

COMMERCIAL SOFT COPPERATE OFFER

We, (LLC "TEKS") under penalty of Perjury hereby Confirm our Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

THIS QUOTATION OR OFFER AS MARKED FORMS BASIS TO AN OFFER AND CONTRACT ONCE CONTRACT IS ADVISED AFTER OFFER IS ACCEPTED, A LEGALLY BINDING STATUS APPLIES WHICH BOTH BUYER AND SELLER MUST FULFILL UNDER THE TERMS OF CONTRACT AND IF ANY PARTIES FAIL TO DO SO THE PARTY WILL IMMEDIATELY EFFECT REPORT AND LEGAL ACTION APPLY.

RUSSIAN D2 DIESEL GAS OIL L-02-62 GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 100,000 Metric Tons Per Month.
Price: Gross: \$ 410.00 USD/\$400.00 USD Net FOB
Price: Gross \$ USD 400 GROSS / 390 NET on CIF/ASWP
Delivery: World safe port /Rotterdam / Novorossiysk / Vladivostok / Primorsk/CIF(FOB)

MAZUT M100 GOST 10585-75&10585-99

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 100,000 Metric Tons Per Month.
Price: Gross: \$ 350.00 USD/ \$340.00 USD Net/FOB
Price: Gross \$ USD 340 GROSS / 330 NET on CIF/ASWP
Delivery: World safe port /Rotterdam / Novorossiysk / Vladivostok / Primorsk CIF/ (FOB)

JET FUEL JP54 AVIATION KEROSENE COLONIAL GRADE 54

Minimum Quantity: 150,000 Barrels Month
Maximum Quantity: 1,000,000 Barrels Per Month.
Price: Gross: \$ 96.00 USD/ \$ 92 .00 USD Net/FOB
Price: Gross \$ USD 92 GROSS /\$ 90 NET on CIF/ASWP
Delivery: World safe port /Rotterdam / Novorossiysk / Vladivostok / Primorsk CIF/(FOB)

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002

Minimum Quantity: 150,000 Barrels Month
Maximum Quantity: 1,000,000 Barrels Per Month.
Price: Gross: \$ 86.00 USD/ \$ 84.00 USD Net/FOB
Price: Gross \$ USD 84 GROSS / 82 NET on CIF/ASWP
Delivery: World safe port /Rotterdam / Novorossiysk / Vladivostok / Primorsk CIF/ (FOB)

DIESEL D2 AUTOMOTIVE GAS OIL {AGO}

Minimum Quantity: 10,000 Metric Tons Month

ООО ТЭК

Email: export@llcteks.ru llcteks@list.ru TEL: +7
(495)205-4241 653052 , Kemerovo Region -
Kuzbass region , Prokopyevsk city , Yesenina street,
84, apartment 27

QUOTATION VALID FOR 2020 DELIVERY CIF PROCEDURE

1. Buyer issues ICPO with corporate registration certificate and Client Information Sheet (CIS), passport copy of authorized representative and full banking details (with confirming Prime bank if applicable).
2. Within 5 working days, end-seller issues the sales and purchase agreement and DLC text, wordings in favor of buyer.
3. Seller and buyer sign and seal the sales and purchase agreement which thereby automatically becomes a full recourse commercial contract after the delivery order has been accepted and signed by the buyer.
4. Seller issues in favor of buyer the documents: (a) Performa Invoice
(c) Refinery commitment (d) Product Quality passport/SDS
(e) Consignment note
5. After signing the Contract by the parties, Buyer makes a provisional payment by bank transfer TT or MT 103 for the value amounting to 5% -10% of contract price to commence loading of the first trial lot of 25000 MT in accordance with the port delivery schedule. The remaining amount of 90% - 95% shall be paid by the Buyer to the Seller's account within seven (7) banking days from the date of receipt by the Buyer of the following documents after conducting CIQ survey at discharge port:

The Goods accompanying documentation

- a) Copy of the beneficiary's 90% - 95% unpaid final commercial invoice, duly signed, issued in English;
- b) Certificate of Quantity issued by SGS, CIQ, Saybolt or equivalent
- c) Certificate of Quantity issued by SGS, CIQ, Saybolt or equivalent
- d) Bill of Lading indicating the quantity of Goods - 3/3 originals plus one negotiable copy issued or endorsed at the order of Buyers or any other party as instructed by Buyers;
- e) Vessel Notice of Readiness (NOR)
- f) Marine Insurance Certificate
- g) Ullage report
- g) Cargo Manifest
- h) Vessel Q88
- i) Certificate of Origin

3.5.1. For extended contract term and increment to 50 000 (or 100 000) MT the Buyer's Bank pays by Fully-Funded Letter of Credit before loading the second batch. Buyer accepts to issue a pre-advice to the seller's fiduciary Bank, with the agreed wordings and texts. After the acceptance of the wordings, texts and formats, the Buyer's Bank issues an irrevocable non-transferable, fully funded DLC at sight via SWIFT MT700 to the Seller's nominated fiduciary Bank.

6. After CIQ/SGS survey at discharge port, buyer bank releases payment for each shipment of 50 000 (or 100 000) MT via T/T MT103 within 10 banking days.
7. Seller pays commission to intermediaries as per IMFPA within fifty (3) banking days after confirming the remittance of full payment for the contract.
8. Seller continues loading vessels / tankers & shipping to Destination Port. Seller keeps submitting shipping

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documents for payment to Buyer's bank through Seller's bank, against the issued bank instrument listed above and Buyer's bank keeps releasing payment against submitted shipping documents in (10) banking day by TT/ wire transfer to Seller's Bank



SIGNATORY:

General Director

Vorobiev Ruslan Nikolaevich

ВОПРОС ОБОЮДНОГО ДОСТИЖЕНИЯ

Спасибо за патронизированный

MUTUAL ACHIEVEMENT MATTER.

Thank you for the patronized

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