



ООО "ШЕЛЛЭКС"

443009, Самарская область, г. Самара, Воронежская ул., д. 23 а, офис 202, Российская Федерация
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SOFT CORPORATE OFFER

We LLC "Shelleks" hereafter refer to as a confirmed Seller of Russian Crude Oil/Petroleum Products , hereby confirm the Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's ability to purchase the product.

TERMS OF NEGOTIATION

ORIGIN: RUSSIA FEDERATION

INCOTERMS: CIF/FOB

LOADING PORT: NOVOROSIYSK / VLADIVOSTOK / PRIMORSK / ROTTERDAM / HOUSTON

PAYMENT TERMS: SBLC-MT760, MT103

PERFORMANCE BOND: 2% PB

CONTRACT TERM: 12 MONTHS MINIMUM (WITH ROLLS AND EXTENSIONS)

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION: STRUCTURED NCNDA/IMFPA

RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$44.00BBL NET / USD \$42.00 NET on CIF

FOB Price: Gross USD \$ 40.00BBL NET / USD \$38.00 NET on FOB/Novorossiysk/Rotterdam

RUSSIA ORIGIN DIESEL GAS D2 OIL

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$260.00MT NET / USD \$250.00MT on CIF

FOB Price: Gross USD \$240.00MT NET / USD \$230.00MT on FOB/Novorossiysk/Rotterdam

RUSSIA ORIGIN MAZUT M100 GOST

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$210.00 / USD \$200.00 NET on CIF

FOB Price: Gross USD \$190.00 / USD \$180.00 NET on FOB/Novorossiysk/Rotterdam.

VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.54 / USD \$ 0.50 NET on CIF

RUSSIA EXPORT BLEND CRUDE GOST

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$46.00 / USD \$44.00 NET on CIF

FOB Price: Gross USD \$42.00 / USD \$40.00 NET on FOB/Novorossiysk/Rotterdam

LIQUIDIFIED PETROLEUM GAS.

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 1,000,000 Metric Tons per Month

CIF Price: Gross USD \$270.00MT / USD \$260.00MT NET on CIF

FOB Price: Gross USD \$250.00MT / USD \$240.00MT NET on FOB/Novorossiysk/Rotterdam.



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FOB RUSSIAN PORT

1. Buyer issue legal ICPO + Company profile+ Buyer passport
2. Title Holder confirms Buyer Documents and issue confirmation Letter to confirm.
3. Buyer visit Title Holder administrative office for TTM (Face to Face) meeting to sign SPA & CI and get POP.
4. Buyer conducts DIP TEST at Title Holder Tanks (Buyer borne for the SGS) and submits his carrier information (CPA).
5. Upon SGS report + POP confirmed by the Buyer, Buyer issue 30% payment MT 103/TT to Title Holder account.
6. Seller inject to buyers' tank or vessel, buyer confirm loading or injection and remit balance 70%.
7. Buyer lift product to their own destination.
8. Title Holder pays all intermediaries

TRANSACTION PROCEDURES FOR TITLE TAKE-OVER (TTO)

1. Buyer issues ICPO according to the seller's working procedure along with buyer's company certificate of registration or profile with copy of buyer's passport.
2. Seller issues the Title Take-Over Contract (TTO/MOU) addendum for review and endorsement by all parties.
3. Seller issues Proof of Product and Shipping documents as listed below;
 - Product Passport (Quantity & Quality Dip Test Analysis Report)
 - Certificate of Origin
 - Bill of Lading
 - Tanker Vessel Q88 Document
 - Vessel (N.O.R) Notice of Readiness
 - Ullage Report
 - Cargo Manifest
 - Invoice for title transfer
4. Upon the receipt of the documents, buyer verifies the availability of the product on high sea and immediately make 5% security guarantee payment of the total cost of the product which serves as a Title Take-Over Fee
5. Upon seller receipt of the title takeover payment, seller orders for re-rout to buyer's desired port, transfers the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's and via swift from seller bank the full prove of product.
6. Vessel arrives the discharge port and buyer carries out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product to the seller.
7. Seller shall provide the following partial proof of product documents which were issued in name of initial buyer



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POLISCHUK NIKOLAI ANATOLIEVICH
GENERAL MANAGER

