



FULLCOOPERATEOFFER

We LLC "ASTAL KARELSKY Oil Company" hereby issue this Soft Cooperate Offer with full corporate responsibility for and on behalf of the Refinery; we hereby confirm and certify that the Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated.

DIESEL GAS OIL (D2) L-0.2-62 GOST 305-82

Origin: Russian Federation

Quantity: 30,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 100,000 Metric Tons – 200,000 Metric Tons per Month x 12

Months Price: USD \$300 Gross / USD \$290 Net per Metric Tons

Delivery Terms: C.I.F

Commission: USD 5 Buyer side / USD5 Seller side

ULSD EN590 10PPM

Origin: Russian Federation

Quantity: 20,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 100,000 Metric Tons – 200,000 Metric Tons per Month x 12

Months Price: USD \$300 Gross / USD\$290 Net per Metric Tons

Delivery Terms: C.I.F

Commission: USD \$5 Buyer side / USD \$5 Seller side

LIQUEFIED NATURAL GAS (LNG)

Origin: Russian Federation

Quantity: 30,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 100,000 Metric Tons – 200,000 Metric Tons per Month x 12

Months Price: USD \$300 Gross / USD \$290 Net per Metric Tons

Delivery Terms: C.I.F

Commission: USD \$5 Buyer side / USD \$5 Seller side

LIQUEFIED PETROLEUM GAS (LPG)

Origin: Russian Federation

Quantity: 30,000 Metric Tons - 100,000 Metric Tons Trial lift

Quantity: 100,000 Metric Tons – 200,000 Metric Tons per Month x 12

Months Price: USD \$300 Gross / USD \$4290 Net per Metric Tons

Delivery Terms: C.I.F

Commission: USD \$5 Buyer side / USD \$5 Seller side



RUSSIAN EXPORT BLEND CRUDE OIL (REBCO)

Origin: Russian Federation

Quantity: 1,000,000 Bbl. - 2,000,000 Bbl. Trial lift

Quantity: 2,000,000 Bbl. – 5,000,000 Bbl. per Month x 12

Months Price: USD 60 Gross / USD 58 Net Per Barrel

Delivery Terms: C.I.F

Commission: USD 1 Buyer side / USD 1 Seller side

BASE OIL.

SN 100 - USD\$ 300 Gross / 290 Net CIF

SN150 - USD\$300 Gross / 290 NET CIF

SN 300 - USD\$300 Gross / 290 NETCIF

SN 500 -USD\$290 Gross / 280 NET CIF

COMMISSION STRUCTURE: \$5 USD seller side and \$5 USD buyer side

PRODUCT: BITUMEN

Origin: Russian Federation

Quantity: 10,000 Metric Tons - 50,000 Metric Tons Trial lift

Quantity: 50,000 Metric Tons – 100,000 Metric Tons per Month x 12

Months Price: USD \$280 Gross / USD 270 Net per Metric Tons

Delivery Terms: C.I.F

Commission: USD 5 Buyer side / USD5 Seller side

TERMS:

Specifications: Standard Export

Quality. Delivery: CIF ASWP Ports and FOB

Payment: By SBLC MT760 / DLC MT700 /MT103 T/T

Contract: CIF ASWP Port

Inspection: SGS at Discharge Port/ Russ Standard at Russian Port.

REFINERY TRANSACTION PROCEDURE (C.I.F):

1. Buyer issues an official ICPO with company registration license.

2. Seller issues draft contract (SPA) to buyer open for amendment; buyer review and sign mutually accepted contract and return to the seller in word format and PDF within 5 working days.

3. Seller reviews the signed contract and converts to PDF and sends copy to buyer with guarantee letter to supply.

4. Seller submits signed contract to the government ministry for registration, legalization and notarization at seller's expense.

5. Seller sends to buyer the below listed soft performance guarantee POP documents:

a) Commitment letter to supply product

b) Availability letter of product

c) Certificate of origin

d) Product passport

e) Company registration license

6. Buyer's bank issues operative bank instrument via SBLC MT760 or DLC MT700 for the value of first shipment to seller's nominated fiduciary bank coordinate in a format acceptable to seller/seller's bank within 7 banking days of buyer receiving final approved contract in PDF format with soft performance guarantee POP documents to enable seller commence transloading of product with the shipping company and release full set of POP documents after loading via bank to bank swift within five (5) working days.

Note: if buyer fails to issue the bank instrument within 7 banking days, in Alternative buyer pays via MT103/TT USD 450,000.00 or equivalent in EURO/RMB as provisional guarantee performance within 72 hours and the amount will be deducted from the product face value when final payment is to be made.

Storage Agreement (TSA) from buyer's Logistic Company.

4 The Seller's verify the Tank Storage Agreement (TSA) provided by the buyer, upon successful verification and approval of the authenticity and availability of the storage facility, seller release the below POP documents directly to end buyer's secure email;

- * **Commitment to Supply**
- * **Fresh SGS Report of the Seller (Not Older Than 48 hrs)**
- * **Authorization to Sell & Collect (ATSC)**
- * **Authorization to Verify (ATV)**
- * **Dip Test Authorization (DTA)**
- * **Commitment Letter to Supply**
- * **Export license**
- * **Statement of Product Availability**
- * **Tank Storage Receipt (TSR) with barcode and GPS Coordinate**

5 The Buyer conducts Dip Test in the product in the seller's reservoir.

6 Buyer provide Authority to Inject (ATI) from it Logistic Company to enable seller commence Injection of Product into the Buyer's Tank.

7 Within Twenty-Four (24) Hours upon completion of the Injection, buyer make payment for the total cost of the product injected into buyer tank by T/T wire transfer to sellers nominated bank account.

8 The seller transfers the Title Ownership to the buyer.

9 The seller and the Buyer pay commission to all the Intermediaries.

REFINERY F.O.B: DIP & PAY ROTTERDAM TANK TO VESSEL/ PROCEDURE:

1. Buyer issues ICPO with seller procedure in response to SCO from Seller's Mandate or Agent with Company Registration Certificate, Company Profile (CP) with a passport of the Buyer.

2. End Seller Issues Commercial Invoice (CI). Buyer signs it and returns to Seller together with CPA.

3. Seller provides below listed PPOP along with unconditional Dip Test Authorization:

a. Product passport (Product Analysis report)

b. Irrevocable commitment to supply.

c. Tank Storage Receipt (TSR)

d. Dip Test Authorization Letter (DTA)

d. Tank to Vessel Injection Agreement (TTVIA cost USD117 155) to be signed by Seller's Tank Farm Company and deduct from the final Invoice.

4. Buyer conducts Dip Test in Seller's tanks, at his own expense.

5. NCNDA / IMFPA is signed by Buyer & Intermediaries.

6. Buyer provides Q88 for Seller to proceed for Tank to Vessel injection and provide Buyer with the injection report of the Product in the Buyer's Vessel.

7. Buyer makes the payment for a total cost of product injected into Vessel via MT103, Seller transfers title ownership to Buyer with all export documents required for the transaction.

8. Upon conclusion of the first lift transaction, Seller and Buyer pay all intermediaries involved in the Transaction and proceeds with the signing of the annual contract.

