



**МҰНАЙ, ТОО**



+7 (778) 675 5326    **FAX:** +7 (778) 675 5326

Sales@abs-munay.kz    Office@abs-munay.kz

www.abs-munay.kz

West Kazakhstan region, Uralsk city, Uralsk, Manshuk  
Mametova street, house 54

**VALIDITY DATE: 31ST DECEMBER 2023...**

**SOFT COOPERATE OFFER (SCO)**

*We ABS MUNAY, TOO is a well renowned Refinery from Republic of Kazakhstan operating in accordance with our CIF and FOB Procedures as duly approved by the Ministry of Energy do hereby issue this given Soft Cooperate Offer (SCO) with the listed prices listed below:*

**EN590 (10 PPM)**

**Quantity: Minimum: 50,000 MT.**

**Maximum: 500,000MT**

**CIF Price: \$300 Gross / 290 net**

**FOB Price: \$250 Gross / \$240 net**

**Commission: \$5 /\$5**

**LIGHT CYCLE OIL (LCO)**

**Quantity: Minimum 50,000 MT.**

**Quantity: Maximum 1,000,000 MT**

**CIF Price: Gross \$300 /Net \$290**

**FOB Price: Gross \$250 /Net \$240**

**Commissions \$5 / \$5**

**D2 GAS OIL GOST 305-82**

**Quantity: Minimum: 50,000 MT.**

**Maximum: 500,000 MT**

**CIF Price: \$300 Gross / \$290 Net**

**FOB Price: \$250 Gross / \$250 Net**

**Commission: \$5 / \$5**

**BITUMEN GRADES:40/50.60/70&80/100**

**Minimum Quantity: 50,000 Metric tons**

**Maximum Quantity: 500,000 Metric tons**

**CIF Price: Gross \$250 / Net 240**

**FOB Price: Gross \$220 Net \$210**

**Commissions: \$5 Seller side \$5 Buyer side**



**CIF VESSEL TO TANK (VTO) OR VESSEL TO VESSEL (VTV):**

**1. Buyer accepts Seller's procedure and issues ICPO with the following:**

- banking details
- company profile
- passport copy

**2. Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs SPA and return the contract to the seller in word format within 72-HOURS.**

**3. Seller makes the final signature and convert the contract to PDF and Send to buyer as final approved contract along with soft performance guarantee Partial POP documents given below:**

**a. Invoice for Payment of 50% Shipping cost fees of €800,000 Euros**

**b. Passport Product**

**c. Export License Permit**

**d. Certificate of Origin**

**e. Seller's Registration Certificate.**

**4. Buyer proceeds with their bank within 24-48 hours to pay 50% shipping cost value fees of €800,000 Euros via TT wiring/MT103 which will be deducted from the total product price fees at the destination port to enable the Refinery secure the vessel and deliver the cargo to buyer.**

**5. Upon Seller's bank confirmation of 50% shipping cost fees of €800,000 Euros, Seller transfer the following full POP documents to buyer via email or DHL courier Service as given below:**

**a. NCNDA/IMFPA**

**b. Vessel Q88**

**c. Authority to Verify**

**d. Company Tax payer certificate**

**e. Fresh SGS report**

**f. Tank receipt**

**g. Bill of lading**

**h. Port Clearance Certificate**

**i. Allocation or Certificate of change of Ownership**





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*With Regards...*



**Mr. Zhumabekov Talgat Kenesovich**  
**CEO/ General Manager**  
**ABS MUNAY, TOO**  
**Republic of Kazakhstan**

