



**ООО "Альянснефтепродукт"**

ИНН: 6319720526

Юридический адрес: Севастопольский проспект дом 7 корпус 8

Оперативный адрес: Наметкина 12 / А 117420 Москва Россия

Телефон: +7(495) 792 26 85

Электронная почта: [export@allianznefteproduktllc.com](mailto:export@allianznefteproduktllc.com)

Сайт: [www.allianznefteproduktllc.com](http://www.allianznefteproduktllc.com)

### **SOFT COOPERATE OFFER**

*We ALLIANZ NEFTPRODUKT LLC acting as Authorized Exporter with Soft/Full Legal Responsibility hereby confirm our Capability and Readiness to enter into a contract for the supply of Below Petroleum Commodities Russian Origin to End Buyers /Representatives under the Conditions/Terms of Russian Ministry of Energy Export Control Rules and Regulations set forth below.*

*Product: Aviation Kerosene JP54/Jet A1/TS1*

*Trial Delivery: 1,000,000- 2,000,000 Barrels*

*Monthly Delivery: 2,000,000-5,000,000 Barrels x 12 months*

*Origin: Russian Federation*

*Destination port: CIF Aswp- FOB/ CI Dip & Pay Rotterdam*

*Quality: Export Standard*

*Delivery: 7/15 days*

*Loading Port: Tuapse Terminal / Novorossiysk Port*

*Fixed Price: Gross \$36 per bbl Net \$32 per bbl*

*NWE Platt's Discount Price: Gross/Net: 6/4 per bbl*

*Commissions: \$ 4 per bbl, Seller Side \$2 Per bbl Buyers side \$2 Per bbl*

*Performance Bond: 2% of Trial shipment Value*

*Inspection: SGS, CIQ or Similar at loading Port*

*Payment Terms: BG-SBLC MT 760, TT Wire Transfer after Successful Dip Text*

*Insurance: Paid by Seller Covering 100% for each shipment value*



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### List of Available Petroleum and Related Products

#### **RUSSIAN DIESEL (D2) GAS OIL L-02-62 GOST 305-82**

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT.

MAXIMUM QUANTITY: 500,000 MT. X 12 MONTHS

FOB PRICE: GROSS \$275 / NET \$265

COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE.

DESTINATION PORT: CIF ASWP/FOB ROTTERDAM

#### **RUSSIAN ORIGIN DIESEL EN590 10-50-500PPM**

MINIMUM QUANTITY: 50,000,000 METRIC TONS

MAXIMUM QUANTITY: 200,000,000 METRIC TONS

FOB PRICE: GROSS\$270.00/NET\$260.00

COMMISSION: \$5 SELLER/\$5 BUYER SIDE

DELIVERY TERM: CIF ASWP/FOB ROTTERDAM

#### **RUSSIA ORIGIN VIRGIN FUEL OIL (D6)**

MINIMUM QUANTITY: 50,000,000 GALLONS

MAXIMUM QUANTITY: 100,000,000 GALLONS

FOB PRICE: GROSS \$0.75 / NET \$0.70

COMMISSION: \$0.025 SELLER/\$0.025 BUYER SIDE.

DELIVERY TERM: CIF ASWP/ FOB ROTTERDAM

#### **RUSSIAN ORIGIN OCTANE RON 88,91,92,95,97**

MINIMUM QUANTITY: 50,000,000 METRIC TONS

MAXIMUM QUANTITY: 300,000,000 METRIC TONS

FOB PRICE: GROSS \$250.00/NET \$240.00

COMMISSION: \$5 SELLER/\$5 BUYER SIDE

DELIVERY TERM: CIF ASWP/FOB ROTTERDAM

#### **RUSSIAN ORIGIN L.N.G. (LIQUIFIED NATURAL GAS)**

MINIMUM QUANTITY: 50,000,000 METRIC TONS

MAXIMUM QUANTITY: 200,000,000 METRIC TONS

FOB PRICE: GROSS \$240.00/NET \$230.00

COMMISSION: \$ 5 SELLER/\$5 BUYER SIDE

DELIVERY TERM: CIF ASWP/FOB ROTTERDAM

#### **RUSSIAN ORIGIN L.P.G. (LIQUIFIED PETROLEUM GAS)**

MINIMUM QUANTITY: 50,000,000 METRIC TONS

MAXIMUM QUANTITY: 200,000,000 METRIC TONS

FOB PRICE: GROSS \$240. 00/NET \$230.00

COMMISSION: \$5 SELLER/\$5 BUYER SIDE

DELIVERY TERM: CIF ASWP/FOB ROTTERDAM



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### **Delivery Procedure Cif (Aswp) Annual Contract**

1. Buyer confirms FCO and Issue an Irrevocable corporate purchase order ICPO
2. Seller issues Draft Contract and sends it to the buyer; Buyer returns it signed and sealed to the Seller.
3. (a) Buyer's Bank issue an irrevocable SBLC via SWIFT MT 760 for the face value of each single shipment to sellers bank coordinate , Sellers Bank Issue 2% Performance Bond (PB) and below Full Prove of Product. **OR**  
  
3 (b) Buyer Deposit 10% of total trial shipments value to seller nominated insurance or shipping company as product Deposit, seller nominated insurance or Shipping company issue Full POP Documents to the Buyer with 100% Insurance policy for first month shipment value.  
(Optional Clause if buyers bank cannot issue an SBLC-BG MT 760)
  - a) Copy of Refinery certificate of incorporation
  - b) Copy of Statement of availability of the product;
  - c) Copy of the Tank Storage agreement
  - d) Copy of the Charter Party agreement
  - e) Copy of Q&Q (indigenous analysis report) or SGS Report at loading port
  - f) Copy of Vessel Questionnaire 88.
  - g) Copy of Bill of Lading.
  - i) Dip test Authorization (DTA) & ATB
  - j) Cargo Manifest
  - k) Ownership title Transfer to the buyer
4. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 15 - 25 days after loading
5. Buyer releases Remaining payment within 3-5 working days to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/SAYBOLT at unloading port

**NB:** Our CIF Delivery Procedure according to Clause 3a is mainly for our Regular Buyers with Previous Trace Record, Trial Buyers who want to Buy on CIF (Aswp) basis with Clause 3a is responsible to obtain Mandate ship & Authorization to Sell (ATS) which will enable seller nominate an SBLC Financier Bank offshore that will Finance Delivery till buyers Discharge Port

Yours Sincerely,

### **AUTHORIZED SIGNATURES**

Mr. Alexandr M Starostin  
(CEO/General Director)  
AllianzNefteprodukt LLC.

