



SLAVYANSK ECO REFINERY

2ul. Im. Babushkina d. 250 Krasnodar, 350020 Russian Federation

Tel: +7 (495) 532 5183, +7 (929) 661 3591

info@slavyanskkeco.ru, admin@slavyanskkeco.ru

ORGN: 1112370000753 INN/KPP: 2370000496/230801001

FULL CORPORATE OFFER (FCO)

DATED: . The validity of this full corporate offer is from the date herein and will be terminated sooner if there is no compliance from the buyer. We the seller Refinery direct mandate hereby confirms with full legal and corporate responsibility under penalty of perjury that we are ready, willing and able to enter into a contract to sell and transfer the aforementioned commodity to [REDACTED], under the following terms, conditions and specifications:

COMMODITY :	UREA 46% FERTILIZER GRANULAR/PRILLED
ORIGIN:	RUSSIAN FEDERATION
QUANTITY:	6,050,000 METRIC TONS
MONTHLY SHIPMENT:	50,000 METRICS
CIF PRICE:	\$180.00 USD GROSS/\$170.00 USD NET PER METRIC TON
COMMISSION:	\$10.00 USD PER MT TO BE SHARED 50/50 BY BOTH SIDES
LOADING PORTS:	PRIMORSK/KOZMINO/VLADIVOSTOK/ NOVOROSIYSK PORT
DELIVERY:	CIF ROTTERDAM
PACKING:	BULK OR BIGBAG 1000KG
PAYMENT TERMS:	DLC/SBLC/MT103/TT FOR THE VALUE OF THE GOODS
INSPECTION:	SGS/CIQ OR EQUIVALENCE AT BOTH LOADING AND
UNLOADING PORTS.	

CIF TRANSACTION PROCEDURES

1. Buyers issues Irrevocable Corporate Purchase Order (ICPO) addressed to the Seller Refinery along with company profile and buyer passport.
2. Seller issues the draft SPA for buyer's review and signing and seller confirms IMFPA.
3. Seller legalizes and registers the contracts with insurance company and notarize it with the appropriate Authorities of the ministry of energy along with the below PPOP document.
 - a) Product Quality Passport-Quality Certificate. .
 - b) Certificate of Product Origin.
 - c) Product availability
 - d) Commitment letter to supply the product from Ministry of Energy.
 - e) [ATSC].
 - f) Commercial Invoice
4. Buyer's bank in accordance with seller's verbiage shall issue SBLC/DLC within ten (10) working days for first shipment's value to seller's financial bank to enable seller commence loading of product with the shipping company. Seller to finalize loading within ten (10) working days. But if buyer fails to issue SBLC/DLC within ten (10) working days, as an alternative provision buyer pays \$680,000 directly to the shipping company via MT103 as transaction guarantee which will be deducted from the product's invoice value of product at destination port.
5. After confirmation by seller's bank, seller at own expense, charters with shipping/logistic company and alert buyer on shipment ordered graphic/schedule accompanied with submission of nominated Vessel details to buyer.





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6. Seller's bank responds with contractual operative 2% PB and full POP to buyer's bank within seventy -Two (72) hours since buyer's instrument confirmed by seller's bank
- a) Copy of the Port Storage Agreement.
 - b) Copy of the CPA, to Transport the Product to Discharge Port.
 - c) Vessel Q88.
 - d) Original BL (full set).
 - e) Copy of SGS Report.
7. Upon successful product confirmation against SGS/CIQ Report of Quality and Quantity at destination port, buyer makes payment by MT103.
8. Seller pays commissions to all intermediaries involved in the transaction, within seventy-two (72) hours, during receiving payment from buyer.

PRODUCT SPECIFICATION SHEET UREA 46% FERTILIZER PRILLED/GRANULAR

Appearance	:	Solid, crystalline prills (granules) white/slightly colored
Nitrogen on dry basis, min	:	46.3%
Biuret, max	:	0.6%
Moisture content		
Drying method, max	:	0.3%
Fisher method, max	:	0.5%
Alkalinity as NH ₃ , max	:	0.0%
Aldehydes, max	:	5mg/kg
Insolubles, max	:	60
mg/kg Phosphate (PO ₄), max	:	1.5 mg/kg
Aluminum (Al), max	:	1.5
Calcium (Ca), max	:	1.5
Chromium (Cr), max	:	0.6
Copper (Cu), max	:	0.6
Iron (Fe), max	:	1.5
Potassium (K), max	:	1.5
Magnesium (Mg), max	:	1.5
Sodium (Na), max	:	1.5

SALES/EXPORT DIRECTOR
SELLER/RESOURCES HOLDER
"SLAVYANSK ECO REFINERY"
REP BY: MR. AGHAJANYAN KONSTANTIN RAFIKOVICH
TITLE: CHIEF EXECUTIVE OFFICER (CEO)
ISSUED DATE:

