

TO: BUYER/ EXIT / BUYER MANDATE.

SOFT CORPORATE OFFER.

We **OOO "LUKOIL-KMN"** under penalty and Perjury hereby confirm the Availability and Capability to Sale the under listed Products for Immediate SPOT, before Contract. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Only direct negotiations from End buyers will be considered.

ALL PRODUCT ORIGIN ARE OF RUSSIA ORIGIN, WITH FOB CERTIFICATE OF ORIGIN FROM GEORGIA:

Delivery: CIF, FOB, CI Dip & Pay.

Inspection: SGS Test Report Will Be Conducted at the Loading Port by SGS

Payment Method: DLC MT 700/ 760 /SBLC MT700/760 /BG 700 / 760 /TT, MT103-23 Conditional

Loading Port: Georgia/ Safe Port, Rotterdam.

Performance Bond (PB): 2% PB to Be Issued by Seller's Bank In favor of the Buyer.

Shipment Method: Via Pipeline, Tanker Vessel, Bulk, Truck, and Rail Way

Delivery Port: Any Safe World Port of Buyer Choice.

CIF TRANSACTION PROCEDURE

1. Buyer issues an official ICPO with company registration license
2. Seller issues FCO, buyer signs and return with a letter of acceptance stating to adhere to seller's transaction terms and Procedure.
3. Seller issues draft contract (SPA) to buyer open for amendment buyer review and sign mutually accepted contract and return to the seller in word format and PDF within 5 working days.
4. Seller reviews the signed contract and converts to PDF and sends copy to buyer with guarantee letter to supply
5. Seller submits signed contract to the government ministry for registration, legalization and notarization at seller's expense
6. Seller sends to buyer the below listed soft performance guarantee POP documents.

11	Cetane number		Min41	ASTM D976
12	Water Content	%	0.0%	ASTM D95
13	Carbon Residue	%(Mass fraction)	<0.0%	ASTM D4530
14	Benzene	%(Volume fraction)	<0.1	ASTM D5580
15	Toluene	%(Volume fraction)	<1.0	ASTM D5580
16	Xylene	%(Volume fraction)	<1.0	ASTM D5580
17	Naphthalene	%(Mass fraction)	1.3±0.1	ASTM D2425
18	Aromatic content	%(Volume fraction)	51±1	ASTM D1319
19	Olefin content	%(Volume fraction)	29	ASTM D1319
20	Saturated hydrocarbon content	%(Volume fraction)	41	ASTM D1319

NOTE: The above procedure must be accepted & incorporated on the ICPO word forward. No Bill of Loadings, Warranties, SGS Reports, or Past fulfilled Contracts will be presented as "past Performance" for the following reason...: Against Trade Regulations Against stated SGS Policy Violates formal Contract confidentiality between Buyer and Seller * SELLER DONT ACCEPT BUYER PROCEDURE.

* SELLER DONT REQUIRED ANY UP FRONT FEES. * SELLER' PROCEDURE IS NON-NEGOTIABLE. * SELLER DO NOT PROVIDE ANY PAST RECORDS.

YOURS FAITHFULLY

Кесслер Юрий Александрович
 ГЕНЕРАЛЬНЫЙ ДИРЕКТОР
 ООО "ЛУКОЙЛ-КМН"
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 ООО "LUKOIL-KMN"

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