



ООО "ТК" РЕСУРС

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Email: sales@llctkresource.ru, export@llctkresource.ru

ОЙЛ РЕСУРС НК

ИНН 7717608564 ОГРН 1077764715665

TO: END BUYERS/BUYERS REPRESENTATIVES & MANDATES

SOFT CORPORATE OFFER

We, LLC "TK" RESOURCE" confirm with full corporate responsibility under penalty and perjury that we are ready and capable to enter into a contract to sell the products/commodities listed below. All the supply is guaranteed to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

AUTOMOTIVE DIESEL FUEL EN-590

Origin: Russia Federation
Quantity: Minimum 50,000 – Maximum 100,000 METRIC TON per month
Delivery: CIF / FOB DIP & PAY
CIF Price: USD Gross \$230/\$220 Net per Metric Ton
FOB Price: USD Gross \$210/\$200 Net per Metric Ton
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

AVIATION KEROSENE COLONIAL GRADE A1

Origin: Russia Federation
Quantity: Minimum 1,000,000- Maximum 2,000,000 Barrels per month
Delivery: CIF / FOB DIP & PAY
CIF Price: USD Gross \$37/\$35 Net per Barrel
FOB Price: USD Gross \$35/\$33 Net per Barrel
Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

D6 VIRGIN FUEL OIL

Origin: Russia Federation
Quantity: Minimum 50,000,000 – Maximum 100,000,000 Gallons per month
Port: CIF ASWP / FOB DIP & PAY
CIF Price: \$0.72 Gross/\$0.68 net Per Gallon
FOB Price: USD Gross \$0.68/\$0.66 Net per Gallon
Commission: USD 0.02 seller side, USD 0.02 Buyer side Per Gallon

ULTRA-LOW-SULFUR DIESEL

Origin: Russia Federation
Quantity: Minimum 50,000 – Maximum 100,000 METRIC TON per month
Delivery: CIF ASWP / FOB DIP & PAY
CIF Price: USD Gross \$260/\$250 Net per Metric Ton
FOB Price: USD Gross \$240/\$230 Net per Metric Ton
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

AVIATION KEROSENE COLONIAL GRADE 54

Origin: Russia Federation
Quantity: Minimum 1,000,000 – Maximum 2,000,000 Barrels per month
Delivery: CIF / FOB DIP & PAY
CIF Price: USD Gross \$38/\$36 Net per Barrel
FOB Price: USD Gross \$36/\$34 Net per Barrel
Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

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FOB TRANSACTION PROCEDURE FOR ROTTERDAM PORT

1. Buyer accepts Seller-working Procedure, and Buyer provides their Certificate of Incorporation, Company Registration, Corporate Profile, copy of Principal's Passport Data Page, along with Buyer Tank Storage Agreement (TSA) confirmation from a good and verifiable Rotterdam tank storage company showing three (3) or more days ex-shore tankage prepaid lease storage for Refinery verification and approval, along with Buyer ICPO to Seller, as Buyer Order Request (BOR).
2. Seller verifies Buyer ex-shore tank storage, and upon approval of Tank Storage Agreement (TSA) confirmation, Seller issues Commercial Invoice (CI), and Contract/SPA for the product in Seller Rotterdam Port tankage. Buyer signs and returns completed Contract/SPA and CI to Seller.
3. Upon receipt of the signed and completed Commercial Invoice (CI), and Contract/SPA, Seller provides Buyer the Authorization to verify (ATV), Tank Storage Receipt (TSR), and Dip Test Authorization (DTA) for Buyer and Buyer tank farm to complete, sign and return to Seller. then Buyer contact SGS and allow SGS conduct dip test on the designated Seller tankage.
4. Upon successful Dip Test inspection in Seller leased tanks with Buyer SGS confirmation of Q&Q, Buyer makes full payment for the total cost of product via MT103/TT. Upon Seller verification of payment, Seller transfers title/ownership and sends documentation per Contract/ SPA to Buyer.
5. Buyer lifts their product into their ex-shore tankage, Seller pays beneficiary fee(s) per Agreement.

FOB TRANSACTION PROCEDURE FOR RUSSIAN PORTS

1. Buyer issues Irrevocable Corporate Purchase Order ICPO with seller procedure, passport copy and Company Profile CP to Seller mandate/representative for refinery approval.
2. After review and approval, Seller issues Sales Purchase Agreement/Commercial Invoice CI, for Buyer to sign and return and Seller confirms acceptance by issuing Commitment Letter to Supply the available product in Seller's tanks in the designated Port.
3. Buyer provides Seller Buyer's vessel information and details of Port Clearance through the nominated vessel terminal.
4. Upon receipt and confirmation of the Buyer's vessel information and details of Port Clearance through the nominated vessel terminal, Seller issues to Buyer the PPOP Documents as listed below;
 - A. Unconditional DTA - Dip Test Authorization
 - B. Tank Storage Receipt TSR
 - C. Product Passport ANALYSIS RESULT
 - D. Injection Report.
 - E. SGS Report of the Product upon confirmation of Buyer's vessel information and vessel port clearance for the nominated vessel terminal by Seller's tank.
5. Buyer conducts Inspection by SGS at Buyer's expenses and sends his Charter Party Agreement CPA to Seller for approval.
6. Upon successful Dip Test in Seller's Tank, Buyer makes Payment for the product via MT103/TT Wire Transfer and injection/lifting commences immediately into the buyer's vessel as schedule and Seller transfers the Title of Ownership to the Buyer's name and submit all documents.

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