

Joint-Stock Company - CAPITAL Oil

Address: 117296, MOSCOW G, LENINSKIY PR-KT, 62, 1.

E-mail: jsc-capitaloil@bk.ru

Tel: + 7 (926) 242-72-15 / Fax: + 7 (926) 242-72-15

OGRN: 1027739806214 INN: 7736142818



SOFT CORPORATE OFFER

We the **Joint-Stock Company - CAPITAL Oil**” acting as Mandate Company hereby with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer for sell the below stated products and quantities as the lawful owner of the petroleum allocations. Our End Supplier is **(GAZPROM-ZARUBEZHNEFTEGAZ)**

JET FUEL A1- 1,000,000 Barrels.

PRICE: Gross \$20.00/ Net \$18.00 per barrel

COMMISSION \$XX

D6 VIRGIN FUEL OIL 100,000,000 Gallons.

PRICE: Gross \$0.23 / Net \$0.22 per Gallon

COMMISSION \$XX

AVIATION FUEL JP54 1,000,000 Barrels.

PRICE: Gross \$20.00/ Net \$18.00 per barrel

COMMISSION \$XX



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DIP & PAY TRANSACTION PROCEDURES:

1. Seller's representative issues SCO and Buyer send ICPO/LOI, CP, data page of buyer's Passport.
2. Seller issues Commercial Invoice (CI), Buyer signs and returns back to Seller with his tank farm Company Tank Storage Agreement (TSA) as proof of storage availability
3. Seller's logistics team verify Buyer's provided leased tank farm Company (TSA) and Seller pays 3 days to Buyers Tank Farm Company and Buyer pays for 1 days to his Tank Farm Company to obtain 4 Days TSR, to show both parties proof of readiness. Buyer gets GPS Coordinate Tank storage receipt (TSR). After payment Buyer will get its ATV and NOR from his Tank Farm Company.

**Injection report,
Dip test authorization letter (DTA) – Unconditional,**

Authorization to Sell,

Fresh SGS Report or equivalent.

Authorization to verify the product in Seller's tank (ATV)

Statement of Product Availability

Authority to sell and collect (ATSC).

Copy of the Certificate of Origin.

Export License.

Refinery Certificate.

Seller's issues NCNDA for commission agreement to all Intermediaries.

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4. Buyer conducts Dip Test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103 / TT. Product Injection to buyer's tank

5. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the Commercial Invoice/NCNDA+IMFPA and extension of transaction by issuing 12 months' contract to Buyer for buyer to proceed.

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Mr. Lifanov Dimitriy Vladimirovich

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