

To: Capable End Buyers / Buyer Mandates.

We, **EXPO-TRADE LLC**, hereby issue this SOFT CORPORATE OFFER with corporate and legal responsibility under penalty of perjury, confirm that we are ready, willing and able to SELL with our given terms and conditions and confirm our readiness to execute a FULL CORPORATE OFFER and then straight after a Sales and Purchase Agreement with your company (Buyer), for the following product information terms, conditions as stated below. The sales and purchase contract would be in accordance with international standards and procedure.

REFINERY SOFT CORPORATE OFFER

DIESEL GAS D2 OIL GOST 305-8250

FOB Price: GROSS 280 USD / NET 270 USD

1st Trial Shipment: 100,000 MT

Monthly Shipments: 200,000 MT – 400,000 MT

Destination Port: Rotterdam/Houston

COMMISSION STRUCTURE: Seller Side \$5MT / Buyer Side \$5MT

AVIATION KEROSENE COLONIAL GRADE 54

FOB Price: GROSS 40 USD / NET 38 USD

1st Trial Shipment: 2,000,000 BBLs

Monthly Shipments: 2,000,000 – 4,000,000 BBLs

Destination Port: Rotterdam/Houston

COMMISSION STRUCTURE: Seller Side \$1.00 / Buyer Side \$1.00

MAZUT M100 10585-75/99

FOB Price: 190 USD Gross / 180 USD Net

1st Trial Shipment: 100,000 to 200,000 MT

Monthly Shipment: 200,000 MT

Destination Port: Rotterdam/Houston

Commission Structure: Seller side \$5 / Buyer side \$5

RUSSIA VIRGIN FUEL D6

FOB Price: GROSS 0.70 USD / NET 0.68 USD

1st Trial Shipment: 200,000,000 GALLONS

Monthly Shipments: 200,000,000

Destination Port: Rotterdam/Houston

COMMISSION STRUCTURE: Seller Side \$0.1 / Buyer Side \$0.1

JETA-1

FOB Price: GROSS 36 USD / NET 34 USD

1st Trial Shipment: 2,000,000 BBLs

Monthly Shipments: 2,000,000 – 4,000,000 BBLs

Destination Port: Rotterdam/Houston

COMMISSION STRUCTURE: Seller Side \$1.00 / Buyer Side \$1.00

DIESEL GAS D2 AUTOMOTIVE GAS OIL

FOB Price: GROSS 180 USD / NET 170 USD

1st Trial Shipment: 50,000 to 100,000MT

Monthly Shipments: 200,000 MT

Destination Port: Rotterdam/Houston

COMMISSION STRUCTURE: Seller Side \$5MT / Buyer Side \$5MT

GAS OIL EN 590 10 PPM

FOB Price: 200 USD Gross / 190 USD Net

1st Trial Shipment: 50,000, to 100,000MT

Monthly Shipment: 200, 000, MT

Destination Port: Rotterdam/Houston

Commission Structure: Seller side \$5 / Buyer side \$5

REFINERY STANDARD PROCEDURES ON FOB ROTTERDAM

1. Buyer accepts seller working procedure and issue ICPO addressed to the seller refinery
2. Seller issues commercial invoice (CI), Buyer signs and returns back commercial invoice and Tank storage agreement (TSA).
3. Seller provide buyer with the below listed PPOP.

i. Product Passport (product analysis report)

ii. Irrevocable Commitment Letter to Supplier

iii. Statement of Product Availability

iiii. Tank to Tank Injection Agreement (TTTIA) to be signed by buyer tank farm

4. Seller provides buyer with SGS report, (TSR), Injection Report, unconditional DTA
5. (NCNDA/IMFPA) will be signed, buyer within 24 hours after successful dip test in seller tanks provide tank storage receipt (TSR) seller proceed for Tank to Tank injection and provide buyer with the injection report of the product into buyer tanks.
6. Buyer make payment for total cost of product injected into buyer tanks via MT103, Seller transfer title ownership to buyer with all exportation documents required of buyer for the transaction.
7. Upon conclusion of first lift transaction seller pays all intermediaries involved in the Transaction and proceeds with the buyer to sign contract.

FOB RUSSIAN PORT ONLY (TTM-FOB BASE)

1. Buyer issue legal ICPO + Company profile+ Buyer passport
2. Title Holder confirms Buyer Documents and issue confirmation Letter to confirm.
3. Buyer visit Title Holder administrative office for TTM (Face to Face) meeting to sign SPA & CI and get POP.
4. Buyer conducts DIP TEST at Title Holder Tanks (Buyer borne for the SGS) and submits his carrier information (CPA).

5. Upon SGS report + POP confirmed by the Buyer, Buyer issue 30% payment MT 103/TT to Title Holder account.
6. Seller inject to buyers' tank or vessel; buyer confirm loading or injection and remit balance 70%.
7. Buyer lift product to own destination.
8. Title Holder pays all intermediaries.

THE PRICE MAY BE NEGOTIABLE AND CAN BE CHANGED ACCORDING TO PETROLEUM AND CRUDE OIL PRICE IN THE WORLD MARKET.



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