



# LOYDS OIL AND GAS ENERGY

Specialists in Petro Chemical Products.JP54- JET A1- D2-D6 –MAZUT- ESPO

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## SOFT CORPORATE OFFER

We, Loyd's Oil And Gas Energy, Officially Authorized Seller's Mandate for and on behalf of Refinery hereby confirm under Penalty of Perjury, under International Law that we are ready, willing and able to sell the following commodity as per the specification and quantity/ price as specified in the terms and conditions stated below.

We further warrant and attest that this allocation has been fully confirmed as existing, is true and valid and is available for Sale & Purchase transaction. We further warrant and attest under penalty of perjury that we have full and complete legal rights and authority to sell this contract to prospective Buyer.

### **DUE TO CURRENT GLOBAL MARKET PRODUCT PRICE UNCERTAINTY AND FLUCTUATIONS PRICES ARE SUBJECT TO NEGOTIATION AND CHANGE**

#### **PRODUCT:**

AVIATION KEROSENE COLONIAL GRADE 54

Quantity: Minimum: 1,000,000 MILLION BBLs. SPOT TRIAL SHIPMENT

Maximum: 2-5,000,000 MILLION BBLs X 12 MONTHS

FOB Price: GROSS \$24 USD NET \$22 USD PER BARREL

JET FUEL JET A1 (AVIATION KEROSENE COLONIAL GRADE A1)

Quantity: Minimum: 1,000,000 MILLION BBLs. SPOT TRIAL SHIPMENT

Maximum: 2- 5000,000 MILLION BBLs X 12 MONTHS  
FOB Price: GROSS \$24 USD NET \$22 USD PER BARREL

**D6 VIRGIN OIL**

Quantity: Minimum 100,000,000 MILLION GALLONS SPOT TRIAL SHIPMENT  
Maximum: 200 - 500 MILLION GALLONS X 12 MONTHS  
FOB Price: GROSS \$0.66 USD NET \$0.62 USD PER GALLON

**D2 GOST 305-82**

100,000 MT TO 500,000 MT X 12 MONTHS CONTRACT  
FOB Price : 270 USD GROSS 260 USD NET

**ULSD EN590 10 PPM**

50,000 MT - 300,000 MT X 12 MONTHS  
FOB Price 310 USD GROSS 300 USD NET

**TERMS OF TRANSACTION:**

DELIVERY	TTO, TTT, CIF & FOB ANY SAFE WORLD PORT
PAYMENT TERMS	MT 103, TT WIRE, SBLC
ORIGIN	Russian Federation
INSPECTION	Any Universally Accepted Q&Q Inspection Company
COMMISSION	To be shared 50% each by both sides

**TRANSACTION PROCEDURE FOB ROTTERDAM/ FOB HOUSTON (TANK TO TANK)**

1. Buyer sends ICPO along with Company Profile to Seller on receipt of Seller's Soft Offer.
2. Seller issue commercial invoice (CI). Buyer signs and returns commercial invoice with Tank Storage Agreement (TSA) to seller acknowledging buyer's legally binding commitment to Purchase under the terms and conditions herein.
3. Seller issues Dip Test Authorization letter to be signed by both parties (BUYER/SELLER) Including Buyer's Tank Farm for proof of the Buyer's readiness to inject into Buyer's Tank.
4. Seller Approve the DTA attached with fresh SGS Report and Tank receipt to Buyer and Buyer order SGS to conduct Dip Test of the product in the Seller's Tank on Buyer Expenses.
5. Upon successful Dip Test, Buyer provides vessel details or Tank details, Seller shall immediately submit the full Proof of Product (POP) to the Buyer, Injection of the product Proceeds.
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after Confirmation of the buyer's payment.
7. Seller issues draft Contract to buyer to review for R&E monthly deliveries.

8. Buyer review and approves the contract and issues SBLC/IRDLIC irrevocable, nontransferable, auto revolving for 12 months' shipment value, documentary letter of credit for length of contract and for each lift able as schedule. Buyer pays after Dip Test by MT 103 Wire Transfer on each monthly quantity.

9. The subsequent delivery shall commence according to the terms and conditions of the contract, and mandates/intermediaries receive their commissions according to monthly deliveries.

We look forward to a successful business relationship with your esteemed company.

ICPO TO

ATTN. GENERAL DIRECTOR  
MR. V. D. FEDOROVICH / R. ALEKSEEVICH  
VIA LOYDS OIL AND GAS ENERGY



A handwritten signature in black ink, appearing to be "L. Salau", written in a cursive style with a long horizontal line extending to the right.

Lamoriu Loyd Salau LLB.HONS  
Official Refinery Seller's Mandate