

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ВОСТОК-ВОЛГА"
LLC "VOSTOK-VOLGA"**

Адрес: 410028, Саратовская область, город Саратов, Рабочая улица, дом 22, кабинет

Телефон: +7 (926) 740 4579

Почта: vostokvolgallc@mail.ru

ИНН: 6454124456, ОГРН: 1206400003798

Дата выпуска:
Reference Code:
To Buyer / Respective Mandate

SOFT CORPORATE OFFER AND STANDARD WORKING PROCEDURES

We, LLC "VOSTOK-VOLGA" with legal responsibility under penalty of Perjury hereby confirm the availability and capability to supply the under listed Products via our reputable supplier for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability may be required to consider buyer's negotiations. This offer is opened only to end buyers or its direct representative.

PRODUCTS LIST AND NEGOTIABLE PRICES

AVIATION TURBINE JET FUEL A-1

\$97.00 USD GROSS / \$94.00 USD NET (NEGOTIABLE)

1,000,000 BBLs SPOT TRIAL

GASOIL EN 590 (10 PPM)

\$300 USD GROSS / \$290 USD NET (NEGOTIABLE)

100,000 METRIC TONS SPOT TRIAL

LIQUIDIFIED NATURAL GAS (LNG)

\$250 USD GROSS / \$240 USD NET (NEGOTIABLE)

100,000 METRIC TONS SPOT TRIAL

ALLOCATION TERMS AND CONDITIONS

PRODUCTS ORIGIN: RUSSIA

PORTS: ROTTERDAM / HOUSTON / ALL RUSSIAN PORTS

INCOTERMS: FOB, CI DIP AND PAY

PAYMENT TERMS: L/C, SBLC, T/T TELEGRAPHIC TRANSFER MT103

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION STRUCTURE: TO BE NEGOTIATED BY BOTH SELLER SIDE AND BUYER SIDE

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STANDARD WORKING PROCEDURES ON FOB CI DIP AND PAY

1. Upon acceptance of seller's Offer, buyer issues Purchase Order (ICPO) and Tank Storage Agreement.
2. Upon acceptance of buyer ICPO/TSA, Seller issues Commercial Invoice/ICC Warning Letter for buyer's review and signing.
3. Buyer signs the commercial invoice and returns to seller the signed CI/ICC Warning Letter with a commitment letter to perform, seller issues the POP Documents as shown below:
 - Refinery Q&Q Report
 - Ullage Report
 - Clean-on- board Ocean Bill of Lading/Q88
 - Export License
 - Cargo Manifest
 - Certificate of Origin
- 4 Buyer conducts due diligence on the arriving loaded vessel and upon satisfaction buyer issues an irrevocable commitment letter confirming its readiness to provide its storage tank facility details within 48 hours;

NOTE: Storage tanks details which must include the following for seller confirmation of buyer tank farm readiness to receive the cargo quantity.
 - Tank Receipt valid for 7days (Minimum)
 - Notice of Readiness issued by Storage Tank Company
 - Authority Letter to Verify/Inject
- 5 Upon vessel arrival at Buyer's nominated port, Seller issue the vessel DOCK RECEIPT endorsed by the Port Authorities and
Vessel Captain shall issue ATB to buyer's super cargo and inspectors inviting them to board the loaded vessel for Q and Q. *NCNDA/IMFPA is signed by the involved parties
- 6 Upon successful Q and Q including Dip Test, BUYER pays for product by Wire Transfer Swift MT-103 into the Seller's account.
- 7 Seller releases original POP documents in buyer's name and Trans-loading commences into buyer's storage tank facility.
- 8 Seller pays commissions to all intermediaries, Both Parties proceed with the signing for a 12Months contract

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A handwritten signature in blue ink, appearing to be "В.Ф. Чуликов".

CHULIKOV VLADIMIR FELIKSOVICH
GENERAL DIRECTOR
LLC "VOSTOK-VOLGA"
RUSSIA FEDERATION

