



SUNRISE ENERGY KAZAKHSTAN LLP

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SOFT CORPORATE OFFER

On behalf of our End Seller/Refinery, SUNRISE ENERGY KAZAKHSTAN LLP is a full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRICE LIST & PRODUCT

1) **DIESEL-GAS OIL L0.2-62 GOST 305-82 (Diesel D2)**

Quantity MINIMUM 50.000MT – MAXIMUM 900.000MT x 12 months

Delivery: CIF/FOB (AWSP)

CIF Price: Gross 200.00 / Net \$190.00 USD per Metric Ton,

FOB Price: USD Gross \$270/260 Net per Metric Ton,

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Metric Ton

2) **MAZUT FUEL OIL 100 GOST 10585/75-99(Mazut M100)**

Quantity: 50,000 Metric Tons– 500,000MT

available Delivery: FOB AWSP

CIF Price: USD Gross \$230/210 Net per Metric Ton,

FOB Price: \$ 200 USD Gross \$ 180USD Net,

Commission: USD 2 seller side, USD 2 Buyer side Per Metric Ton

3) **JET A1 -JPA1 COLONIAL GRADE**

Origin Kazakhstan

Quantity MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months

Delivery: CIF/F0B- Spot.

CIF Price: USD Gross \$45Net \$43 per Barrel,

FOB Price: Gross \$38 / Net \$36 USD per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

4) **JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)**

Origin Kazakhstan

Quantity MINIMUM 500.000 – MAXIMUM 10.000.000 Barrels x 12 months



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REFINERY WORKING PROCEDURES (FOB HOUSTON& ROTTERDAM) 4)

1. Buyer provides ICPO, Company Registration, Passport Copy of buyer representative to seller, along with tank storage agreement (TSA) for end-seller verification
2. Seller releases Commercial Invoice (CI), ICC letter of warning to be filled and endorsed by the Buyer, along with the Consignment note issued directly to buyer from the tank farm operator where product is currently stored, confirming availability of product in storage and the quantity in storage. with logistics company operator international passport buyer's verification, and a letter of Affirmation for buyer & his team to fill and endorse.
3. Buyer signs and returns Commercial Invoice (CI), ICC Letter of warning and Affirmation Letter.
4. Seller provide the below POP document:
 - Fresh SGS Report (48 hours old) conducted in Rotterdam/Houston
 - Authority to verify (ATV) Physically
 - Authority to sell and collect
 - Unconditional Dip Authorization Test Letter (UDTA) to be endorse by buyer
 - Product Injection Report
 - Tank Storage Receipt (TSR)
- 5: Seller Contact his Tank Farm, to extend his own tank for product Dip test in seller expense, Immediately Buyer receive an SGS confirmation letter, and a schedule date for express Inspection approved by seller logistics company.
6. Upon Successful Dip Test conducted, the inspection team shall send Q&Q report directly to the buyer's secured Email and buyer provides vessel details/port clearance or takeover the seller's tank.
7. Upon signing the tank takeover agreement, the buyer shall within 48 hrs. pay for the total cost of the product via MT103/TT wire transfer.
8. seller Pays commission to all intermediaries involved according to the agreement, & the change title holder of products to buyer company name and issue the title holder certificate to Buyer Company.

CIF TRANSACTING PROCEDURE

1. Buyer issues CP, ICPO inserting seller's terms and procedures.
2. Seller issues draft contract/SPA which is open for amendments.
3. Buyer returns the signed draft contract with NCNDA/IMFPA and a letter of guarantee to perform.
4. Seller submits the signed SPA for registration and legalization with the appropriate authorities.
5. Seller sends the below listed partial pop documents to buyer via mail.



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- A. statement of availability of product
 - B. commitment to supply the product
 - C. certificate of origin
 - D. Product Passport
6. Buyer within 7 banking days issues DLC swift MT700 or SBLC swift MT760 according to Seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, and whereby buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$200, 000 by TT wire transfer for allocation and security guarantee to enable seller charter vessel and commence shipment, and this payment shall be deducted from the total cost of product after inspection at discharge port.
7. Seller bank issues the full set of proof of product (pop) and shipping document with 2%pb (performance bond) to buyer's bank. QQ Certificate & Product passport docs, all will be issued on time.
8. Shipment commences immediately as scheduled in the contract.
9. Buyer pays for the total product value via TT/MT103 to the seller's bank after successful SGS/CIQ inspection at discharge port and title of product ownership transferred to buyer.
10. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA within 72 hours.



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