



LAFFAN REFINERY 2 (LR2)

FULL COOPERATE OFFER

We "LAFFAN REFINERY (LR2)", with legal responsibility under penalty of perjury hereby confirm the Availability and Capability to Supply the under-list products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or its Equivalent. A financial Statement from the Buyer's bank clarifying the buyer's financial capability will be required to consider the buyer's negotiations. Only direct negotiations from the end buyer's representative and mandates will be considered.

TERMS OF TRANSACTION:

DELIVERY PORT: FOB. CIF RAS LAFFAN/ROTTERDAM/ HOUSTON

PAYMENT TERM: MT103, T/T WIRE, SBL, DLC, BITCOIN, USDT

ORIGIN: QATAR ORIGIN

INSPECTION: ANY UNIVERSALLY ACCEPTED Q&Q INSPECTION COMPANY

COMMISSION: TO BE SHARED 50% EACH BY BOTH SIDES

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL

Minimum Quantity: 20,000 metric tons

Maximum Quantity: 300,000 metric tons

CIF price: GROSS USD \$255.00 MT NET: USD \$ 250.00 MT

FOB Price: GROSS USD \$ 250.00 MT NET: USD \$ 245.00 MT

EAST SIBERIA-PACIFIC OIL (ESPO)

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$70.00 / USD \$ 65.00 NET on CIF

FOB Price: Gross USD \$65.00 / USD \$ 60.00 NET

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 230.00MT NET / USD \$ 220.00MT on CIF

FOB Price: Gross USD \$ 220.00MT NET / USD \$ 210.00MT on FOB

MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month

Maximum quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$200.00/ USD \$ 190.00 NET on CIF

FOB Price: Gross USD \$190.00 / USD \$180.00 NET on FOB

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 60.00BBL NET/ USD \$55.00 NET on CIF

FOB Price: Gross USD \$ 55.00BBL NET / USD \$50.00 NET on FOB

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CIF TRANSACTION PROCEDURE 2

1. Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.
2. Seller Issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs, and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format; Buyer confirms final SPA and issues letter of acceptance of the final SPA.
3. Seller issues to Buyer via email the following transaction documents:
 - A. commitment to supply
 - B. statement of product availability
 - C. certificate of origin)
 - D. product passport
 - E. ATSC,The buyer confirms the receipt of the documents by mail and issues a confirmation letter within 24hrs.
4. Seller arranges the chartered freight with a renowned shipping company for the transportation of the product to buyer designated discharge port, both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three-party CPA) this is applicable only for 1st shipment. (Seller & Buyer) jointly pays CPA cost 50/50 via T/T wire transfer directly to the shipping company. The fee would later be refunded /deducted when the Buyer is paying for the total product cost).
5. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs and returns. Seller legalizes the Contract with the authorities in charge and sends
6. To the buyer the legalized contract, the certificate of product title transfer and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.
7. Upon completion of the above and confirmation of this export approval by the Authority to Seller with the endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority, to enable Seller release the below Proof of Product Documents:
 - ~ Legalized Charter Party Agreement (CPA) with the Loading Port Authority.
 - ~ Injection Report
 - ~ Product Allocation Certificate.
 - ~Allocation Title Transfer Certificate.
 - ~ Export License ~ Export Approval ~ Tank Receipt.
 - ~ Dip Test Authorization.
8. Seller issues the commercial invoice and sends to Buyer and within 5 working days, Buyer's bank issues to Seller's bank swift operative

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Standby Letter of Credit (SBLC) via Swift MT760 or Documentary Letter of Credit (DLC) via Swift MT700 for the entire 1st shipment total product value, and for Seller to lodge and activate a 3% PB (Performance Bond/Performance Guarantee) in the favour of the Buyer. If Seller fails to supply the cargo/shipment of the product to the Buyer this 3% Performance Bond will be paid/forfeited to the Buyer.

9. The product SGS inspection charges will be borne by the Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of the future transaction (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.

10. Loading & Shipment of the product commences as per schedule. Upon Vessel's arrival and finalization of SGS at the destination port, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for the total.

On behalf of the management

Sign/Seal

Sales Manager

Marro Philip Alexander



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