

Russian Federation. St. Petersburg, Paradnaya str., 1A-2N-1202 INN: 7728678933 OGRN: 5087746602510

Phone: +7(495)011-42-74 / +7 (926)-775-04-97 Fax: +7 (499) 9302922 export@gpn-invest-llc.ru

SOFT CORPORATE OFFER

We, "GPN-INVEST LLC" hereby issue this Soft Corporate Offer with given terms and conditions and confirm our readiness and willingness to issue Sales Purchase Agreement upon acceptance of our terms and conditions stipulated herein for the below products:

AVIATION KEROSENE COLONIAL GRADE JP54

Min Qty: 1,000,000 Barrels @ Trial lift

To: BUYERS / MANDATES

Max Qty: 2,000,000 Barrels @ Monthly Supply Price: Gross \$45.00USD / \$41.00USD Net on FOB Price: Gross \$48.00USD / \$44.00USD Net on CIF

Commission: Buyer's Side \$2.00 USD / Seller's Side \$2.00 USD

TERMS & CONDITIONS CIF ASWP:

- 1. Buyer issues ICPO with company registration certificate and company profile.
- 2. Seller issues sales purchase agreement (SPA), buyer countersign within 72hrs hours and returns signed SPA, and seller present (CPA) charter party agreement from any Russian shipping company for buyer signing.
- 3. Seller and buyer sign NCNDA/IMFPA, with all parties involved.
- 4. Buyer verifies the seller nominated shipping company and buyer signs the charter party agreement (CPA) with the shipping company, buyer sends copy of signed charter party agreement to the seller, and seller send the below listed PPOP documents;
- A) Copy of Legalized Contract
- B) Product Passport (Dip Test Result)
- C) Commitment to Supply
- D) Statement of Product Availability
- E) Certificate of Origin
- 5. Buyer makes payment for the charter party agreement (vessel) which will be deducted from the product cost upon delivery.
- 6. Seller loads the product into the chartered vessel and the shipping company issues the below shipping documents to both parties and vessel sails to the buyer's destination port.
- A) Commercial Invoice
- **B) Company Registration Certificate**
- C) Cargo Manifest
- D) Vessel Q88
- E) SGS or Similar Certificate of Quality and Quantity
- F) Ocean Bill Of Lading
- **G)** Export License
- 7. Buyer issue payment instrument in form of DLC MT700 (DOCUMENTARY LETTER OF CREDIT).





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- 8. Upon arrival of the cargo at the buyer's destination port, the vessel captain issues an Authority to board (ATB) to the buyer's nominated inspection agent to come aboard for quality and quantity analysis. After Q&Q, seller transfer title ownership to the buyer and buyer issue MT103 for the full Cargo.
- 9. Seller makes payment to the involved intermediaries/mandate in accordance with the signed NCNDA/IMFPA.

FOB PROCEDURE ROTTERDA/HOUSTON:

- 1. Buyer issues ICPO addressed to Sellers representative with Sellers procedure incorporated on it, company details, banking details, passport copy with letter confirming readiness, wiliness and capability to carry out the transaction.
- 2. Seller receives and verifies buyer's ICPO with other buyer's, details if satisfied with the verification, seller issues Commercial Invoice (CI) for the product in seller's tank in port terminal for buyer's review and endorsement.
- 3. Buyer reviews endorse and return the endorsed Commercial Invoice (CI) to seller along with buyer's Tank Storage Agreement (TSA) from buyer's Logistic Company.
- 4 The Seller's verify the Tank Storage Agreement (TSA) provided by the buyer, upon successful verification and approval of the authenticity and availability of the storage facility, seller release the below POP documents directly to end buyer;

Commitment to Supply

Fresh SGS Report of the Seller (Not Older Than 48 hrs)
Authorization to Sell & Collect (ATSC)
Authorization to Verify (ATV)
Dip Test Authorization (DTA)
Commitment Letter to Supply

Export license

Statement of Product Availability Tank Storage Receipt (TSR) with barcode and GPS Coordinate

- 5 The Buyer conducts Dip Test in the product in the seller's reservoir.
- 6 Buyer provide Authority to Inject (ATI) from it Logistic Company to enable seller commence Injection of Product into the Buyer's Tank.
- 7 Within Twenty-Four (24) Hours upon completion of the Injection, buyer make payment for the total cost of the product injected into buyer's tank by T/T wire transfer to sellers nominated bank account.
- 8 The seller transfers the Title Ownership to the buyer.
- 9 The seller and the Buyer pay commission to all the Intermediaries.



