

# LIMITED LIABILITY COMPANY TNG-ALGIS

423464, РЕСПУБЛИКА ТАТАРСТАН, МУНИЦИПАЛЬНЫЙ РАЙОН АЛЬМЕТЬЕВСКИЙ, ГОРОД АЛЬМЕТЬЕВСК,  
ГОРОДСКОЕ ПОСЕЛЕНИЕ ГОРОД АЛЬМЕТЬЕВСК, УЛ ЗАВОДСКАЯ, Д. 4  
ИНН: 1644034890 / КПП: 164401001 / ОКПО: 77198202 / ОГРН: 1051605035580 / ОКТМО: 92608101001  
Телефон: +7 980-120-0434 | ПОЧТА: tng-algisllc@mail.ru | info.tng-algisllc@mail.ru

To: Who It May Concern  
Attn: Principal Buyer / Mandate

## SOFT CORPORATE OFFER

On behalf of Our Seller Company "... one of the world's leading vertically integrated Oil & Gas producer hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products.

**PRODUCT GRADE:** RUSSIAN EXPORT GRADES | **ORIGIN:** RUSSIAN | **TERMS:** CIF - ANY SAVE WORLD PORT.  
**COMMISSION:** 50% SELLER SIDE / 50% BUYER SIDE | **PAYMENT TERMS:** SBLC MT760 / DLC MT700 / SWIFT MT-103  
**INSPECTION:** SGS OR SIMILAR INDEPENDENT SURVEYOR | **SPECIFICATION:** INTERNATIONAL EXPORT STANDARD

## Products and prices list:

### RUSSIA D2 GAS OIL GOST 305-82

TRIAL: 50,000 - 100,000 METRIC TONS  
CONTRACT: 100,000 - 300,000 METRIC TONS/ MONTHLY  
PRICE: GROSS \$350 USD/ NET \$340 USD PER MT.

### EASTERN SIBERIAN PACIFIC PIPELINE OIL (ESPO)

TRIAL: 500,000 - 2,000,000 BARRELS  
CONTRACT: 2,000,000 - 4,000,000 BARRELS/ MONTHLY  
PRICE: GROSS \$82 USD/ NET \$80 USD PER BBL.

### LIQUEFIED PETROLEUM GAS (LPG)

TRIAL: 50,000 - 100,000 METRIC TONS  
CONTRACT: 100,000 - 300,000 METRIC TONS/ MONTHLY  
PRICE: GROSS \$380 USD/ NET \$370 USD PER MT.

### LIQUEFIED NATURAL GAS (LNG)

TRIAL: 50,000 - 100,000 METRIC TONS  
CONTRACT: 100,000 - 300,000 METRIC TONS/ MONTHLY  
PRICE: GROSS \$380 USD/ NET \$370 USD PER MT.

### UREA 46% GRANULAR

TRIAL: 50,000 - 100,000 METRIC TONS  
CONTRACT: 100,000 - 300,000 METRIC TONS/ MONTHLY  
PRICE: GROSS \$280 USD/ NET \$270 USD PER MT.

### LIGHT CYCLE OIL (LCO)

TRIAL: 50,000 - 100,000 METRIC TONS  
CONTRACT: 100,000 - 300,000 METRIC TONS/ MONTHLY  
PRICE: GROSS \$300 USD/ NET \$290 USD PER MT.

### PETROLEUM COKE

TRIAL: 50,000 - 100,000 METRIC TONS  
CONTRACT: 100,000 - 300,000 METRIC TONS/ MONTHLY  
PRICE: GROSS \$280 USD/ NET \$270 USD PER MT.

### DIESEL AUTOMOTIVE GAS OIL (AGO)

TRIAL: 50,000 - 100,000 METRIC TONS  
CONTRACT: 100,000 - 300,000 METRIC TONS/ MONTHLY  
PRICE: GROSS \$350 USD/ NET \$340 USD PER MT.

### DIESEL EN590 10PPM

TRIAL: 50,000 - 100,000 METRIC TONS  
CONTRACT: 100,000 - 300,000 METRIC TONS/ MONTHLY  
PRICE: GROSS \$350 USD/ NET \$340 USD PER MT.

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### TRANSACTION PROCEDURE FOR CIF ASWP:

1. Buyer issues ICPO upon the receipts of Seller SCO.
2. Seller issues draft Contract (SPA) to buyer open for amendment.
3. Buyer countersign and return the signed Contract with a Letter of acceptance along with the representative scanned passport copy.
4. Seller legalizes the Contract with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.
5. Seller releases to the Buyer the Partial POP Documents below;
  - a. Copy of Tax Registration Certificate (Certificate of Incorporation)
  - b. Certificate of origin
  - c. Product Passport
  - d. Refinery commitment to supply
  - e. Statement of product availability
  - f. Proforma Invoice.
6. On confirmation of the receipt of the partial POP, buyer must within five (5) banking days issue the Bank Guarantee in the form of SBLC MT760 / DLC MT700 (Failure to issue the said bank guarantee within the stipulated days). Buyer makes a 10% performance security financial deposit of the total product face value to enable the seller to secure the service of the Vessel for the transportation of the product to buyer's destination port.
7. N/B: Fee made by buyer will be deducted when making payment for the total cost of the product after a successful CIQ/SGS test at the discharge port.
8. On confirmation of the above clause, Seller Company releases copies of POP and Shipping documents to buyer Company.
  - a. Copy of export license issued by the ministry of Petroleum and Energy.
  - b. Copy of approval to export issued by the ministry of justice.
  - c. Copy of statement of availability of the product.
  - d. Copy of the refinery commitment.
  - e. Copy of Transnet contract to transport the Product to the Port.
  - f. Copy of the Port Storage agreement/ Insurance.

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- g. Copy of charter party agreement.
  - h. Copy of Customs clearance certificate.
  - i. Copy of the tank receipt issued by the storage facilitator.
  - j. Copy of SGS Report.
9. Shipment commences as per contract and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection.
10. Buyer makes operative payment for the full shipment/remaining balance via T/T Wire or MT103.
11. Seller will release payments to the intermediaries involved within 48 hours of receiving the full Payment for the product from the Buyer's bank.
12. After successful delivery of the first monthly shipment of the Product, Buyer transfers the full amount of the following month delivery to maintain the Bank guarantee 100% SBLC MT760 / DLC MT700 and contract continues for subsequent Eleven (11) months subject to this Contract.



Signed & Sealed by:  
МУХАМАДИЕВ РУСТЕМ РАМИЛЕВИЧ  
DIRECTOR