

**LLC "GEOGAZDRONOVOIL"**  
119415, Moscow, Russian Federation  
Prospect Vernadskogo, 53.  
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TO: BUYER'S / POTENTIAL END BUYERS.

### **SOFT CORPORATE OFFER**

We OOO "GEOGAZDRONOVOIL" on behalf of Sellers, Refineries Company with full Legal Responsibility Under Penalty of Perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer. Send us the form ICPO from the real buyer to proceed.

#### **VIRGIN FUEL OIL D6 - RUSSIA ORIGIN**

Minimum Quantity: 400,000,000 Gallons per Month  
Maximum Quantity: 800,000,000 Gallons per Month  
CIF Price: Gross USD \$ 0.76 / USD \$ 0.73 NET on CIF  
FOB Price: Gross USD \$ 0.73 / USD \$0.70 NET on FOB/Novorossiysk/Rotterdam

#### **JET A1 FUEL - RUSSIA ORIGIN**

Minimum Quantity: 500,000 Barrels per Month  
Maximum Quantity: 5,000,000 Barrels per Month CIF  
Price: Gross USD \$60.00BBL NET/ USD \$58.00 NET on CIF  
FOB Price: Gross USD \$58.00BBL NET / USD \$56.00 NET on FOB/Novorossiysk/Rotterdam

#### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL - RUSSIA ORIGIN**

Minimum Quantity: 500,000 Barrels per Month  
Maximum Quantity: 5,000,000 Barrels per Month  
CIF Price: Gross USD \$58.00BBL NET/ USD \$56.00 NET on CIF  
FOB Price: Gross USD \$ 56.00BBL NET / USD \$54.00 NET on FOB/Novorossiysk/Rotterdam

#### **DIESEL GAS D2 OIL GOST 305-82 - RUSSIA ORIGIN**

Minimum Quantity: 10,000 Metric Tons per Month  
Maximum Quantity: 500,000 Metric Tons per Month  
CIF Price: Gross USD \$310.00MT NET / USD \$300.00MT on CIF  
FOB Price: Gross USD \$300.00MT NET / USD \$290.00MT on FOB/Novorossiysk/Rotterdam

#### **ULTRA LOW SULPHUR DIESEL FUEL (EN590) - RUSSIA ORIGIN**

QUANTITY: ONE HUNDRED THOUSAND (100,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT  
CIF PRICE: US\$ 320.00 GROSS / US\$310.00 NET PER METRIC TON  
FOB PRICE: US\$ 310.00 GROSS/ US\$ 300.00 NET PER METRIC TON on FOB/Novorossiysk/Rotterdam

#### **DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL - RUSSIA ORIGIN**

Minimum Quantity: 100,000 metric tons Maximum Quantity: 300,000 metric tons  
CIF price: GROSS USD \$300.00 MT NET: USD \$290.00 MT TON  
FOB Price: Gross USD \$290.00MT NET / USD \$280.00MT on FOB/Novorossiysk/Rotterdam

Mr. Mikhail Dronov

Seller Mandate

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### TRANSACTION WORKING PROCEDURE FOR FOB ROTTERDAM PORT CI DIP & PAY, TTO :

1. Buyer issues an official ICPO with the seller procedures together with the buyer company registration certificate.
2. Seller issues CI for the quantities of the goods that are stored in the seller leased tank storage at Rotterdam port for the party's signature and endorsement.
3. Buyer signs and returns the CI with an official letter of acceptance to extend the sellers leased tank at least 2 days to have permission for the dip test in the seller tank.
4. Seller issues / Certificate Of Origin / Test Result / Transaction Passport / Dip Test Authorization (DTA) / Tank Storage Agreement (TSA) / Tank Storage Receipt (TSR) / together with tank extension invoice for the seller leased rotterdam tank storage.
5. Buyer pays for the extension of the sellers rotterdam leased tank storage.
6. Buyer conduct dip test and take over the tank.
7. Buyer pays for the product via MT103 TT within 48 hours.
8. Title to the product is transfer to the buyer alongside all exportation documents in relation to the petroleum products.
9. Seller pays commission within 48 hours by Swift MT103 to all intermediaries as signed NCNDA/IMPFA.

