



«LENANEFTEGAZ» LLC

Legal address: 664007, Irkutsk Region, Irkutsk, December Events Street, 57

Tel: +7967747603; Skype: Ivashkevich Alexander +79262423608

E-mail: _lenaneftegaz@mail.ru

RECIPIENT : BUYER'S OR BUYER'S MAANDATE.

FULL COPERATE OFFER

We «LENANEFTEGAZ» LLC" on behalf of our end Seller / Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

ORIGIN: RUSSIA

DELIVERING PORT: CIF/FOB

INCOTERMS: COST INSURANCE & FREIGHT

LOADING PORT: NOVOROSIYSK, NOVOROSIYSK / PRIMORSK / VLADIVOSTOK /
ROTTERDAM & HOUSTON PORTS

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTION: SGS INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 200.00MT NET / USD \$ 190.00MT on CIF

FOB Price: Gross USD \$ 190.00MT NET / USD \$ 180.00MT on FOB /Novorossiysk/Rotterdam

RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 24.00BBL NET/ USD \$22.00 NET on CIF

FOB Price: Gross USD \$ 22.00BBL NET / USD \$20.00 NET on FOB/Novorossiysk/Rotterdam

RUSSIA ORIGIN JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 30.00BBL NET/ USD \$26.00 NET on CIF

FOB Price: Gross USD \$ 26.00BBL NET / USD \$22.00 NET on FOB/Novorossiysk/Rotterdam



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PROCEDURE ON CIF WITH SBLC MT760

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) addressed to the Seller Refinery along with company profile and Buyer passport.

2. Seller issues the draft SPA for Buyer's review and signing.

3. Seller legalizes and registers the contracts with insurance company and notarize it with the appropriate Authorities of the Ministry of Energy along with the below PPOP document.

- Product Quality Passport-Quality Certificate.
- Certificate of Product Origin.
- Product availability
- Commitment letter to supply the product from Ministry of Energy.
- Authorization to Sell and Collect (ATSC)

4. Buyer's bank issues Pre-Advice MT799 to Seller's nominated fiduciary bank informing readiness to issue agreed financial Instrument SBLC MT760. Buyer's bank in accordance with Seller's verbiage shall issue SBLC within six (6) working days for first shipment's value to Seller's financial bank to enable Seller commence loading of product with the shipping company. Seller to finalize loading within six (6) working days. But, if Buyer fails to issue SBLC within six (6) working days, as an alternative provision Buyer pays US\$ 250,000 to Seller nominated Bank within seven (7) days as Product Security to enable the Seller Charter Vessel for product loading for shipment, which will be deducted from the product's invoice value at destination port.

5. After confirmation by Seller's bank, Seller at own expense, charters with shipping/logistic company and alert Buyer on shipment ordered graphic/schedule accompanied with submission of nominated Vessel details to Buyer.



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6. Seller's bank responds with contractual operative 2% PB and full POP to Buyer's bank within seventy-two (72) hours since Buyer's instrument confirmed by Seller's bank.
7. Upon successful product confirmation against SGS/CIQ Report of Quality and Quantity at destination port, Buyer makes payment by TT/ MT103.
8. Seller and Buyer, within seventy-two (72) hours, Seller pays commissions to Seller side and Buyer pays Buyer side intermediaries involved in the transaction



REGARDS

MR.IVASHKEVICH ALEXANDER VIKENTIEVICH

GENERAL DIRECTOR