



# DE-MARIA SHIPPING COMPANY LLC

Address: 117292 Moscow, Kedrova Street, 6 building 2

E-mail: [info@sc-demaria.ru](mailto:info@sc-demaria.ru)

Telephone: +7(926)503-8705.

INN: 7728713313 KPP: 7722801001 OGRN: 1097746624381

TO: MANDATE/BUYER/EXIT BUYER

## SOFT CORPORATE OFFER.

On Behalf of "JSC **"INK-CAPITAL"** We Hereby present This Soft Offer with Full Corporate Responsibility; We Confirm and Certify That "JSC» INK-CAPITAL" Have the Intention and Capability to Supply the Commodity According to The Terms and Conditions Stated on The below Products Which Is Available in Russia and In Rotterdam Port.

### PRODUCTS ORIGIN: RUSSIAN FEDERATION

Delivery: CIF, FOB, TTO, CI Dip & Pay.

Inspection: SGS Test Report will be conducted at the Loading Port by SGS

Payment Method: DLC Mt 700/ 760 /SBLC Mt700/760 /BG 700 / 760 /Tt, Mt103-23 Conditional

Loading Port: Any Russia Safe Port, Rotterdam.

Performance Bond (Pb): 2% Pb to Be Issued by Seller's Bank in Favor of The Buyer.

Shipment Method: Via Pipeline, Tanker Vessel, Bulk, Truck, and Rail Way

Delivery Port: Any Safe World Port of Buyer Choice.

### FOB-TRANSACTION PROCEDURES-ROTTERDAM

1. Buyer Issues ICPO in Accordance to Seller Working Procedure with Tank Storage Agreement (TSA) stipulate seller name as the official supplier.
2. Seller "Issues Commercial Invoice CI (5) Day Injection Schedule for The Available Quantity in The Storage Tank in Rotterdam.
3. Buyer Countersigns Commercial Invoice CI Injection Schedule, And Returns with invoice from buyer tank farm on the seller's company name, NCNDA/IMFPA Signed by All Buyer Groups with Commission Structures.
4. Seller make payment to buyer tank farm and then program the injection
5. Upon the confirmation of seller payment by the buyer tank farm
6. Seller issues proof of product (Documents) and invite buyer or their representatives for a physical inspection of the Product in the seller storage tank facility in Rotterdam for confirmation.



# DE-MARIA SHIPPING COMPANY LLC

Address: 117292 Moscow, Kedrova Street, 6 building 2

E-mail: [info@sc-demaria.ru](mailto:info@sc-demaria.ru)

Telephone: +7(926)503-8705.

INN: 7728713313 KPP: 7722801001 OGRN: 1097746624381

## **RUSSIAN DIESEL FUEL EN590**

Maximum Quantity - 50,000MT – SPOT

Minimum Quantity - 10,000MT

Delivery Terms- CIF / SPOT (Before Contract)

Loading Port- Vladivostok, Ust Luga / Nakhodka Port

Discharged Port- China, Taiwan, Singapore, Main Port

C.I.F Price- \$ 300 USD Gross \$ 290 USD Net

Commission- \$ 10, 50% Seller Side / 50% Buyer Side

## **MAZUT M100 / RUSSIAN ORIGIN**

Maximum Quantity - 50,000MT

Minimum Quantity - 10,000MT

Delivery Terms - CIF / SPOT (Before Contract)

Loading Port- Vladivostok, Ust Luga / Nakhodka Port.

Discharged Port – - China, Taiwan, Singapore, Main Port

C.I.F Price - \$ 200 USD Gross \$ 190 USD Net

Commission- \$ 10, 50% Seller Side / 50% Buyer Side.

## **DIESEL GOST 305-82/ RUSSIAN ORIGIN**

Maximum Quantity - 100,000MT

Minimum Quantity - 10,000MT

Delivery Terms – CIF / SPOT (Before Contract)

Loading Port - Vladivostok / Novorossiysk / Kozmino / Severodvinsk.

Discharged Port- China, Taiwan, Singapore, Main Port

C.I.F Price – \$ 240 USD Gross \$ 230 USD Net

Commission- \$ 10, 50% Seller Side / 50% Buyer Side.

## **LIGHT CYCLE OIL (LCO) /SPECIFICATION RUSSIAN ORIGIN**

Maximum Quantity – 100,000MT

Minimum Quantity – 50,000MT

Delivery Terms- CIF / SPOT (Before Contract)

Loading Port Kozmino /Vladivostock

Discharged Port – - China, Taiwan, Singapore, Main Port

C.I.F Price- \$ 190 USD Gross \$ 180 USD Net

Commission- \$ 10, 50% Seller Side / 50% Buyer Side

For and Behalf of the Management of  
"DE-MARIA SHIPPING COMPANY LLC"  
(General Director)

Mr. Gazaryan Grigoriy Sergeevich

