



PROCEDURES DIP & PAY FOB

1. BUYER issues ICPO and TSA after receiving SCO.
2. SELLER issues CI.
3. BUYER Signs and returns Commercial Invoice to the Seller with the IMPFA.
4. SELLER issues to the BUYER below documents:
 - a) Dip Test Authorization (DTA) for Buyer's endorsement.
 - b) Product analysis Report
5. Seller's bank approve signed DTA along with FRESH SGS Report and Allocation Certificate to BUYERS to conduct dip test in Seller's' tank.
6. SELLER Change title of the product in BUYER's name and BUYER pays for total cost of product.
7. SELLER pays Commission fees for Buyer side and SELLER side as per signed NCNDA IMFPA.

PROPERTY	UNITS	LIMITS	METHOD
Visual appearance		Clear, bright and visually free from solid matter and un-dissolved water	
Color		Report	ASTM D6045
Particulate, at point of	Mg/l	Max 1,0	ASTM D 5452
Particulate, at point of manufacture cumulative channel particle counts	ISO Code		
>4 μ m(c)		Report	IP 564
>6 μ m(c)		Report	IP 564
>14 μ m(c)		Report	IP 564
> 21 μ m(c)		Report	IP 564
> 25 μ m(c)		Report	IP 564
> 30 μ m(c)		Report	IP 564
Total Acidity	Mg KOH/g	Max 0,012	ASTM D 3242
Aromatics	%v/v	Max 25,0	ASTM D 1319
Sulfur Total	%m/m	Max 0, 270	ASTM D 5453
Sulfur Mercaptan	%m/m	Max 0, 0028	ASTM D 3227
Hydro processed	%v/v	Report	



**Акционерное общество
 "Новосибирскнефтегаз"**

ИНН 5435101910, КПП 540701001

Severely Hydro processed components	%v/v	Report	
Thermal Stability, Distillation:			
Initial boiling point	°C	Report	ASTM D 86
10% Recovery	°C	Max 205,0	ASTM D 86
50% Recovery	°C	Report	ASTM D 86
90% Recovery	°C	Report	ASTM D 86
End point	°C	Max 300,0	ASTM D 86
Residue	% v/v	Max 1,5	ASTM D 86
Loss	% v/v	Max 1,5	ASTM D 86
Flash point	°C	Min 38,0	ASTM D 56
Density at 20 °C	kg/m ³	Min 770,0 Max 845,0	ASTM D 4052
Freezing point	°C	Max minus -47,0	ASTM D 2386
Viscosity at 20 °C	mm ² / s	Max 8,000	ASTM D 445
Smoke point	mm	Min 25,0	ASTM D 1322
Specific energy	MJ/kg	Min 42,80	D 4808
Copper Strip	Class	Max 1	ASTM D 130
Test temperature	°C	Min 260,0	ASTM D 3241
Tube rating visual		Less than 3,0 No Peacock (P) or	ASTM D 3241
Pressure Differential	mm Hg	Max 25	ASTM D 3241



**General Director
 CORPORATION**
 Korolev Sergey Vladimirovich