

**400048, Russian Federation, Volgograd, st. Lesogorskaya, 85**

**SOFT CORPORATE OFFER**

To: Supplier/Refinery, Russian Federation.  
Att: Director General/Export Director  
Ref: OOO LUKOIL-TRANS

We "OOO LUKOIL-TRANS" under penalty and Perjury hereby confirm the availability of the under listed Product. The Supplier is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from End buyers or buyer mandates will be considered.

**RUSSIAN DIESEL GAS OIL GOST 305-82/EN-590 10PPM (D2)**

Minimum Quantity: Buyer request not less than 10,000 MT

Maximum Quantity: 200,000 MT Monthly

Price CIF: Gross \$380 USD/NET \$370 USD

Price FOB: Gross \$390 USD/NET \$380 USD

**COMMISSION: \$5 SELLER SIDE CLOSED / \$5 BUYER SIDE OPEN**

**RUSSIAN DIESEL FUEL GOST 305-82 (EN590)**

Minimum Quantity: Buyer request not less than 10,000 MT

Maximum Quantity: 200,000 MT Monthly

Price GIF: Gross \$330 USD/NET \$320 USD

Price FOB: Gross \$310 USD/NET \$300 USD

**COMMISSION: \$5 SELLER SIDE CLOSED / \$5 BUYER SIDE OPEN**

**RUSSIAN JET FUEL OIL GOST 10277-86 (JP54/JPA1)**

Minimum Quantity: Buyer request not less than 100,000 BBL

Maximum Quantity: 5,000,000 BBL Monthly

Price GIF: Gross \$ 63USD/NET \$60 USD

Price FOB: Gross \$58 USD/NET \$55 USD

**COMMISSION: \$1.5 SELLER SIDE CLOSED / \$1.5 BUYER SIDE OPEN**

**RUSSIAN VIRGIN FUEL OIL (D6)**

Minimum Quantity: Buyer request not less than 10,000,000 Gallons

Maximum Quantity: 200,000,000 Gallons Monthly

Price GIF: Gross \$0.90 USD/NET \$0.85 USD

Price FOB: Gross \$0.85 USD/NET \$0.80 USD

**COMMISSION: \$0.2 SELLER SIDE CLOSED / \$0.2 BUYER SIDE OPEN**

**400048, Russian Federation, Volgograd, st. Lesogorskaya, 85**

**SOFT CORPORATE OFFER**

2. Seller issues availability of product, commercial invoice (CI) for the available quantity and ICC warning letter to buyer
3. Buyer signs and returns the commercial invoice, ICC warning letter with tank storage receipt (TSR) as proof of tanks storage availability and NCNDA/IMFPA signed by all buyer groups.
4. Seller programs injection and issues to buyer the listed below documents:
  - Unconditional dip test authorization (DTA)
  - Fresh SGS report inspection
  - Injection report
  - Certificate of Origin
  - Product passport (analysis test report)
  - Notarized and endorse NCNDA/IMFPA
  - Authorization to sell & collect (ATSC)
  - Tank storage receipt (TSR)
5. (Optional) Buyer SGS team re-conducts dip test inspection on the product in seller storage tanks on buyer expense
6. Upon successful dip test inspection, buyer pays for the total product value and seller immediately transfer the title of product ownership to buyer with all export documents
7. Seller immediately commences injection of the product into buyer's tanks
8. Seller pays all intermediary involve in the transaction within 72 hours.

APPROVED BY 000 LUKOIL TRANS

Alexander Valery  
(Sales Associate)  
+7 917 558 4238



<https://www.trans.lukoil.ru>