Mr. Mikhail Dronov  
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**TRANSACTION PROCEDURES FOR TRIAL CONTRACT CIF ASWP WITH R&E.**

1. BUYER SENDS ICPO OR LOI ALONG WITH THE COMPANY PROFILE TO SELLER.
2. SELLER ISSUES DRAFT CONTRACT OPEN FOR AMENDMENT IF ANY. BUYER CONFIRMS DRAFT CONTRACT, SIGNS AND SENDS BACK TO SELLER. SELLER ACCEPTS THE SIGNED CONTRACT AND SENDS COPY OF THE CONTRACT BACK TO BUYER.
3. SELLER SENDS BELOW PPOP DOCUMENTS:
  - ~ Unconditional Commitment to Supply.
  - ~ Certificate of Analysis (COA) also known as Product Passport.
  - ~ Statement of Product Availability.
  - ~ AUTHORIZATION TO SELL/COLLECT.
  - ~ Commercial Invoice for the total 1st shipment product value.
4. UPON VERIFICATION OF THE PPOP, BUYER'S BANK SENDS TO SELLER'S BANK, THE BG OR SBLC VIA MT760 FOR THE TRIAL SHIPMENT AMOUNT ACCORDING TO THE SELLER'S VERBIAGE OR [BUYER WILL MAKE CASH DEPOSIT OF \$320,000 USD BY TT WIRE TRANSFER FOR SECURITY GUARANTEE TO ENABLE SELLER TO CHARTER VESSEL AND COMMENCE SHIPMENT. THIS PAYMENT WILL BE DEDUCTED FROM THE TOTAL COST OF PRODUCT AFTER INSPECTION AT DISCHARGE PORT. LEGAL ACTION WILL BE TAKEN AGAINST THE BUYER IN CASE OF NON-PERFORMANCE OF HEREIN TERMS].
5. UPON RECEIPT OF SBLC OR TT WIRE TRANSFER FOR SECURITY GUARANTEE, SELLER LOADS THE FIRST VESSEL FOR THE DELIVERY, PROVIDES IMO WITHIN 7 DAYS, VESSEL NAME AND LOCATION TO THE BUYER. LOADING TIME IS WITHIN 10 (TEN) WORKING DAYS AFTER RECEIVING BUYER'S POF.
6. SELLER SENDS BELOW POP DOCUMENTS:
  - ~ Copy of Registered & Legalized Contract.
  - ~ Copy of License to Export, Issued by the Department of the Ministry of Energy.
  - ~ Copy of Approval to Export, Issued by the Department of the Ministry of Justice.
  - ~ Copy of Statement of Availability of the Product.
  - ~ Copy of the Refinery Commitment to Produce the Product.
  - ~ Copy of the Port Storage Agreement.
  - ~ Copy of the Charter Party Agreement(s) to Transport the Product to Discharge Port.
  - ~ Certificate of Origin~ Tank Receipt
  - ~ Company Tax Payer's Certificate~ Certificate of Incorporation.
  - ~ Act of Transfer/Change of Ownership Title.
  - ~ SGS/Saybolt Certificate of Quality and Quantity, One (1) Original and three (3) copies.
  - ~ Cargo Manifest
  - ~ Vessel Ullage report
  - ~ Vessel Q88~ Bill of Lading
  - ~ Notice of Readiness (NOR)
  - ~ Estimated Time of Arrival (ETA)
7. BUYER AFTER RECEIVING THE SGS / Q&Q POSITIVE REPORT OF INSPECTION AT THE DELIVERY PORT, WILL ISSUE PAYMENT FOR FULL AMOUNT OF PRODUCT VIA MT103 OR T/T WITHIN 03 (THREE) WORKING DAYS. Seller within 48 hours pays the Mandate/Intermediaries involved according to signed NCNDA/IMFPA.

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