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INN: 1006007685 KPP: 100601001 OGRN: 1061006008799



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**LLC TRASSA OIL**

**ООО ТРАССА ОЙЛ**

TO: BUYER/BUYER'S MANDATE

**SOFT CORPORATE OFFER**

We "LL TRASSA OIL" as an authorized Mandate with legal responsibility and under penalty of perjury, hereby confirm our willingness and readiness to supply the following products of the Russian Specifications.

**ORIGIN: RUSSIAN FEDERATION**

**QUALITY: EXPORT STANDARD**

**PORT OF LOADING: KOZMINO/VLADIVOSTOK/PRIMORSK/NAKHODKA/UST-LUGA**

**PAYMENT TERMS: IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC MT760, MT103/23, MT103BLOCK FUNDS, ESTABLISHED BY A TOP PRIME BANK FOR 100% INVOICE VALUE, PAYABLE AT SIGHT AGAINST SHIPPING DOCUMENTS. PERFORMANCE BOND: 2% COMMISSIONS: 50% SELLER SIDE /50% BUYER SIDE.**

**INSPECTION: BY INDIGENOUS SURVEY COMPANY/SEA BOLT / SGS**

**RUSSIAN AVIATION KERROSENE COLONIAL GRADE, 54 JET FUEL, A-1, TS1**  
Quantity: Minimum: 500,000 BBLs Trial Shipment / Maximum: 3,000,000 BBLs Monthly  
CIF Price: \$44 GROSS / \$40 NET  
FOB Price: \$42 GROSS / \$38 NET  
Commission: \$2 / \$2

**RUSSIAN VIRGIN D6 FUEL OIL**  
Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 500,000,000 Gallon Monthly.  
CIF Price: \$0.72 GROSS / \$0.68 NET  
FOB: \$0.68 / \$0.64  
Commission: \$0.2 / \$0.2

**RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82**  
Quantity: Minimum: 10,000 Metric Tons Trial Shipment / Maximum: 500,000 Metric Tons Monthly.

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STANDARD CIF TRANSACTION PROCEDURES

1. Buyer issues ICPO upon receipt of soft corporate offer.
2. Seller issues Sales and Purchase Agreement for buyer review.
3. Buyer review Draft Agreement and returns sign copy in PDF format to Seller.
4. Seller submit the signed Contract to the Russia Ministry of Energy for Legalization and Registration Seller bearing the cost.
5. The below listed PPOP shall Notarize and endorsed by Russia Export Control Department and the PPOP documents be send through Buyer E-mail, Buyer provide past closed transaction record or bear notary cost.
  - SGS Report
  - Tank Storage receipt (TSR)
  - Product Passport
  - Certificate of origin
  - State Product Availability
  - Company Registration Certificate
  - Injection Report
6. Seller signs CPA with shipping/logistic company and alert buyer on shipment ordered graphic/schedule accompanied with submission of nominated Vessel details to buyer. Seller bearing the 100% Shipping Cost.
7. The SGS inspection will be borne by the Seller at the loading seaport. Thereafter Buyer/Shipping Company issued the Bill of Lading and Q88.
8. Upon shipment schedule announcement, buyer's bank within five (5) working days shall swift DLC/MT700 or SBLC to seller's bank, seller's bank responds with contractual operative 2% PB and full POP to buyer's bank within twenty-four (24) hours since buyer's instrument confirmed by seller's bank.
9. After Seller's bank receipt of Buyer's LC, loading commences from 5-7 days.
10. Upon successful confirmation of quality and quantity at destination port, buyer makes payment by MT103.
11. Seller, within seventy-two (72) hours, pays commissions to all intermediaries involved in the transaction.

STANDARD TANKER TAKE OVER PROCEDURE

1. Buyer issues Purchase Order (ICPO).
2. Seller issues Draft Contract and Commercial Invoice for buyer's review.
3. Buyer signs the contract (SPA) and commercial invoice (CI) and returns to seller, signed CI and SPA, seller issues the POP Documents as shown below:
  - A. Dip Test Analysis Result
  - B. Commitment to Supply
  - C. Bill of Lading
  - D. Certificate of Quantity and Quality
  - E. Certificate of Origin
  - F. Cooperate Guaranteed Addendum

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- G. Export License
- H. Seller Certificate of Incorporation
- I. Statement of Product Availability
- J. Letter of Affirmation from Russian Ministry of Justice

4. Buyer contacts the shipping company to re-direct the route of the vessel Tanker to buyer's destination port and Buyer conducts due diligence on the product availability and makes payment for rerouting cost Via T.T Wire to the shipping company nominated bank account.

5. Seller and buyer agree on transferring the title to buyer's name.

6. Upon arrival of the vessel at buyer's discharge port, buyer performs DTA with their SGS inspection team.

7. Upon successful RESULTS of the quantity and quality of the product at buyer's discharge port terminal, buyer makes payment for the total costs of the product via MT103/TT to the seller nominated account and takes over the product.

8. Upon confirmation of buyer's payment of the product, within 72 bank hours Seller pays all intermediaries accordingly.

SIGNED ON-BEHALF OF THE MANagements BOARD OF TRUSTEE BY:

Andrey Alekseevich Galanichev  
DIRECTOR GENERAL



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