

SOFT CORPORATE OFFER

The management of ООО TNG-KONTUR LLC, Oil Refinery, hereby issue this Soft Corporate Offer with given terms and conditions and confirm our readiness and willingness to move straight to Sales Purchase Agreement upon acceptance of our term and conditions stipulated herein for the below products:

Grade: Russian Export Grade
Origin: Russian Federation
Commission structure: (50% Buyer side/50% seller side)
Contract Term: 12 months minimum (with rolls and extensions)
Payments Term: MT103/23, BG or SBLC.
POP: Provided as per documents list in contract
Inspection by: SGS/CIQ.

RUSSIA D2 GAS OIL GOST 305-82
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT
CIF Price: \$250 GROSS / \$240 NET
COMMISSION: \$5 / \$5

RUSSIA ULTRA LOW SULFUR DIESEL EN590 10 PPM
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT
CIF Price: \$250 GROSS / \$240 NET
COMMISSION: \$5 / \$5

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT
CIF Price: \$250 GROSS / \$240 NET
COMMISSION: \$5 / \$5

RUSSIAN ULTRA LOW SULFUR DIESEL EN590 10 PPM
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT
CIF Price: \$250 GROSS / \$240 NET
COMMISSION: \$5 / \$5

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT
CIF Price: \$230 GROSS / \$220 NET
COMMISSION: \$5 / \$5

LPG (LIQUEFIED PETROLEUM GAS) GOST 20448-90
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT
CIF Price: \$230 GROSS / \$220 NET
COMMISSION: \$5 / \$5

LNG (LIQUEFIED NATURAL GAS)

CIF PROCEDURES NON-NEGOTIABLE (TTO)

1. Buyer issue ICPO with banking details
 2. Seller and buyer signs Memorandum of Understanding for Title Take Over of the loaded cargo.
 3. Upon signing of the M.O.U, seller issues to the following documents;
 - A. Certificate of origin of Product
 - B. Bill of Lading (in initial buyer's name)
 - C. Vessel Q88 Document
 - D. Cargo manifest
 - E. Product Passport (Quantity & Quality analytical report)
 - F. Ullage Report
 - G. E.T.A (Estimated time of arrival) of Vessel.
 - I. Invoice for Title Transfer
 - 4.a. Buyer pays for the Allocation Title Transfer of the product into their company name to get the certificate of ownership of cargo as needed, and also enable all partial pop documents on the name of the previous buyer company name be reversed to this new buyer company name.
 4. b. Buyer can pay for the vessel rerouting cost direct to the shipping company before vessel captain can be instructed to sail the vessel direct to destination port of the new buyer who is ready to take over the stocks.
- Note: BUYER need to choose from each of these options 4.a. or 4.b., in clearing one of these fees in option 4.a. or 4.b. to get the vessel on new buyer's destination track.
5. Upon confirmation for each of these payments, seller instructs the vessel captain to sail the vessel to buyer's destination port and change the products Title and shipping docs to the

buyer company name and issues all new ownership documents to Buyer Company inclusive of reversed Bill of Lading (importer/consignee) within 24 hours.

6. Upon arrival of the product at buyer's destination port, buyer conducts CIQ on the product and release remaining balance of the cargo via MT103 after satisfaction of CIQ result.

Buyer's Target prices are allowed for negotiation, all ICPO must be issued according to supplier's terms and procedures for better understanding and swift transaction

РУКОВОДИТЕЛЬ,
ДИРЕКТОР ЛАВРУШЕВ ЕВГЕНИЙ ВИКТОРОВИЧ,



TNG - KONTUR