer to review Contract on R/E Monthly Deliveries.
9. Buyer review and approves Contract and Issues SBLC/DLC Irrevocable, Non-Transferable, Auto Revolving for 12 months Shipment Value, Documentary Letter of Credit for Length of Contract and for each lifting as schedule.
10. Buyer pays after successful Dip Test by MT103 Wire Transfer on each Monthly delivery.
11. The Subsequent delivery shall commence according to the terms and conditions of the Contract and Seller pays commissions to Seller side and to Buyer side intermediaries via MT103 according to Monthly Delivery.

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## PRODUCT NAMES PRICE AND COMMISSION

### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: FOB ROTTERDAM

Price: \$110.00 Gross / \$106.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: CIF

Price: \$130.00 Gross / \$126.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

### **DIESEL D6 VIRGIN LOW POUR FUEL OIL**

Origin: Russia

Quantity: Minimum of 20,000,000 Gal/per month and Maximum of 200,000,000 Gal/ per month

Delivery: FOB ROTTERDAM

Price: \$0.78Gross / \$0.74Net per Gal

Commission: USD 0.1seller side, USD 0.1Buyer side Per Gal

### **DIESEL D6 VIRGIN LOW POUR FUEL OIL**

Origin: Russia

Quantity: Minimum of 20,000.000 GAL/per month and Maximum of 200,000,000 GAL/ per month

Delivery: CIF

Price: \$0.98 Gross / \$0.94 Net per Gal

Commission: USD 0.1 seller side, USD 0.1 Buyer side Per Gal

### **JET FUEL A1 91/91**

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per m

Delivery: FOB ROTTERDAM

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**LIGHT CYCLE OIL (LCO).**

Quantity: 10 000 MT/per month

Maximum of 100,000 MT per month

Delivery: FOB ROTTERDAM/HOUSTON/ VLADIVOSTOK

FOB Price: \$150.00 Gross / \$140.00 Net per Metric Ton

CIF Price: \$250.00 Gross / \$240.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton



DIRECTOR GENERAL

STRYUKOVATY ANDREY OLEGOVICH

END OF DOCUMENT

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